The state of

1 to 15 1 15 1

A.\*\* 4.11 [14]

Part en

أوار ماجرهم

Appear of the

.WEATHER DATA APPEAR ON PAGE 18

LONDON, MONDAY, JUNE 11, 1984

ESTABLISHED 1887

#### ran, Iraq Agree Not To Attack **Livilians**

io. 31,510

By Jonathan C. Randal

KUWAIT - Iran and Iraq said inday that they would respond sitively to a call by Secretary-eneral Javier Pérez de Cuellar of e United Nations for a hall to tacks on civilians.

The attacks have caused more. an 900 casualties in the past week

President Ali Khamenei of Iran as quoted by Tehran radio as say-g that Iran would agree "on the aderstanding that the Iraqi reme must completely abandon its iminal acts of bombing Iranian

The Iraqi News Agency said the ling Revolutionary Command ouncil had instructed the foreign inister to accept Mr. Perez de uellar's appeal and to send a emorandum telling him of the aqi decision.

A Kuwaiti supertanker, mean-hile, came under air attack Sunry off the coast of Qatar, marking e first time a neutral ship has sen hit in the lower Gulf. The -tacking plane was presumed to be

The UN secretary-general, citing avy civilian casualties, had asked oth nations to accept his proposal y Monday to stop all attacks on ties and towns by the end of the

There was oo indication that eier side was calling a halt to the ehting on the ground. Abdul Fatah el-Badr, head of the

uwait oil tanker company, said. - "- ie 294,739-deadweight ton tanker azimah was hit in two oil storage sctions. It said the fire had been ctinguished and that none of the 7 crewmen was injured.

The tanker, returning to Kuwait th only ballast on board, was chairman portedly struck by rockets fired Bessing from an unidentified warplane. It affairs.

The ship sent out distress signals.
for the fires were extragaished, it aded for Bahrait for tepairs, acrding to Gulf shipping sources.
The tanker was off the northern

The Kazimah is the third Kuaiti tanker to have come under re in a month. If it is confirmed hat the warplane was Iranian, it ould be the fifth time that Iran as attacked neutral ships in the old in retaliation for similar Iraqi tacks since March against tankriseks since March against tankes traveling to and from the Iranico oil terminal on Kharg Island.
Iran has never formally admitted
arrying out the raids. But it has
ot denied the reports either, and l.S. intelligence sources have con-

rmed them.
The Iranians have seemed to aim
r Kuwaiti and Saudi shipa, pre-(Continued on Page 2, Col. 5)



Prime Minister Margaret Thatcher reading the summit's final communiqué at the Guildball, From left: Gaston Thorn, European Commission president, Yasuhiro Nakasone of Japan, Pierre Elliott Trudeau of Canada, Ronald Reagan of the United States, François Mitterrand of France, Helmut Kohl of West Germany, Bettino Craxi of Italy.

# Summit Nations to Be Flexible In Third World Debt Dealings

By Axel Krause

International Herald Tribune

LONDON - Leaders of the sevn major noncommunist industrialized nations ended a three-day summit meeting on Saturday by adopting a flexible strategy on re-scheduling Third World debt and a plan to contioue pursuing common anti-inflationary policies.

The effect of the debt proposal

would be to put pressure on com-mercial banks and international lending organizations to give developing nations more time to repay loans provided they took measures to improve their economies.

The summit failed to produce new initiatives to deal with protectionism and with high interest rates and budget deficits, notably in the United States. It also failed to set a been proposed by Prime Minister Yasuhiro Nakasone of Japan and President Ronald Reagan.

control negotiations and voiced nonuse of force by both East and

Despite the absence of major new initiatives, the participants avoided the open splits that charac-terized the seven leaders' two previ-

Moscow says West wants to negotiate arms control from a "position of strength." Page 2.

ous meetings at Versailles in 1982 and Williamsburg last year. "Of course we disagreed here.

We also produced several steps that some will call only qualified success," a senior West European dip-lomate official said Sunday. "But for the first time in years, at

a summit, there was a climate of date for new multilateral negotia-tions on trade liberalization, as had eral key issues, that will spill over - and shape - international discussions in the weeks ahead, particresident Ronald Reagan. ularly regarding East-West rela-The final declaration called on tions and Third World debt," he

were the following: · A call on the Soviet Union to accept the Reagan administration's proposal to "restart nuclear arms control talks anywhere, anytime,

ny, Italy and Japan.

pointing at any leader . . . The final

It was his fourth summit, as it was

Thatcher of Britain termed the

summit, her sixth, "valuable, inter-

esting and friendly."

The key agreements reached

Attending the summit were the leaders of the United States, Britain, Canada, France, West Germanic reflected their determination "to pursue the search for extended political dialogue and long-term co-"This time there was no fingeroperation with the Soviet Union

and her allies." result was non-spectacular, which is the way summits are supposed to work," a senior U.S. diplomatic of-At a news conference, Secretary of State George P. Shultz noted that Mr. Mitterrand planned topficial commented. "What counted level meetings in Moscow later this at the London summit was not the agreements or lack thereof but the process," he said.

President François Mitterrand of France, who had previously questioned the usefulness of economic summits, said that the summits were "back on the right path."

month, and brinsh outcast said that the foreign secretary, Sir Geoffrey Howe, planned a trip to Moscow in July, "Lots of contacts are going on, and discussion among ourselves, which is part of a calm, collective approach." to the Soviet agreements or lack thereof but the

Union, Mr. Shultz said. A proposal to encourage comfor President Ronald Reagan.
Prime Minister Margaret mercial banks and governments to extend "multiyear" rescheduling of Third World deht "in cases where dehtor countries are themselves making successful efforts to improve their position." The current

by-year basis.

practice is to renegotiate on a year-

The summit leaders said that the (Continued on Page 2, Col. 2)

#### South Africa Detains 37 In Namibia

By Alan Cowell New York Times Service

JOHANNESBURG - Security police in South-West Africa have detained 37 leaders and supporters of the internal wing of the insurgent South-West Africa People's Organization.

Those detained Saturday included Daniel Tjongarera, the deputy chairman of SWAPO, and Nico Bessinger, its secretary for foreign

as believed to have been an Iraniplane since Iraqi jets have not to is battling South Africa for conperated so far south in the Gulf.

The guerrilla group they belong to is battling South Africa for control of the territory, which is also known as Namibia.

Amon Lubertel, Mayer was another of the detainees, his wife riding to Gulf shipping sources. said about 80 policemen wearing. By contrast, François Mitterthe tanker was off the northern the camouflage uniforms of a sperand of France and Yasuhiro Nacial anti-insurgent unit made the kasone of Japan made important the time of the attack; this is far arrests at a Roman Catholic semipolicy innovations at the Williamsbuth of the Iraqi imposed war ex- nary at Dobra, eight miles (13 kilo-

capital.
The timing of the detentions seemed unusual since Prime Minis-ter Pieter W. Botha is touring Western Europe, where he has apparently been trying to assure British, West German and other leaders of his country's sincerity in seeking a settlement in South-West Africa.

[A U.S. Embassy spokesman said in Rome that South Africa and the United States would discuss Namibia during Mr. Botha's visit to Italy, Reuters reported. The State Department's under secretary for African affairs, Chester A. Crocker, will meet with Mr. Botha.]

The detainees, held under legis-(Confinued on Page 2, Col. 7)

# Scoring Summit Points Through Caution

By John Vinocur New York Times Service LONDON - Economie summit

meetings have often produced winners and losers. The key factors have been the agendas set up by the leaders themselves, and how their performances turn out on the issues they earmarked as important to

emphasize or to avoid. The meeting that concluded Sat-urday was characterized by the presence of five leaders who essentially looked to skirt possible difficulties, and to go home to their constituencies without losing face or carrying controversy along with them. In the case of France, Britain, West Germany, Italy, and the United States, this cantiousness relates to the European Parliament elections being held in the European Community countries over the next will still to the U.S. presidential campaign!

By contrast, François Mitter-

burg summit conference last year, fronted sharp criticism from their domestic political opposition. This time, circumspection ap-

peared to replace important risk or

major change; winning and losing in London was a matter of a degree. The following is a rough score-card, setting out how the individual countries did in relation to the aims they set out for themselves: · Britain. Prime Minister Mar-

garet Thatcher had all the natural advantages of organizing the con-ference to fit the needs of British public opinion. Before the meetings began, British officials said they would try to get a strong statement on terrorism from the sum-mit, including measures that would hlacklist diplomats involved in state terrorism.

But the summit's terrorism statement was vastly less specific and binding than the document pro-duced on air piracy by the Bonn summit of 1978. It did not use the word "recommendations." Rather it employed the varie expression proposals which found support in the discussion" to describe a call for greater cooperation among the participating countries.

· United States. President Ronald Reagan's higgest success was to signing a security document that avoid specific criticism of the bud-brought each country closer to the U.S. view of the global security balance. As a result, both men con-draft of the final communique singet deficit and high interest rates in the final communique. A working draft of the final communique sin
lin addition, the conference's suptore final communique sinlogue with the Soviet Union Democratic government look acgled out the problem as an American one, and talked about "down critics of Mr. Mitterrand's trip to stressing the importance of a conpayments" that the administration promised to make to alleviate the

deficit. But by the time the final the summits has been to escape document was produced, the uncomfortable specific references had

disappeared.

Mr. Reagan could be pleased American criticism of Europe's in-ability to restructure its industries and create jobs. • France, Compared to Wil-

liamsburg, this summit was a clear success for Mr. Mitterrand, Although unemployment is rising in France and the automobile industry is in a deepening crisis, the French president could go home bearing a statement that "recovery can now be seen to be established in our countries." The line might be a useful international shield against attacks by the political opposition. The line might be were happy, however, with the a useful international shield against attacks by the political opposition. Mr. Mitterrand could also try to enhance his reputation in the developing world by insisting that it was mestic policy.

France that pressed most strenu- Mr. Kohl was also considered

France that pressed most strenuously for more flexibility toward Moscow later in the month.

• Japan. Japan's classic aim at (Continued on Page 2, Col. 1)

ittle talk about Japanese protectionism and almost no discussion that the communique had echoes of of its supposed unwillingness to his style of economics. It spoke of open its doors to foreign products. the need to restrain public expendi-ture and to limit "rigidities in the labor market," a phrase reflecting mercial negotiations, which they consider an important factor in developing their long-term industrial policy. The Japanese also brought up complaints about unitary taxation procedures in the United States, but the issue remained submerged and of concern mainly to

> • West Germany. The West Germans came to the conference seeking very little and risking less. They were happy, however, with the

likely to profit at home from a ference on the environment spon-



DIFFERING OPINIONS - Anti-auclear demonstrators in central London protested against cruise missiles Saturday while a banner declared support for Ronald Reagan.

# **At Amritsar**

The entire state has been sealed off to foreign journalists, and information about the assault on heavily armed Sikh separatists in Amritsar has been tightly controlled by the government. But there have been persistent reports from Punjah that the official report that nearly 400 Sikhs and 55 troops were killed may be low and that the actual figure may reach 1,000.

The commander of the army's assault on the Golden Temple, Ma-

want Singh, quoting an Indian off-ficial who visited the Golden Temple, said that more than 1,000 persons died during the assault and that the government was suppressing the information for fear of Sikh

(Continued on Page 2, Col. 2)



Sikh women in New Delhi on Sunday protested the assault on the temple in Amritsar.

#### **Budget Cuts Barely Hurt U.S. Social Programs**

By John Herbers

NEW YORK - The vast majority of U.S. domestic programs started by the federal government in the past three decades have sur-vived despite budget cuts made under the Reagan administration, according to a new study.

The study, released Saturday by the Woodrow Wilson School of Princeton University, found that in many cases the states had replaced significant amounts of the lost federal money as programs were placed under their control.

One major exception, according

to the study, was the program that extended welfare benefits to the working poor. President Ronald Reagan, in an initiative approved by Congress, succeeded in remov-

At the same time, the Reagan initiatives, combined with the deep and prolonged recession of 1982, set off a wave of change in state government, including tax in-

creases, reorganization aimed at cost reduction and innovations such as shifting the tax burden from property to sales and user States such as New York and

ing the working poor from the rolls

The Princeton study seeks to de-

termine the effect of all aspects of

the Omnibus Budget Reconcilia-

tion Act of 1981 and related poli-

cies that reduced domestic spend-

ing, fundamentally changed the

national welfare programs and

shifted responsibilities from Wash-

According to the study, Con-

ress restored many of the cuts in

1983 and 1984 and the states re-

placed more of the lost federal

money than had been generally ex-

pected. In addition, the study

showed, the states embraced and preserved most of the 54 social pro-

grams that Congress turned over to

in most states.

ington to the states.

Massachusetts, which have been strongly committed to services for the needy, replaced a large share of the federal cuts and enacted new programs of their own.

Some growing states in the South and West barely felt the impact of the federal budget reductions. An-Church bells, fire sirens and truck borns greet zona, for example, because of its population growth, experienced an increase of 27 percent in federal aid for social programs and highway construction from 1982 to 1984 with only a small decrease in welfare payments to the poor.

The Reagan policies, according to the study, accelerated some trends already under way in the late 1970s, including centralization of many services under state government. Power has shifted to the states from the cities and other local governments, which in the 1960s and early 1970s enjoyed a direct relationship with Washington through the receipt of grants

(Continued on Page 3, Col. 5)



Ivan Lendl serving on the way to victory over John McEnroe in the men's singles final at the French Open. Martina Navratilova won the women's title. Page 19.

Argentina sent arms to Nicaraguan rebels. An Italian prosecutor reportedly concluded that Bulgarian agents and Turks were behind the pope's shooting.

a U.S. scientists sent a message to Moscow production of the Russian dissident, Andrei D. Sakharov.

BUSINESS/FINANCE ■ U.S. scientists sent a message to Moscow protesting the treatment:

States to compete with People Fyrness Several air carriers are cutting coast-it States to compete with People Express.

SPECIAL REPORT

in the City of London, markets are being revolutionized. Banking and Finance in Britain.

**U.S.** commando units formed in recent years have taken part in rescue efforts and covert operations in Central America.

# Death Toll Rises to 450

By William Claiborne Washington Past Service

NEW DELHI - As security forces continued to sweep through the northern Indian state of Puniah Sunday rounding up Sikh extremists, the official death toll in Wednesday's army attack on the Golden Temple in Amritsar rose to at least 450.

There were reports that many more may have died.

jor General R.S. Brar, said on staterun television Saturday night that bodies were still being recovered from basements, bunkers and utility manholes that had been converted by Sikh guerrillas into firing positions and that the actual death

toll is not known.

But a prominent Sikh historian and member of Parliament, Kush-

"What the government is putting out is not the truth. I don't know how long they can keep this secret," Mr. Singh, a member of Prime Minister Indira Gandhi's ruling Congress-I Party, said Sunday. Mr. Singh, author of several books on Sikhs and a widely read

600 followers of Jamail Singh Bhindranwale, the fundamentalist Sikh preacher who led the separatist movement and who was killed in the attack on the temple. The ter) trek through 33 states,

# Olympic Torch Ignites Patriotic Feelings in U.S.

By Andrew H. Malcolm New York Times Service

LOOSE CREEK. Missouri - The relay runner, streaming with sweat, slows at the end of his leg. Night or day, there is always a crowd in a front yard or at a rural intersection to watch the medside exchange of the flame for the next section leading up to the Los Angeles Olympics'

opening ceremonies July 28. But something unplanned is also happening as the Olympic torch makes its way across the United States, through places like rural Missoun, communities like Useful, Linn and Knoh Noster, Union, Sedalia and Festus. It is igniting feelings of patriotism.

After the torch-bearer has passed on the flame to a new runner, someone begins to hum or sing softly. Sometimes the song is "The Battle Hymn of the Republic" or the national anthem. At other times, there is just a prolonged cheer, or a whispered exchange between one spectator

"God hless you, son," said an elderly woman, books on Sikhs and a widely read newspaper and magazine columnist, said the dead included at least ed in Greece and began its U.S. journey in New York City on May 8, made its way from Mississippi up through Tennessee and Arkansas to St. Louis, and across Missouri to Kansas in the lifth week of its 82-day, 9.100-mile (14,730-kilome-

themselves being assaulted by a range of emo- youngsters' hands burst into a flurry of sign "It's so strong," said Ron Kita, a 39-year-old

runner and computer specialist from Granville, Ohio, like all the runners an employee of American Telephone & Telegraph Co., the relay spon- took an extra torch upstairs.

He added: "When the people see that torch, they relate it in patriotism. There's a bunger for that in the land. And for a hero." Throughout the countryside, there are people every 100 or 200 yards. Runners have become accustomed to rounding a rural bend even after midnight and finding one or two families stand-

ing at the end of the lane with a flashlight to out encouragement. Some spectators travel from nearby states to see the caravan pass several times. Others are wearing nightgowns and hair curiers. Some people, freshly roused by the flashing lights of police escorts, emerge from where they have

been sleeping by the roadside. The cross-country journey is a hig logistical challenge, with 41 vehicles moving, feeding, hunking and cleaning 100 runners and support personnel over an average day's journey of 125

But little incidents are important to every caravan member. For Bill Morrison, of New r) trek through 33 states.

York, it was the line of deaf children in West noon off from cleaning houses to watch the Virginia when the runner gave them the torch to caravan and hold up the U.S. flag. "It's Americach pass along for a few feet. At the end, the ca, you see," she explained, "And we love it."

inguage.

For Steve Cross, of New Jersey, it was the off-

dury runners who sighted a boy in an oxygen mask watching from his bedroom window. They Despite the larger crowds in cities, where many companies gave \$3,000 to local charities for the right to have an employee carry the torch one kilometer (0.6 milet, it is in the countryside that the runners find themselves most touched

runners as they arrive in towns. Some people throw roses, offer beers or run alongside. "Look at that runner, Honey," a mother urged her daughter, "Look at that runner and

by people's efforts to become involved.

always remember him!" It is heady stuff for runners. The relay manager, Richard Boehner, said: The people are making heroes out of people who aren't. But out there on the road, running with the crowd Cheering, it's hard to separate the

"I'm not sure why I'm here," said Jerri Ben-

son, whose employer emptied his plant to greet

the runners. "But I know there's more to it than standing in the sun a long time to watch a guy run by in his underwear carrying a huge match." In Gray Summit, Skip Haffley took the after-

torch-bearer from the torch."

that bypassed the states. One result of that shift has been

# Trudeau's London Swan Song

#### Canadian, Soon to Retire, Reflects on Results of Gathering

By Craig R. Whitney New York Times Service

LONDON — "Well, another summit over," said Pierre Elliott Trudean, who finished his ninth and last economic summit meeting Saturday with a long-stemmed red rose in his lapel.

Next Saturday, his party, the Liberals, will elect a new leader and soon he will not be prime minister of Canada anymore. Was he inbbying here for a new job, reporters

"At least you're not asking me the question you've been asking for the past eight or 10 years — are you going to resign?" he said. "Finally. I did."

"What I want to do is precisely nothing, besides moving to Monthing, nationally or internationally. be the people in Japan and Germatic so that when I get bored with my ny will read the declaration and the intentions have changed."

self, which may take a long time, I think that, well, we did mourn D-How would he sum up his 16 self, which may take a long time, I can pick and choose the best offer. Day but now we're working togeth- years as prime minister?

The Associated Press

MOSCOW - The Soviet Union

has reacted swiftly tn an appeal by

Western leaders to resume talks on

nuclear arms control, saying that they "intend to continue the posi-

The Tass news agency said Sat-urday that the seven leaders at the

London economie summit confer-

coce conceotrated oo political

questions to "conceal acute differ-

ences over economic matters, the

differences which tear the capitalist

In a statement on East-West ten-

sions, the Western leaders said the

United States had offered "to re-

start nuclear arms control talks

anywhere, at any time without pre-

But Tass indicated a rejection of

the call for a resumption of the

U.S.-Soviet talks on ouclear mis-

siles, saying the West was still ful-

lowing "the position-of-strength

"Thus the summit-endorsed dec-

laration on East-West relations

maintains that the West ostensibly

is determined to pursue the search for extended political dialogue and long-term cooperation' with the Soviet Unioo and other socialist

siles in Western Europe.

The London

**They Scored** 

(Continued from Page 1)

sored by the Bonn government lat-

· Italy. Italy's success was in

avoiding highlighting the deep split involving the two major parties of

the government coalition, the So-

cialists and the Christian Demo-

crats. Prime Minister Bettinn Craxi, a Socialist, and Fnreign

Minister Giulio Andreotti, a Chris-

tian Democrat, could say that they

worked calmly enough together to help in the European push for movement on Third World debts.

On the Italian asset list was a

blessing from the summit partici-

pants for an Italian initiative to hold a world conference next year

on the theme of turning technical

innovation into a producer of jobs.

Canada. Some summit partici-

pants described Prime Minister

Pierre Elliott Trudeau, who will re-

tire this year, as moody and dis-

tracted. Not much attendon was

given to his paper on East-West

relations, growing out of his world-

however, for a phrase in the sum-

important common interests."

They insisted that this was a mean-ingful broadening of the seven

countries' positioo toward the So-

viet bloc. The Canadians also

shared the satisfaction of those par-

ticipants who felt that they had

moved the United States on the

HOTEL GOTARY

CENEVE

RESTAURANT

LE CAVEAU

Rue du Cendrier 18-20, 1201 GENEVA Tel.: 022/31 52 00 - Telex: 28 9999

question of Third World debt.

wide travels over the year.

er in the month in Munich.

tion-of-strength policy."

world asunder.

condinons."

Moscow Says West Wants

To Deal From Strength

they were also frustrating.

going to come out of it, they'd be more worthwhile," he said. "I hope they confinue, and I hope they will be less structured, less elaborate."

There lie insisted on a separate declaration on East-West relations and arrains on the summit participants, and he seemed mostly happy with the result.

"I bet you are none nf you waving that around and quoting from it," he said. "It's full of cliches and he said. "It's full of cliches and banalities, but it was done for a

"Just the day before, we had a

counter new Soviet medium-range

missiles targeted on Western Eu-

against terrorism adopted by the heads of government of the United

States. Britain, West Germany, France, Italy, Canada and Japan.

It said the summit should have

condemned "state terrorism which

has become part and parcel of the foreign policy of the United

It cited U.S. actions in Lebanon,

the invasion of the Caribbean is-

land of Grenada last October and

what it called the "undeclared war"

against Nicaragua's leftist Sandin-

The agency said another summit

statement appealing for an end to the Gulf war between Iran and Iraq

"It cootains a hypocritical call for 'a peaceful and honorable set-

tlement' of the conflict," Tass said.

But at the same time, the countries of the 'seven' threateningly state

that they will do everything in their

power to promote stability in the

"is styled in the same spirit."

Tass also attacked a declaration

this summit meeting, he had from his bilingual press entourage seemed weary and a little bored. Reflecting on his successes and But he said he thought summit failures at this summit gathering. meetings were worthwhile even if he linked them with the "peace intiative" he had taken to world capi-"If only the news media could tals in his last months in office, realize that there ain't much news Here, he insisted on a separate dec-

"Just listen to Mrs. Thatcher, Explaining what he meant, he brought up the "declaration on democratic values" adopted by the meeting Friday.

"I st listen to Mrs. Thatcher, one of the hawks last year at the Williamsburg summit," he said, "or to President Reagan, who in Ireland a few days ago said a nuclear war can't be won so it shouldn't be fought. We've come a long way. But I think the window that was open, or half open, in February of this year isn't open any more.

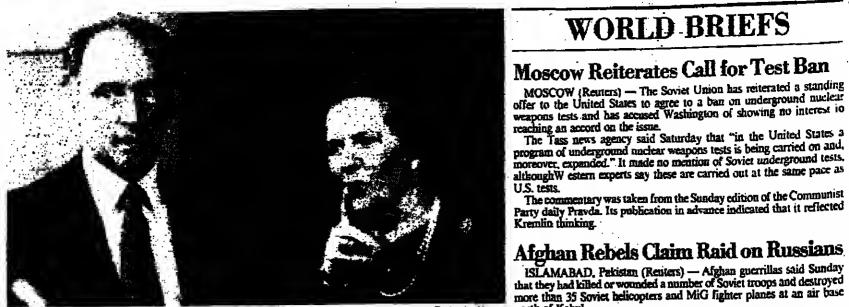
"I thought after Andropov died treal buying a car, getting the kids in school, hiring a maid, and that sort of thing," he added. "I don't our enemies then, and we wanted to Reagan is too close to his elections want to get myself involved in any- say that 40 years have passed. May- to get into a serious dialogue with

if there are any forthcoming."

er."

"In these troubled times, 1 surlt was a characteristically direct
He spoke as easily in French as
reply. At other moments during in English, answering questions

"In these troubled times, 1 survived, which is oot bad," was the
reply.



Prime Ministers Pierre Elliott Trudeau and Margaret Thatcher before the London summit.

### Trudeau Angered Reagan in Summit Clash

Reagan angrily rebuked Prime Minister Pierre Elliott Trudeau of Canada in a heated clash on East-West relations at the London economic summit, a senior U.S. offi-

the United States for the impasse in U.S.-Soviet relations.

Reagers

Mr. Trudeau, leading a personal

LONDON — President Ronald crusade for détente, incurred Mr. them back to the [bargaming] ta
Reagan angrily rebuked Prime Reagan's wrath when he blamed ble," the official recounted.

The official, who insisted he

said, 'Danm it, Pierre, we have of-fered, I have said everything. . . . "He was the odd man out."

Some rockets hit living quarters, killing or wounding many Soviet officers and pilots, it said, adding that the runway and other installations were severely damaged. S. Soviet relations. should not be named, said none of the other leaders joined Mr. Tru-

UN Chief Rejects New Lebanon Force

WORLD BRIEFS

The Tass news agency said Saturday that "in the United States a

The commentary was taken from the Sunday edition of the Communist Party daily Pravda. Its publication in advance indicated that it reflected

Afghan Rebels Claim Raid on Russians

The Hest-Islami group, which is based in Pakistan, said guerrillas had fired more than 150 short-range rockets and hundreds of mortar

bombs in the attack, which took place June 3 at the Bagram air base. No

independent confirmation could be obtained.

reaching an accord on the issue.

north of Kabul.

NAQURA, Lebanon (Combined Dispatches) — The United Nations secretary-general, Javier Pérez de Cuellar, rejected Sunday an Israeli proposal that UN peacekeeping troops serve as a buffer between Israel and Syrian forces in eastern lebanon.

"The UN is against anything which would signify directly or indirectly the division of Lebanon. We want to have Lebanon in the hands of the Lebanese," he said. The UN secretary-general, who is on a five-nation Middle Fast term was commenting on a proposal by Prime Minister

Middle East tour, was commenting on a proposal by Prime Minister Yitzhak Shamir of Israel.

In Beaut, Moslem and Christian fighters pounded residential areas with shells and rockets throughout Sunday after a night of shelling and shooting in which two persons were killed and 40 wounded.

In Tel Aviv, tens of thousands of Israelis gathered Saturday evening for a peaceful demonstration against Israel's two-year-old occupation of southern Lebanon and Jewish extremism in the occupied West Bank, organized by the peace movment, Peace Now. (Reuters, AP)

#### Launch of \$30-Million Satellite Fails

CAPE CANAVERAL, Florida (AP) - A \$30-million international communications satellite tumbled out of control after it was launched over the Atlantic Ocean Saturday. NASA officials said there was no way

The failure occurred 23 minutes after liftoff when the Atlas-Centau rocket was in contact with a tracking station on Ascension Island in the South Atlantic. It will take several days to fly the data tapes back from the island, according to officials from the National Aeronautics and Space Administration. A review board has been set up to study the failure.

The International Telecommunications Satellite Organization paid NASA \$60 million to launch the satellite, which it had insured for \$10.

million. With 12,000 voice channels and two color television channels. was to have joined 15 other satellites currently serving the 108-natic organization. It was the first failed satellite launch at Cape Canaver since August 1977, when another Atlas-Centaur malfunctioned.

#### Suspect Arrested in U.S. Bombings

MINNEAPOLIS (AP) — A 24-year-old man seriously injured in a explosion has been charged with possession of bomb parts in connection with the discovery of more than 20 pipe bombs in three states, authorities

Earl Steven Karr was charged Saturday with illegal possession of an unregistered firearm in connection with the discovery of pipe bomb partin his Manneapolis rooming house room, U.S. Attorney James M. Rosenbaum said. Mr. Karr suffered first- and second-degree burns to his arms and face Friday when a bomb exploded while he was in a rented car outside a restaurant in a shopping center in the north-central lows community of Mason City.

At a news conference, Mr. Rosenbaum and Mr. Karr may face further

charges in Wisconsin and Illinois, the other states where bombs were: found. Five people were hart in the blasts that have occurred since early i May. "We have no evidence to indicate that he had an accomplice or was working with part of any organized group." Mr. Rosenbaum said, adding that there was no immediate indication of a motive.

#### WARSAW — A fugitive member of Solidarity's national coordi-

LIMA (AP) - President Fernando Belaunde Terry has declared a state of emergency and suspended civil rights guarantees for 30 days because of strikes by teachers and civil servants.

The interior minister, Luis Percovich Roca, said Friday: "The inviolability of the home and the freedom to meet and to travel throughout the country have been suspended."

He said the steps had been taken to preserve public order "in view of the situation provoked" by the strikes, which he said "harm the normal progress of the country." Nearly 170,000 teachers struck last Monday to demand an increase in their minimum wage. They were followed Tuesday by 500,000 government employees seeking pay increases.

#### phone at his apartment in the Bal-tic port of Gdansk, said he met Berlinguer's Condition Worsens with Mr. Lis about six weeks ago,

PADUA, Italy (AP) — The condition of Enrico Berlinguer, the Italian Communist Party leader, worsened during the weekend and doctors said the 62-year-old politician had virtually no chance of recovery.

Mr. Berlinguer, stricken by a massive cerebral hemorrhage during a of the Temporary Coordinating Commission, or TKK. He repre-sented Gdansk, which was where Solidarity began in August 1980.

campaign appearance here Thursday, was in an irreversible coma, the doctors said. A medical bulletin issued Saturday at the Padua hospital where be was taken said there had been "a worsening in the state of cerebral compression," meaning there was more internal bleeding, which damaged his brain further.

Dr. Flavio Ruzza, chief medical officer of the hospital, said Mr. Berlinguer was in "extremely grave" condition with "much less than a 10-

#### 37 Leaders and Supporters Of SWAPO Held in Namibia

(Continued from Page 1)

been attending a barbeque to cele-brate the release of 54 political pris-oners from the Mariental prison camp in Namibia.

The South African authorities, who administer South-West Africa in defiance of the United Nations, have cited the release of the Mars.

9.5 million members to boycott lo-

Commentators in Namibia said territory's northern neighbor. Saturday night, however, that the which had previously provided the arrests seemed certain to harden insurgents' sole base. insurgent suspicions that South Africa was not ready to grant the Angolan troops, operating jointly, territory independence on any

The detainees also included southern Angola. Hartmut Ruppel, a lawyer who has worked for SWAPO. Last month his colleague, Mr. Lubowski, be-came one of the few whites in in Washington that SWAPO reject-South-West Africa to publicly de-ed a South African proposal that

In Docember 1982, poace arrested Janusz Palubicki, shortly after clare himself a member of the infive Western nations provide a be inited the Temporary Coordinate of the infive Western nations provide a transitional government for the ter-SWAPO is led by Sam Nujoma, ritory, The New York Times re-

who controls an Angolan-based exported.

■ Nujoma Rejects Proposal

to infiltrate into Namibia from the

Since then, South African and

have overseen the withdrawal of

South African forces from parts of

ternal wing in charge of guerrilla In remarks at the annual dinner operations. The internal wing oper- of a Washington-based organizaates from Windhoek; although it is tion called TransAfrica, Mr. Nu-

not formally outlawed there, it may jnma also said his group rejected not hold political meetings because proposals in which South Africa

#### U.S. Excuses for Budget Deficit Proliferate By Steven R. Weisman which in turn has made it easier for Europe and Japan to export goods to the United

New York Times Service

the subject of the U.S. budget deficit kept appearing at the economic summit conference here despite the best efforts by President Ronald Reagan and his entourage. Mr. Reagan has practiced perhaps a dozen

explanations for why, after years of com-plaints by other world leaders, the deficit has refused to disappear, and why it may not matter that it has not.

Here is a list of the leading defenses of the deficit culled from public statements by the president and his aides, and from reports from inside the private discussions here:

The "down payment" is coming. Mr. Reagan says that Congress is about to approve a three-year package of budget savings worth perhaps \$150 billion. He generally leaves out the fact that, even after the "down payment." the deficit is likely to remain above \$200

Deficits are not so bad. Mr. Reagan and Treasury Secretary Donald T. Regan insist that there is no proof that deficits have led to high U.S. interest rates. They cite figures showing that when the deficits rose in the last few years, interest rates fell.

High interest rates may be good for you. U.S. officials say that even if the deficit has caused

high interest rates, Europe should be grateful. High rates have led to an overvalued dollar,

States. "Our deficit spending has financed their recovery," an administration economics spokesman said.

It's Congress' fault. Mr. Reagan told Prime Minister Margaret Thatcher of Britain the other evening that if Congress had approved all the spending cuts he proposed, the deficit would be \$40 billion lower than it is.

It could be worse. A British official said Mr. Reagan told Mrs. Thatcher that if President Jimmy Carter had still been in office, and had continued with his original economic plan. the deficit would be \$90 billion higher than it

We're having a recovery, so why complain? A senior administration official said that inflation had been halved and the rate of economic growth had tripled under Mr. Reagan, and that this was the thing to keep in mind. Another official said Mr. Reagan had set out to do three things upon taking office: Build-up defenses, out taxes and balance the budget. "Two out of three ain't bad," he said.

The problem is exaggerated. U.S. officials say the size of the deficit is probably overstated. They cite some administration economic projections showing that the recovery will lead to a substantial reduction in the deficit.

You're just as bad as we are. A new explana-tion is that the U.S. federal deficit is oo worse than deficits in Europe as a percentage of west German each nation's total economic output. U.S. cal reasons.

spending by all governments in the United States comes to about the same proportion of the economy as in Europe. "We're not too far out of line with our deficits, with the deficits of our allies," Mr. Reagan said recently. It can be managed. Mr. Regan, in particular, has emphasized in interviews that if there is sufficient growth in the supply of money, the deficit need not damage the economy. Implicitly, he called on the Fed, which oversees money supply growth, to accommodate

state and local governments are generally experiencing surpluses because they raised taxes and cut spending during the receat recession. If those surpluses are subtracted from the federal deficit, the total for deficit receding the left and the contraction of the left o

federal borrowing and private borrowing suf-ficiently to sustain economic growth without inflation. But we really do hate deficits. When these explanations fail, presidential aides say that Mr. Reagan falls back on his considerable personal credibility by saying that he has opposed deficit spending throughout his career. Mr. Reagan has seized the initiative by calling on the summit meeting participants to

deplore deficits. In any case, it's n red herring. Administration officials are saying that Europeans are not really that upset about the deficit. U.S. officials say that recent criticism by Mrs. Thatcher and Chancellor Helmut Kohi of West Germany was made for domestic politi-

Poles Arrest

The Associated Press

nating committee, Bogdan Lis, has

been arrested, the authorities said

Sunday. He is the most important

underground figure captured since

the military crackdown on the

union in December 1981. Mr. Lis, 31, is a friend and for-

mer aide to the Solidarity leader, Lech Walesa, who described the

arrest as a "great loss."
Mr. Walesa, contacted by tele-

but he declined to give details.

Mr. Lis was one of five members

Mr. Lis, who was expelled from

"In teach them a lesson, we shall

out three men on our commission.

the Communist Party in October

1981 for his union activities, was

when he was captured.

cal elections next Sunday.

# Summit Nations Are to Be Flexible With Debtors

### countries, and to see 'early and pos-

particular hump of debt which comes in 1985 and 1986," notably

The Soviet Union broke nff the in Latin America. negotiations on nuclear missiles Mr. Mitterrand had pressed hard with the United States late last year for stronger language in the comwhen NATO began deploying munique stressing a greater role for cruise and Pershing-2 missiles to governments in helping the Third World debtor countries as part of what French officials described as a "global approach." But be ex-pressed satisfaction with other, related agreements in the declara-**Summit: How** tinn. These, for example, committed the summit leaders to "reconsider" a further allocation of special drawing rights by the Inter-national Monetary Fund interim committee meeting in September.

· A declaration on international terrorism. While it fell short of specific recommendations, it pledged summit leaders to establish closer cooperation and coordination between police and security organizagence and technical knowledge.

control negotiations." Tass said.

But Tass added that the declaration "did not say a word" about the deployment by the North Atlantic Treaty Organization of new U.S.-built, medium-range ouclear mis-built, medium-range ouclear misther." The statement also said that the seven governments will "do what we can to encourage stability in the region."

The agreements on terrorism and the call to end conflict in the Gulf appeared bland and fell short of new commitments. However, summit participants vigorously defended the actions planned by Western governments, ootably on terrorism. "There will be followup ... This is not a treaty," Mr. Shultz said during his oews conference.

Donald T. Regan, the U.S. Trea-sury secretary, said that, even though the seven had been unable to agree on a date for starting nego-tiations on liberalizing world trade, primarily because of strenuous opposition by European Community nations, notably France and Italy, the final communique committed tions, particularly concerning the the summit leaders to "press for-exchange of information, intelli-ward" with a view to fixing the timing of a new negotiating round

from Mr. Mitterrand and Chancel-

At an earlier ocws conference, Finance Minister Jacques Delors of France said that six out of the seven summit participants disagreed. Yet Mr. Delors, in keeping with what an EC Commission official described as the "nonconflictural approach" of the London summit said that European governments would have "preferred a more concrete" recommendation on high in-

terest rates. At the insistence of Mr. Mitterrand and Mr. Kohl, the statement flict, and more pulling together, de-said only that high interest rates in spite the differences."

"You cannot expect mitacles at In Solidarity

gered more intense discussion than agreements — we the Europeans high U.S. interest rates, the U.S. and the Americans mainly," a sebudget deficit and the refusal of nior French official said. And he Mr. Reagan to accept suggestions predicted that, while there would be continued discussions between lor Helmut Kohl of West Germany, among others, to "do something," about interest rates. President Reagan said that he had stressed there summit discussions had "produced" was absolutely no proof linking greater cohesion, greater underhigh interest rates and the budget standing as well."

The communiqué said that the summit countries attached "major importance" to aid programs in Africa, including a special program being prepared by the World Bank, which France and other EC nations have supported actively.

"These moves, such as the reference to Africa, or the debt rescheduling, while not blockbusters repre-sent little steps and a lot of working together we have not seen at sum-mits before," a senior U.S. official said. "There is a lot less open con-

#### India's Figure on Sikh Deaths Is Disputed He added, "I know Mr. Bhin-

# (Continued from Page 1) test last week returned a prestigious He added, "I know Mr. Bhin-movement's campaign of terror government medal be had won 10 dranwale had been provoking them

had paralyzed Punjab since February, leaving more than 400 Sikhs and Hindus dead.

Also in the temple complex at the time of the assault were hundreds of supporters of the more moderate Akali Dal party and pilgrims who had gone to worship at Sikhism's most revered shrine.

mit's East-West statement that asserted that "East and West have German Dead in Normandy

warming sun at the German war

Germany paid homage Friday to

hold back Allied forces that landed

in Normandy on D-Day 40 years

About 200 people, many of them

Germans, attended the ceremony

presided over by Franz Joachim Schoelier, West Germany's ambas-

sador to France, and Jean Laurain,

DEGREE

For Life, Academic & Work Experience has many specify for part of tasks, MASSERS OF EACH SALE

Send defailed resumé lor a free evaluation. PACIFIC WESTERN UNIVERSITY

UNIVERSITY

LA CAMBE, France - Under a affairs.

those who fell in the futile effort to es in Normandy.

cemetery here, France and West the major ceremonies held

Mr. Singh, who as a sign of pro- but 1,000 martyrs.

years ago for his contribution to for months, but to flush out a rat, literature, said he planned to convene an inquiry committee of re-tired chief justices to investigate the assault.

The army command in the Pun-jabi capital of Chandigarb reported the main financia Sunday that at least 17 persons, Iraqi war effort. assault.

Referring to the campaign for the establishment of an independent Sikh state, Mr. Singh said the assault had "given the movement fnr Khalistan oot just one martyr

the French minister for veterans'

Wednesday on the invasion beach-

destiny has been marked over the

centuries by wars, are today recon-

ciled," Mr. Schoeller said in his

brief address at the cemetery.

where 21,160 German soldiers are

About 5,000 people attended

ceremonies Sunday on the 40th an-

niversary of the massacre of at least

■ Massacre Commemorated

after the Normany landings.

"France and Germany, whose

The Germans were not invited to

including seven members of the secarity forces, were killed Saturday in two clashes between paramilithe Amritsar area. Eighty Sikh mili-tants were arrested, officials said. Canadian officials took credit, Paris, Bonn Officials Honor

More than 1,200 Sikhs were ar-Wednesday's statewide army crackdown, and hundreds more have been arrested since. Most

Meanwhile, the government remained silent about a reported rebellion Friday among Sikh soldiers in the Indian Army, in which about 100 troops were said to have deserted their post at Ganganagar, in the state of Rajasthan, and crossed by truck into Punjab, presumably on their way to Amritsar.

According to reports reaching Chandigarh, 10 of the infantry enlisted men were killed and 50 were captured near the town of Malout.

#### North Korean Visits Belgrade Reuters

BELGRADE - President Kim 642 men, women and children in Il Sung of North Korea had talks the French village of Oradour-sur- Sunday with President Veselin Glane by troops of the German SS Djuranovic of Yugoslavia and the Das Reich division. The Associated Communist Party leader, Dragos-Press reported. The massacre were lav Markovic, Mr. Kim arrived in in reprisal for Resistance actions. Belgrade on Saturday on a three-

sumably because they have been the main financial backers of the

rested in 38 religious places during tankers sailing in our transportation routes to which the international fora reacted in an unresponsible manner paved the way for the towns and villages in the state re-mained under curfew Sunday. Tebran quoted President Kha-

> On Saturday, an Iraqi communi-que said two more "large naval targets" had been hit north and

report, and there has been no independent confirmation of the Iraqi attack Twenty-eight tankers and other ships have been reported hit since late March by either Iran or Iraq.

MORE NEWS IN LESS TIME THE WORLD IN 16 PAGES

### Iran, Iraq Heed UN Call

(Continued from Page 1)

Indirectly confirming Iran's role in mounting air raids against tankers, President Khamenei said that tary troops and Sikh guerrillas in Iraq was responsible for starting the Amritsar area. Fighty Sikh milithe attacks on ships in the Gulf and on each other's cities.

menei as saying.
The latest attack raises the ques-

tion of whether Iran intends to make oeutral shipping unsafe throughout the Gulf, as its leaders have threatened they would, if Iraq continues its air raids on tankers bound for Kharg Island.

In December 1982, police arrest-Most of them have been hit by Iraq in the war zone covering much of the northern Gulf.

the commission.

#### considered the senior figure in the underground after Zbigniew Bujak. Mr. Bujak, who headed Solidarity's Warsaw chapter before the military crackdown, remains at large. Polish television announced the arrest of Mr. Lis on its main eve-ning newscast, but it did not say

great loss because he was a good activist. Still, we can manage."

instead of one" to replace Mr. Lis, he said. "By using this tactic, we shall be able to carry on for another The capture of Mr. Lis followed intense police action to discourage "Repeated Iraqi aggressions on upport for Solidarity's call for its

Union leaders have called for the boycott because, they say, a big turnout for the elections, the first since Solidarity was created, would legitimize its suppression.

Polish anthorities have arrested five previous members of the Tem-

porary Coordinating Commis but none are as well-known as Mr. Lis. Three commission members from the southwestern Polish city of Wroclaw were arrested in late 1982 and early 1983, and they are serving prison terms. They are Wladyslaw Frasynink, Piotr Bednarz west of the island. Iran denied the and Jozef Pinior,

> nating Commission representing the western Polish city of Poznan. He was released from prison last week after be reportedly aggravated a heart ailment with a lengthy hunger strike.

In August 1983, the government announced the prest of Wludyslaw Hurdek. Krakow representative of

### Mr. Walesa said the arrest was "a lowed a series of bomb and land-

lation permitting 30 days' impris- mine explosions in Ovamboland onment without charge or trial, had the most densely populated area of

have cited the release of the Mar- backs. iental prisoners as evidence of their In mid-February, South Africa good faith in the search for a settle- and Angola signed what amounted ment of the 17-year guerrilla war to a cease-fire agreement that se-and independence for the former verely curbed the guerrillas' ability German colony.

terms but its own.

its constitution commits it to seek- would withdraw only if Cuban ing violent change. troops left Angola. The United The detentions Saturday fol- States has supported this idea. The improve of the party of the



Paper se

Posts :

**●** 02 \$2.40 11 =1

State State

Service of the servic

Marke 4

والمراجع والمحوالية

Contain . . . . . . . . .

M Sidem

in action a

at Mirmet's and

\* \*\* \*\* \*\*\*

All and a street

the side office of

CAMAND RAL

Manager .

SE CONTACTOR

Marie St. Marie ....

street, and the

· Same

PERSON -

ma Levar

Marie Service Co.

APR - 1881 - 12

by terms. No. 1 . . .

Mary Water Co.

A BOOK A

# Bioder and Lander

the desired which the

Mary and the

Marine - Land -

Minchelle Land

San Are

important and a second

manufacture for the

White Parties 12 1

Marine Marine Comments of the State of the S

AZE STEEL

MAL MANY

and department to 1

imitalian a l

The second State of the

10 A/O

La manher d

The court is

and the state of

The same Property of

**编译 基本工作 - 2521** 

The State of the second

See Letter 18 18 18 18 18

integrant 1 ....

the water have been

Manual M.

SHEET SALES IN THE

ch of \$30- William Satellitel

6.4 W.

and calls or a

# Reiterates Californ Hart Urges Party Unity Hart Urges - Against Reagan, but Refuses to Leave Race

By George Lardner Jr. Washington Post Service

Hart, in an emotional speech to second Reagan term: the voiceless home-state supporters, has made and powerless, the poor, the elderplain that he is defeat to the who will be condemned to the lives in a lesser America...to those American teenagers who will be called upon to pay the ultimate because term leads

state Democratic convention on Saturday, said he strongly believes he would have the best chance of am determined to meet this imperousting Mr. Reagan from the ative and I will do nothing that since Walter F. Mondale attained a majority of pledged convention delegates last week, Mr. Hart voiced the hope that he would still voiced the hope that he wound sun voiced the hope that he wound sun be able to win the nomination.

But at the same time, he appeared to initiate the reconciliation peared to initiate the reconciliation.

sider essential if they are to have any hope of victory in November. "Let me put it as plainly as I can," Mr. Hart told the crowd of 3.000. "The defeat of Ronald Reagan is the most important imperaive of our party. As Democrats designed to circumvent federal and as Americans, we have a duty spending limits. Mr. Mondale

DENVER - Senator Gary "those who will pay the price of a tive" to defeat President Ronald
Reagan and pledged to do nothing
to stand in the way of that goal.
Mr. Hart, addressing Colorado's

tive" to defeat President Ronald
be called upon to pay the ultimate
price if a second Reagan term leads
to war to the generation yet to
come which will reap the whirlwind

White House. In his first speech does not advance the purpose of defeating Ronald Reagan. I will do everything to achieve a Democratie victory in 1984." In a television interview Sun-

#### **AMERICAN TOPICS**

#### That's Why They Call It a Uniform

Efforts being made in Congress to allow members of the armed forces to wear "unobtrusive religious headgear" such as Jewish yarmulkes, or skullcaps, are being criticized by the Pentagon. Top-ranking officers argue that exceptions for one group will lead to demands by other religious groups. The mil-itary would also have to decide which headgear is obtrusive and which is not, opponents con-

An amendment allowing military personnel to wear the headgear, on a one-year trial basis, was passed by the House bet Arrested in it. S. Bomb of Representatives as part of the 1985 defense authorization bill. Since then, Senator Orrin G. Hatch, Republican of Utah, has solicited support for an identical amendment when the Senate takes up the defense bill.

The amendment was intro-duced after a federal appeals court decision last month that upset many Jewish leaders. The court, considering the case of anair force captain who was disciplined for wearing a yarmulke, ruled that the armed forces have the right to determine dress for those on active duty.

#### Fruits of Labor: Declare This of theres A Third for Taxes

The Tax Foundation figures that the average American works an bour and 43 minutes of the typical eight-hour day to pay federal taxes and 57 more minutes to pay local and state

Earning money for taxes takes the biggest chunk of the average worker's day, the private nonprofit organization running a home come next at an hour and 34 minutes.

Serier - Commission Worse The worker also spends an hour and 4 minutes a day earning food, 42 minutes on transportation, 36 minutes on medical care, 21 minutes on clothing, and 20 minutes on recreation Everything else, including private education expenses, religions activities and foreign travel, takes 43 minutes of the

#### Saving the Children From 'Dial-a-Porn' The Federal Communica-

ender and support tions Commission hopes it has come up with a solution to the come up with a solution to the problem of children calling up sexually explicit "dial-a-porn" phone services. A new agency rule restricts the services' hours to between 9 P.M. and 8 A.M., on the theory that parents are likely to be home then to supervise their youngsters' phone

calls. Alternately, dial-a-porn services can operate during daytime hours on the condition that they take only credit cards in payment for the calls. Agency officials acknowl-

edge that their solution is less than perfect, but it is the best they can come up with. The constitution's guarantees of free speech seem to prevent any outright ban on the phone messages; on the other hand, a 1983 law makes it a crime to use telephone facilities to transmi obscene or indecent messages to minors for commercial pur-

#### Insulting the IRS **Becomes Expensive**

Taxpayers who are fined for writing insults or protests on their returns may be victims of overzealous interpretations of a new law, according to Internal Revenue Service officials. Anne McNally of Lakewood, Ohio, for example, paid her taxes in that goes beyond a candidate or a

He said this duty was owed to of a second Reagan term."
For his part, Mr. Hart said, "I

day, Mr. Hart said he would not challenge what he had called "tainted" delegates pledged to Mr. Mondale, United Press Interna-tional reported from Washington. Mr. Harr's campaign has said in a complaint filed with the Federal Election Commission that the delegates were won with the aid of independent delegate committees

ing and was fined \$500.

More than 5,000 taxpayers

are being fined for exercising

the constitutional right of free

Two years ago, Congress gave the IRS authority to prose-

cute people who file frivolous

tax returns, like those which claim hundreds of dependents;

claim a "frivolous position" as

the basis for withholding infor-

mation; declare "clearly unal-lowable deductions;" or deface

the return so it cannot be read.

Larry Batdorf, an IRS

spokesman, said prosecutors

may have made a mistake.

"Gratuitous insults would not

.Governor Mark White of

Texas is seeking the biggest tax

increase in Texas history for im-

provements in education in the state. He has called a special 30-day session of the legislature to

considered a proposed \$4.85-billion tax increase.

With its oil and gas revenues

receding, Texas wants to hure

Governor Mark White

Symbol of America,

The American eagle features prominently on a \$50 commen-

orative porcelain plate being hawked by the Republican Na-

elegant demonstration of sup-

port." But the flip side says "Made in Portugal," and that

has brought a protest from Representative James J. Florio,

In a letter to President Ron-

ald Reagan, Mr. Florio com-

plained about the importation.

of plates designed and manu-

factured overseas when there were plenty of U.S. companies, including Lenox in New Jersey.

available to make fine china.

Furthermore, he added, "they

certainly know more about

Californians Defeat

Voters in Berkeley, Califor-

ma, have defeated an initiative

calling for a reduction in U.S.

aid to Israel. The measure

would have required city offi-

cials to urge the federal govern-

ment to reduce its aid by the amount equal to the Israeli in-

vestment on settlements in the

occupied territories. It was de-

feated, 21,279-12,107.

Initiative on Israel

American eagles."

Democrat of New Jersey.

Made in Portugal

be covered by the guidelines,"

Eyes of Texas

On Education

speech on their tax returns.

Mondale throughout the campaign of just those failings. Mr. Hart also insisted that his candidacy was still "alive and well" because he had won more primaries than Mr. Mondale and perhaps the greatest number of popular votes nationwide as well, pending a final tally in California.
"I will continue this campaign as

Senator Gary Hart

["Its a legal and ethical question,

and not a political one, and I think

a positive alternative for our party because I believe that it offers the best hope for victory in 1984 against Ronald Reagan," Mr. Hart

■ Party Unity Called Essential David S. Broder of The Washington Post reported from Washington; Allies and former rivals agree that Mr. Mondale's essential task is to repair rips in the "big tent" of the Democratie Party within the

next month. "This is the critical period," said Robert D. Squier, a Democratic campaign consultant who has not been involved in the nomination fight, "We've got 30 days to get set up to take on Ronald Reagan. But if this turns out to be a month of mischief, we can just as well forget

Analysts said the party's "big tent" was split four ways during the nomination fight:

The Rev. Jesse L. Jackson took over the black vote, which is pershaps its most linyal Democratic constituency, winning 70 percent or more of it in the major states.

Mr. Hart ran well ahead in most states among younger voters, the more affluent and those who

think of themselves as independent. • Moderate to conservative Democrats who predominate in the South and in areas like California's

Central Valley became dropouts as

the campaign progressed.

The fourth group includes those who stayed loyal to Mr. Mondale in most states: the historie Democratic constituency of the cl-derly, the less-educated, the poor, union workers, Hispanics, Jews and ethnic Roman Catholics.

But as Harrison Hickman, a public opinion analyst for the firm of William R. Hamilton and Staff, said of the primary campaign, "The key lesson is that the core coalition is not a winning majority" for the general election. Democratic pollsters generally calculate the "bardcore anti-Reagan vote" as not much more than one-third of the Dow Jones & Co.

■ Iacocca Pushed for Ticket

Mr. Mondale's campaign chair-man, James Johnson, said Saturday that a number of Democrats have more high-technology industry but poor public schools are an obstacle. The state ranks 42d m suggested "very strongly" that Lee Iacocca, chairman of Chrysler the percentage of students who finish high school, 38th in spending per student and 30th Corp., be considered as Mr. Monin average teaching salary, al-though it comes in 17th in per dale's running mate. United Press International reported from Washcapita income.

Mr. Johnson praised Mr. Iacocca's "strength and leadership" but said Mr. Mondale had not made any decision on a running mate.

#### **Transition Fund** Paid Legal Fees For Haig Hearings

The Associated Press WASHINGTON — The Reagan administration's private transition fund paid more than \$86,000 for attorneys who represented former Secretary of State Alexander M. Haig Jr. at his 1981 Senate confirmation hearing, according to the foundation's records.

Financial reports of the Presi-dential Transition Foundation Inc. and the Presidential Transition Trust, which together raised more than \$1 million in private dona-tions, were released Friday.

The payment of Mr. Haig's legal bill of \$86,047.93 was approved on May 20, 1981, by the foundation's directors. A source, who spoke on condition he not be identified, said Mr. Haig had refused to pay the bill from attorney Joseph A. Califano, who then submitted it to the foun-

But a spokesman for Mr. Haig said that "Haig was never presented with a bill," and Mr. Califano confirmed this Saturday. He said it had been agreed in advance that "If there was a transition fund of some kind put together, I'd be paid from that. If it wasn't, I wouldn't be paid

#### Argentina Sends Arms To Honduras

Aid to Anti-Sandinists **Fulfills Earlier Contracts** 

By Jackson Diehl Washington Post Service

BUENOS AIRES - Argentina's new center-left democratic govern-ment has shipped \$2.5 million in arms meant for Nicaragua's anti-Sandinist rebels to Honduras this year, according to military and government sources.

The shipment to Honduras, which occurred in late February, included rifles, munitions and spare parts.

The government of President Rani Alfonsin, which took office in December, also authorized the fulbut insists their operation was lefillment of a \$9-million contract for sales of rifles and 105mm recoilless cannon to Guatemala's military government, the sources said.

The arms deliveries took place

that's where it should remain." Mr. Hart said. He said be would not despite a private message sent in January by Mr. Alionsin to the challenge the approximately 600 delegates at the convention July 16-Reagan administration saying that his government would end Argenti-In his speech Saturday, Mr. Hart did not mention Mr. Mondale by itary activities in Central America name, but he did warn that the and instead support Latin Ameri-can nations seeking a negotiated Democrats would lose "if we are perceived, fairly or unfairly, to be the party of tired solutions, or narpolitical settlement there.

Word of the arms shipments comes as the Reagan administrarow interests, or ald arrangetion is battling congressional reluc-tance to continue funding the anti-Sandinist effort. The administration has reportedly been seeking new sources of indirect aid nents." Mr. Hart had accused Mr.

> Government sources in Buenos Aires said there had been no conrdination with the United States bebefore the shipments and no direct

> intention of supporting U.S. policy.
>
> They said that the arms shipments were made only to fulfill contracts made with Central American governments under the previous military government and that Mr. Alfonsin decided that shipping the arms was preferable to breaking partially fulfilled contracts.

The government believes that it must meet its legal commitments," said an official, stressing that Ar-gentina intended to make no further arms sales to Central America. Mr. Alfonsin replaced a military

dictatorship that reportedly was deeply involved in military sales and aid to the governments of El Salvador and Guatemala and the Honduras-based guerrillas who are fighting the Sandmist government in Nicaragua. Until mid-1982, when the Falk-

land Islands war prompted a with-drawal of official personnel, the Argentine military played a major role in training the Nicaraguan re-

rebels, as well as \$9 million for the larger cities to smaller communities and suburbs where most of Chartemala and other sales to El Salvador. Most of the distance of the cities and suburbs where most of the voters live. Salvador. Most of the shipments on those contracts were made before the military left power, officials by a growing independence from Salvador. Most of the shipments on the military left power, officials In addition, the military autho-

rized the sale of a number of Argentine-built TAM tanks to Panama. Sources said, however, that the new administration has not gone not so much because of the pronew administration has not gone ahead with the sale, in part because of indications that some of the tanks might be delivered to the rebels through Panama. Despite these Central American

arms shipments, officials in Argentina say Mr. Alfonsin's government intends to establish an arms sales policy markedly different from that of the previous military administration and from that of Brazil, a maior arms exporter.

#### Pays \$800,000 In Libel Action New York Times Service

NEW YORK — Dow Jones & Co., publishers of The Wall Street Journal, the largest U.S. daily newspaper, will pay \$800,000 to settle a \$5-million libel suit brought by two former federal prosecutors who said they were defamed by Journal articles in 1979.

The payment, covered by the newspaper's libel insurance, is the largest reported settlement in a U.S. libel suit that did not go to trial. It is also the first known departure from The Journal's policy of contesting all libel actions through the trial process.

As part of the agreement filed June 7, the company acknowledged that it and the reporter, Jim Drinkhall, could not prove a major alle-gation reported in the articles: that the prosecutors, William K. Kramer and John M. Dowd, had harassed a prisoner connected with organized crime to force him to cooperate with an investigation they were conducting against a Las Vegas casino operator.

#### Judge Assails U.S. On School Accord

Los Angeles Times Service

CHICAGO - In a roling ing the recession. marked by barsh criticism of the Reagan administration, a U.S. judge has said that the U.S. government reneged on a contract to help pay for school desegregation in Chicago and owes the school system almost \$104 million.

sent decree with the Justice Department.

a general state program of home relief.



STRANDED - Heather McLeroy and Andrea Richardson cling to a traffic sign in Overland Park, Kansas, as flash flood waters swirled around them. They were stranded on the median, surrounded by water five feet three inches of rain and hailstones the size of golf balls.

deep, for almost eight hours Saturday before being rescued by an armored tank. Thunderstorms drenched the Midwestern United States. Many places got up to

#### Senate Votes to Delete Funds for Honduran Bases U.S. and Honduran forces and the of Tennessee, who opposed the thanked the Hondurans for "host-ing us and our Salvadoran friends."

By Wayne Biddle New York Times Service

WASHINGTON -- The Senate has voted to delete funds for construction of two advance military bases in Honduras that had originally been sought by President Ronald Reagan. The vote Friday was taken on an

amendment offered on behalf of lion from the defense authorization bill for the 1985 fiscal year. Senator Jeff Bingaman, a New Mexico Democrat, had been expected to Senator John Tower, a Texas Republican, brought it to the Senate floor early Friday morning.

need for the funds, Recent large-scale training exercises involving Senator James R. Sasser, Democrat

Reagan administration's efforts to bases. build military facilities in Honduras have fueled debate about \$2.9-million army "pre-stock have an armed force of which you whether the president was seeking a point" at San Lorenzo, Honduras, can be proud." temporary or permanent U.S. pres-An aide to Mr. Tower, who is

chairman of the Senate Armed Services Committee, said Mr. Tower had consulted with the White House and determined that "there End of Exercises was no need to fall on our sword for this money." He said Mr. Tower had recently asked Mr. Bingaman offer the amendment this week, but not to bring up the amendment Senator John Tower, a Texas Remorning to offer it himself. "It is clear the administration

Mr. Tower said the administra-tion had decided to re-assess the tion of military strategy and U.S.

The funds would have paid for a

and a \$1.5-million air force "forward munitions storage area" at Palmerola. A Senate source said both facilities were intended for weapons and equipment to be used exclusively by U.S. military forces.

Richard J. Meislin of The New York Times reported from Tegucigalpa, Honduras: The Granadero I exercises in volving American, Honduran and

Salvadoran forces formally ended Friday, and U.S. officials said the U.S. military presence will be lowered to fewer than 700 people from the current 1,700. General John C. Scheidt Jr.

Colonel Adolfo Blandon, El Salvador's military chief of staff, said the exercises demonstrated "what

He told the Salvadorans that "you

the countries of the free world, united, are capable of,"

He also said, "The people, the governments and principally the armed forces of Central America

must know who is the true enemy, the common enemy of all our countries," which he said was the Marxist movement in the region. Although U.S. officials said they

expected no new large-scale mili-tary exercises until after the November election, they said unannounced rapid-deployment exercises, such as parachute drops, were likely to continue.

#### **Budget Cuts Hardly Affect U.S. Projects**

(Continued from Page 1) .. bels, according to accounts here.

In the past two years, government sources said, the military agreed to sell at least \$10 milion in

> the federal government. In New Jersey, for example, Richard W. Roper, one of the authors, wrote, "The landscape after four years of gram but because of political and economic developments in the state that, arguably, are largely unrelat-

> One reason, he said, was that Governor Thomas H. Kean, a Republican, has undertaken social, economic and environmental initiatives that go far beyond what Mr. Reagan has said he wants to do on the national level. Richard P. Nathan, director of

the project, said field research had been conducted "to determine where federal budget cuts and policy changes hit the ground."

When Mr. Reagan proposed giving authority to the states early in his term, there were charges that many of the federal programs would be climinated in the process. Governor William J. Jankiow of South Dakota, for one, said that combining 54 programs in educa-tion, health and social welfare at reduced financing under nine block grants for states to run was a fraud that could only result in failure.

What appears to have happened, according to the Princeton study and other evidence, is that the various interests that helped obtain the programs in Washington shifted their lobbying to the state level and have been more effective than was In the 1982 fiscal year, federal

funds for programs under the Reagan initiatives dropped to \$88.2 bil-lion from \$94.8 billion, the first absolute decline in federal aid in more than 25 years. For the next two fiscal years, however, Congress increased federal financing over Mr. Reagan's objections and it is estimated to reach \$98.7 billion in the fiscal year that ends next October. Much of the increase was for construction and repairs of public

Most states have increased taxes and expanded domestic services, particularly for education and improving public facilities, after a period of austerity and cutbacks dur-

Yet the expansion varies widely from region to region and from state to state, according to the re-

In New York, for example, the state has taken a number of steps U.S. District Judge Milton I. intended to replace federal cuts. Shadur said that the "United States Many of those recipients who were has broken its word" by refusing to cut from benefits under Aid to provide financial aid after Chicago Families with Dependent Children agreed to voluntarily end decades by the new federal standards, for of racial segregation in a 1980 con- example, received assistance under

#### Air Official Calls Atlantic Routes Safest UNITED NATIONS, New York — North Atlantic air

routes are the safest in the world and past navigational errors do not justify any changes in systems, the head of the International Civil Aviation Organization said.
"I have no reason to reassess

the safety situation in the North Atlantic, and I continue to beroutes are not among the safest air routes in the world, but the safest," Assad Kotaite, the ICAO council president, said Saturday, Mr. Kotaite was interviewed

for UN television following a report of a sharp increase in navigational errors, posing a risk that airliners might collide over the Atlantic when they were beyond the reach of ground controllers' radar.

#### Experts See Rise in Travel By Americans

By Ralph Blumenthal New York Times Service

NEW YORK — A resurgent economy, a strong dollar and plentiful gasoline are pointing to one of the busiest summers in several years for domestie and foreign travel by Americans, according to government and industry experts. Visits by foreigners to the United

this year despite weakening curren-The special assistant to the under secretary of commerce for travel and tourism, Vivian Deuschl, said: "This is going to be an incredible

year for Americans overseas."

States are expected in rise slightly

The executive secretary of the Cape Cod Chamber of Commerce, Michael Frucci, agreed. "The outlook is extremely good," be said. New York City is expecting about 5 million visitors, more than last year, according to Charles Gillett, president of the city's Convention and Visitor's Bureau.

"We're admitting it's going to cost you more, but it'll be worth it." The number of new passports

issued in the United States this year is expected to be a record 4.7 million, a 12-percent rise over last year's total, which in turn was up 16 percent over 1982, according to the State Department. About 107 million Americans,

about the same as last year, are expected to take at least one round trip of 200 miles (324 kilometers) or more this June, July and August, according to the U.S. Travel Data Center in Washington.

However, the boycott by the Soviet Union and other Communist bloc nations of the Los Angeles Olympics in July may reduce the number of potential visitors to the United States, while the World's Fair in New Orleans has resorted to price-cutting because of lagging

## Russians Build a Copy Of U.S. Space Shuttle

fense Intelligence Agency official

says.
"We've seen the [Soviet] orbiter
and it's identical to ours," said retired Lieutenant Colonel Thomas H. Krebs, former chief of the agenspeech at a conference sponsored by a conservative think-tank Friday, he said that the Soviet Union will launch its space shuttle within a year or two.

Lieutenant Colonel Krebs said military experts believe the Russians simply bought a copy of space shuttle blueprints, then improved on the designs, boosting the vehicle's lifting power.

"The space shuttle was totally unclassified. Anyone could buy a

set of plans. However, no one has been able to find the requisition," he said. Lieutenant Colonel Krebs, now

a space education and lobbying group in Washington, said his re-marks were based on recently declassified information about Soviet space capabilities. He said the Soviet Union is far

ahead of the United States in development of space-based weapons capable of destroying satellites and ballistie missiles. They are already testing two land-based laser beam weapons that can destroy satellites in low orbits.

The conference, sponsored by the National Center for Policy Analysis in Dallas, included a debate on President Ronald Reagan's "Star Wars" initiative, a \$50-billion program to develop high-technology space defenses. John Pike, associate director for

space activities for the Federation of American Scientists, argued that high-technology defense systems using orbiting "killer satellites" are 100 vulnerable in provide a reliable But former U.S. Army General

Daniel Graham, president of High Frontier, said, "We're not out to find a niftier way to fight a war in space. We can prevent nuclear war by using space for defensive pur-

He estimated that a "Star Wars" defense could destroy 95 percent of

# Soviet missiles launched in a mas-

DALLAS - The Soviet Union sive nuclear attack. has developed its own space shuttle the easy way — by copying the American orbiter, a former De-

The maiden flight of the space shuttle Discovery, scheduled June 22 from Cape Canaveral, Florida, was delayed Friday until at least June 25 at the earliest, so engineers can change one of its three main engines that has a loose heat shield, the Los Angeles Times reported



French gastronomy is a product, among other things, of the discerning palate of its provinces.

The Alsace region ranks creditably among the above and you find typical restaurant from this great in Paris.



39, bd du Temple 75003 Paris. 274.75.75

Mommaton-Jacques STORNE

RESTAURATEUR-ECAILLER 79. av. Charles-de-Gardle 92260 NEUILLY-PORTE MAILLOT Tel.: 747 13 64 Verm 130 F Rooms for private parties Easy parking Cloud Sundays



Pag

# Herald International Eribune Published With The New York Times and The Washington Post

### Reagan's European Visit

to form. It was perfectly obvious that, heading into an election campaign, be was not going to make any commitments or concessions that would complicate his political life back home. On the contrary, he was going to seek out scenes with some emotional resonance to them and, in his alliance meetings, take up the role of leader. The Europeans, who are sensitive to American political realities, were inclined to make the best of these circumstances.

Unquestionably the high point was Mr. Reagan's tribute to the American soldiers who landed to help liberate Europe 40 years ago. It was impossible to watch him stand and speak atop the now eerily pastoral Normandy cliffs without feeling that the wartime enterprise was, unlike so many public causes today, totally comprehensible, unconditionally worthy. But there was much more to the moment than nostalgia. The ceremonial recollection of common striving is a powerful device for keeping the alliance spirit alive.

At the economic summit, good old reality reasserted itself. Very little seems to have been done about it. These summits — this was the 10th -are less for negotiation than for consul-

President Reagan's week in Europe ran true tation and general hobnobbing. At any given session, one or more of the participants is facing re-election or some crisis, and the others tend to act as members of the club of incumbents. Most of the allies are aghast at the U.S. deficits, since they pay heavily for them. The Reagan administration's refusal to acknowledge a connection between deficis and interest rates is, as the French finance minister griped to the press, "not serious." Little of this was reflected, however, in the formal statements of the summit. To put it another way, there was little that Mr. Reagan's Democratic opponents might get their hooks into.
So it went in London. The most substantive

step seems to have been a blessing for efforts initiated by others, such as the loternational Monetary Fund, to ease the pain of Third World debt. There was only a fluttering of hands over the Gulf, though its oil is of do-ordie importance to the allies. Something earnest was said about East-West relations. Something roundabout was said about terrorism. A forgettable "Declaration of Democratic Values" was issued. Never mind the map: London seemed a very long way from Normandy.

— THE WASHINGTON POST:

### Rationalizing the Primaries

The Democratic candidates stumbled across the finish line in a blur (last inning, fourth quarter) of sports metaphors. "Welcome to overtime," said Gary Hart. The end of the marathon, said Walter Mondale. Mr. Mondale's figure of speech was more apt. For one thing, given his delegate total, overtime is unlikely. For another, the campaign was much more an endless race than a game. There was no halftime, no timeouts, no time for reflection

- just four months of chaos. The 1984 primary campaign taught many The Democrats' re-reformed rules worked but oeed at least one big unreform: Campaign finance rules became, if anything, more pious and less effective, while television became vastly more effective. But probably no lesson was taught more frequently than the one about chaos. The spring campaign needs to be more rational, and there is an appealingly

simple way to make it so.
Ration election days. You could bave gotten
jet lag just reading bow often the candidates
flew between New Jersey and California. It was enough to persuade us that the time has come for regional primaries, with several states in the same area voting oo the same day.

Yet 1984 has demonstrated a big defect in this virtuous idea. What if the New England primaries had come on the same day? Gary Hart swept the region and it would have had an undue effect on the rest of the country. Likewise, had Middle Atlantic states voted oo the same day, the undue dominance would have been for Mr. Mondale, who swept New York, New Jersey and Pennyslvania. Bot regionalizing is oot the only form of rationaliz-

ing Another is rationing.

Once upon a time, primary politics followed a comfortable calendar — New Hampshire in February, Florida in March, Wiscousin in April, Oregon in May, California in June. That has changed as the Democrats bave opened the resulting primaries, caucuses and conventions have been crammed willy-nilly into four

months. The campaign need not be so chaotic. Not according to a simple plan once proposed by Morris Udall, the Arizona Democrat, and the late John Ashbrook, Ohio Republican: Let each state pick its own date from a list of four: the first Tuesday in March, April, May

or June. That would create four quarters, create some order, create time for reflection.

There are other lessons to be drawn: Unration delegates. Uotil this year, a candidate had to get 10 percent of the vote to qualify to win delegates. This year, the threshold was raised to 20 percent. Tou high, insists the Rev. Jesse Jackson, and he is right. He got about 20 percent of the vote but only 9 percent of the delegates. So big a differential has an odor to it, one that should be corrected with a 10-

percent or 15-percent threshold, Modernize the 1974 federal election law. The state campaign spending limits are invita-tions to bypocrisy and should be eliminated. Campaign staff members should out have to stay in Massachuseus motels to avoid having their bills count against their candidate's New Hampshire limit, And the national limit needs to be raised. It was created before the full flowering of the present nominating system.

Federal law is vague on spending by dele-gate committees of the kind that came to Mr. Mondale's rescue, It should be changed to make clear that these committees are not meant to be used to circumvent contribution and spending limits.

Recognize the rising role of television. Costly television commercials made some difference. But "free TV" was vastly more important, notably the dozen televised debates through the course of the campaign. State by state, wary voters seemed to welcome the opportunity to see the candidates unvarnished and unguarded. There is a general election lesson here for both parties: Televised debates are becoming a primary locus of a campaign,

and the public expects them.

Understand that voters are sensible. Some people despair for democracy because of low 984 turnout figures, but both the figures and the despair are premature. Curtis Gans, who directs the Study of the American Electorate, turn out, such as the blacks energized by Mr. Jackson's candidacy, or where competition was hot. Turnout was down where, as in California, voters were turned off by rule changes and the lack of Republican competition. The primary process oeeds some rationalizing but the voters do not.

- THE NEW YORK TIMES.

#### Other Opinion

**After the London Summit** Whereas the Williamsburg summit hammered out a tough stance toward the Russians, the summit in Loodoo displayed oot only continued unity toward Moscow but also showed flexibility in calling for a dialogue with the Soviet Union. What has impelled this change in Western attitude? First, the recovery of Western self-confidence due to the deploy ment of U.S. missiles to counter the one-sided massive Soviet deployment of SS-20 missiles. And second, the resurgence of anti-nuclear public opinion, popular movements and do-

It is most probable that the Russians will oot respond to calls for resumption of nuclear arms reduction talks before the election of the U.S. president in November. But we feel that after the election, major strides will be made in East-West rapprochement. - The Daily Yomiuri (Tokyo).

mestic politics in Western countries.

The seven economic summiteers at least had

to admit the daunting magnitude of the unemployment problem, even if they lack a solution. Most of the summitteers agree that a vigorous

attempt to unclog market mechanisms must help raise employment. However, a really substantial reduction in Europe's unprecedented [unemployment] requires, as a matter of arithmetic, not only freer markets, but also much faster growth.

#### - The Financial Times (London).

Dissent, Broadcast or Stifled The Sakharov case provides a stark contrast

between the closed Soviet society and the often frenetically open Western ones. When prominent Americans such as Dr. Benjamin Spock or Jane Fonda dissent from government policies, they are deluged with in vitations to television talk shows. Such coverage may be overdone. But com-

pare it to the full text of the Soviet Academy of Sciences' response to inquiries about Mr. Sakharov: "The Academy of Sciences of the USSR has oo information at its disposal on Sakharov's death, That is all.'

No, that is not all. The world may oot know whether Mr. Sakharov is alive in the Soviet

Union. But it knows freedom is dead there. - The Denver Post.

#### FROM OUR JUNE 11 PAGES, 75 AND 50 YEARS AGO 1909: The Woolen Schedule Dehate 1934: Austria Acts on Nazi Terrorism

WASHINGTON — The session of the Senate [on June 10] was devoted to the woolen schedule. Senator Dolliver referred to the decision by which corn plasters with a woolen edge were classed as woolen goods. "Would you call corn plasters wearing apparel?" be demanded of Senator Smoot, amid laughter. When Mr. Dolliver referred to the duty oo polka dot goods Mr. Warren asked if the Senator said anything about poker. "I hope," said Mr. Dolliver, with mock reproachfulness, "that the Senator won't introduce into the debate mysterious figures of speech with which I am

unfamiliar." Mr. Warren replied that if the

Senator talked about the limit being raised on

poker dots he wanted to get into the game.

CARL GEWIRTZ

VIENNA - The war between the government and Nazi terrorists reached a phase where a decision must soon be taken. The cabinet met [on June 10] to discuss the situation and decided to take stern measures against the terror offensive which has been ordered from Munich. All Nazis who are caught at sabotage will be court-martialed. In view of the passive resistance shown by some government officials, sixty-eight officials at Grazt were dismissed. It was stated that this is only the beginning of disciplinary measures against many government officials throughout Austria who have supported the Nazi terror by show-

ing indulgence to the terrorists or preventing

their capture by the police.

#### INTERNATIONAL HERALD TRIBUNE

JOHN HAY WHITNEY, Chairman 1958-1982

KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER

LEE W. HUEBNER, Publishe RENÉ BONDY
FRANÇOIS DESMAISONS
RICHARD H. MORGAN
STEPHAN W. CONAWAY
Director of Advertisus,
Director of Operation PHILIP M. FOISIE Executive Editor WALTER WELLS ROBERT K. McCABE SAMUEL ABT Editor Deputy Editor Deputy Editor Associate Editor

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine France, Telephone: 747-1265, Telex: 612718 (Herald), Cables Herald Paris.

France. 1 elephone: 141-1203, 1882x: 912110 (TREARS), SAURE MARIA LESS Directeur de la publication: Walter N. Thayer.

Gen. Mgr. Asia: Alain Lecour, 24-34 Hennessy Rd., Hong Kong, Tel. 5-285618. Telex 61170. Managung Dir. U.K.: Robus MacKichan, 63 Long Acre. London WC2. Tel. 836-4802. Telex 262009. S.A. au capital de 1.202000 F. RCS Nanterre B 732021176. Commission Paritaire No. 34231. U.S. subscription: \$280 yearly. Secund-class postage paid at Long Island City. N.Y. 11101. U. 1984, International Herald Tribune. All rights reserved.



# Democracy's Troubled Future in India

N EW YORK — At a time when Indians seem ever more ready to kill one another over religious, class, language and ethnic differences, the military assault on the Golden Tample in Amritsar looms as a frightening failure of the democratic process.

Both the government and leaders of the Sikh agitation proved all too willing to abandon civil discourse for armed force. But India cannot settle its manifold differences with gunfire; every violent act will beget a more violent reaction. Without a renewed faith in democracy, India, always deeply divided, may not survive as a

After the slaying of bundreds of people in the temple, including the Sikhs' most milliant leaders, reconciliation between the government and

Sikhs seems almost impossible. Demands made by relatively moderate Sikh leaders over the last two years may have been unreasonable but they were scarcely unnegotiable - a greater share of local river water, complete control over Punjab's now-divided state capital, Chandigarh; recognition in the constitution of Sikhism's status as a major faith. Initially, Mrs. Gandhi refused to negotiate. Failing to recognize the signs of passionate popular feeling in Punjab, she dismissed Sikh demands as grum-

blings of a defeated political party.

When it became clear that Sikh agitation would not disappear merely by being deprecated, Mrs. Gandhi made several half-hearted attempts at oegotiation. This display of insincerity only stoked the Sikhs' anger, and the movement bloomed from civil disobedience into terrorism.

GENEVA — The Sikh-Hindu conflict is threatening the ba-sis of Indian nation book. Hundreds

of people have lost their lives; the violence has hit at the foundations

of secular India. In economic and

geopolitical terms, too, the Sikh problem is of considerable impor-

tance. The Punjab, the Sikh home-

land, is the wheat bowl of 700 mil-

lion Iodiaos. It also borders

Pakistan, and provides the lifeline to disputed Kashmir,

And yet historically, the distinc-tions between Hindus and Sikhs in

oorthern India were blurred. Guru

Nanak, the founder of the Sikh

faith, was a social and religious re-former in 15th-century India, He

rejected what he saw as the idolatry,

superstitions and taboos of Hindu-

ism, and preached a simple and strict monotheism. But neither he

nor his nine successor Sikh gurus rejected the essential Hindu beliefs

of karma and rebirth. The iskhe, or

followers, of the gurus remained within the larger Hindu framework. The 10th and last guru, Govind Singh, responding to Moslem perse-

cuoon of his followers, instituted a

militant brotherhood of Sikhs

known as the khalsa. Baptism into

the brotherhood was a martial

pledge in the cause of righteousness.

The baptism, performed by stirring boly water with a double-edged

surname to singh, or lion, thereby asserting Sikh distinctiveness.

uncut hair and the wearing of a

dagger, were adopted to show soli-

and beliefs of the Hindus. Indeed, it

Five visible symbols, including

Sikhs, Hindus Must Learn

To Live Together Again

By Rajiv A. Kapur

pledge a son to the khalsa in re-

sponse to an earlier plea to a Sikh

guru for an heir. For more than 400 years the Sikh and Hindu communi-ties remained complementary and

The 20th century brought the de-volution of power to Indians by the colonial British anthorities. En-

glish-educated Hindus and Sikhs

scrambled for posts in the oewly

formed legislative bodies and the civil service. The race for poblical

patronage and office brought the

beginnings of communal political

competition. As a part of a much

larger Hindu community, Sikh lead-ership was of little consequence; but as a distinct minority group, the

Sikhs had a platform to fight from.

The British, concerned with main-

taming the "purity" of this fiercely proud people, did much to foster an

Among Sikhs, seats in the legisla-

tive bodies, posts in the civil service,

and recruitment into the army were reserved for members of the khalsa.

The struggle for independence saw Hindu and Sikh nationalists collab-

orate against the British Rai, but a

periodically brought Sikh leaders

into conflict with the Hindus. In India today, the search for

political meaning in terms of lin-

leaders have not been immune to this. Sikh demands have focused on

greater control of the Punjabi in the

army, and on exclusive control of

Chandigarh, the capital city that is

Ironically, the success of the

independent Sikb identity.

By James Traub

By the time she was willing to take seriously the political process of appeasement and conciliation, the Sikhs were not Her Congress-I Party conceded on issues it once refused to discuss, but the violence continued. Thus, Mrs. Gandhi managed to turn a political situation into a military one. It was only when the moment called for guns rather than compromise that she acted boldly.

Perhaps the pile of corpses that has mounted up in recent weeks will persuade the Sikhs to call off their agitation; if so, Mrs. Gandhi's faith in the efficacy of force will be vindicated. Yet such a dénouement seems likely only if one assumes, as she does, that the Sikhs' aspirations were not serious in the first place. What seems more probable is that the Sikhs will continue to smolder with wounded ethnic pride, new leaders will replace those killed and jailed and the cycle of violence will start again.

The basic pattern of Mrs. Gandhi's political conduct can be seen in her insistence that Pun-jab's deep-seated grievances added up to nothing more than partisan power-mongering and ooth-ing less than a challenge to her personal authority. She has consistently questioned the patrio-tism of opposition leaders and has tried to discredit or overthrow state governments run by one of the opposition parties. In 1983, several thousand villagers died in Assam, in the north-east, when she insisted on holding an election that intelligence officials advised her would tear the state apart. The root of lodia's problem is

that Mrs. Gandhi seems unable to accept the legitimacy of any opposition: Compromise is foreign to her nature.

In the four months I recently spent traveling around India, I heard everywhere - from villagers, intellectuals, fellow train passengers - virtual hopelessness about the ruling party's willing-ness to engage democratically the nation's social and economic problems. From party members I heard little beyond an automatic, quite chilling. obedience to the Gandhi line.

What India needs, says Mrs. Gandhi and party leaders, is strength, competence and single-mind-edness; liberty, they say, is likely to degenerate into chaos. Yet the nation never has faced more chaos than it does today. Regional and ethnic loyalties are on the rise. The poor have been galvanized by years of promises; almost daily one reads of Uotouchables, tribal villagers and others rising up against local tyrants. Something

seems wrong with Mrs. Gandhi's argument.
India has survived as a stable nation since independence in 1947, precisely because it has had a democratic system, in which clashing ambition and expectation could be reconciled through voting and political pressure. Only by reaffirming this tradition can India keep its foun-dations solid. If Mrs. Gandhi continues to seal her party, and thus the government, from com-peting ideas, she may hang on to power but India will be plunged ever more deeply into violence.

The writer is the author of "India: The Challenge of Change." He contributed this comment to The New York Times.



backbone of the Indian Army and extremists from India's president, in transforming the Punjab into a Zail Singh, himself a Sikh.
booming agricultural economy have Yet, the Hindu and Sikh communew become issues of contention inities in the Punjab remain closely with the central government. For a bound by madisons culture and inthe central government, Sich num-bers in the armed forces are already Hindu beliefs without a heavy condisproportionate and scarce ecoless-developed regions.

For some, Sikh aspirations have found an outlet in terrorism. This finally provoked the assault on the Golden Temple; predictably, a vio-lent reaction has ensued. And the bitterness of the reaction has been sharpened by the fact that the army, which includes Sikh soldiers, re-

science. Puniabi Hindus continue to nomic resources must be diverted to pay homage at Sikh shrines. It is time that Indians, Sikh and Hindu alike, reconsider the taking of sides where no real sides exist.

Commissioner for Refugees, is author of a forthcoming book on the Sikhs. He contributed this comment to the ceived orders to act against the Sikh International Herald Tribune.

The writer, a senior official in the Office of the United Nations High

### A Propitious Time to Seek Cures for Central America SAN JOSE, Costa Rica — This seems to be a good moment to find a solution to a Central American

By José Figueres Ferrer

convinces me that an understanding problem that is, at least for some of us, more than 50 years old. Why now? Because after long oeglect, all parties coocerned, including the United States, have "discovered" the probiem. They are all worried now, and even fed up with the inevitable consequences of past mistakes. This is not the moment to blame

sword, would change the converts alism has continued. Sikh political

danty. But Sikh converts otherwise now shared by Punjab and the

continued many of the traditions neighboring Hindu state, Haryana.

was common for a Hindu family to Sikhs in providing much of the

anyone - neither the United States nor the unhappy little countries of the region — for ancient mistakes, it is time, now that the effects are so visible to all to correct the causes of backwardness. What all the combatants need now - in addition to economic and political reforms - is a

way out, a way to save face.

The time may be particularly propidous. The weight of the American nation in this continent is so great that no change of course can take place here until the United States decides to do for the rest of Latin America what it is now doing in El Salvador. The United States must stand for more than just "private business." It must exemplify and encourage a type of society, a political philosophy, a juridical system.

Speaking for myself — and oot the

Costa Rican government — I find that both the U.S. and Nicaraguan governments are too heavily committed to their respective positions. Nicaragua claims absolute sovereignty to bring about a revolutionary process that involves profound transforma-tions in its society. The United States is preoccupied with its status as a world power, virtually at war with another world power, and it feels it cannol tolerate, on its borders, governments allied to its rival.

Central America is caught in the middle of something sadly reminis-cent of the ancient struggle between Rome and Carthage.

It has become trite to say that what is occided today is a better understanding between the superpowers. But this is particularly true in Central America, where only such an understanding can help relieve the tensions destroying our region.

I was in Managua recently, at the invitation of my friends in the Sandinist government, looking into relations between Nicaragua and Costa Rica. I have also had a great deal of contact with El Salvador, as an official observer at its recent elections, and I maiotain a good friendship with the governing Christian Democratic Party, among others. All of this part of Mr. Duarte's government.

could be found between the Sandinists and the Salvadoran government of President José Napoleon Duarte. Such an understanding would require good will and a great deal of flexibility oo all sides. It could also offer advantages for all, providing a way out for both the United States

and Nicaraguz. Both may oeed it. As part of this deal, Nicaragua should be required to make good on its repeated promises to hold honest tions, well-observed internationally, as El Salvador has done.

It would also be indispensable to discuss any such arrangement — in good faith and before it was sealed with the Salvadoran guerrillas. They, too, would need guarantees on the

Bot even such an understanding cannot alone bring an end to the regional crisis. I suggest several steps to be taken in the longer run. First, talks between the Soviet Union and the United States would

be extremely useful, particularly if the Russians could reassure the Americans that they had no strategic or political interest in the region.

Second, the governments and political parties of our small countries must begin to pare down their aspira-tions for fast and sudden social

change. Some transformations are indispensable, but they must be gradual. In this, U.S. support for Salvadoran agrarian reform is encouraging. Finally, the tiny economies of Central America cannot hope to provide adequately for the well-being of their peoples until the developed and developing countries improve their economic relations. The major economic problem of El Salvador, for example, the low price of coffee, which is determined largely by the international quota system.

Everybody is fed up with the Cen-

tral American struggle. The alternative to a negotiated settlement is a bloodbath now, followed by perhaps another half century of instability. Neither the United States, the Soviet Union, Cuba oor the small countries in the region can afford this.

The writer was Costa Rica's president in 1948-49, from 1953 to 1958 and from 1970 to 1974. He contributed this comment to The New York Times.

# A Landslide in the Making for Reagan?

WASHINGTON — The prima-W ry elections last Tuesday marked the end of the beginning. Walter Mondale has a sure grip on enough delegates to win the Demo-cratic presidential nomination in San Francisco next month.

But the voting, and especially Mr. Mondale's setback in California, also preligure the beginning of an end. For Mr. Mondale is heading for a loss to President Reagan that seems likely to bury what has been the dominant element to the Democrade Party.

The benchmark is 1980. Though Mr. Reagan won a buge majority in the electoral college, the popular vote was close. But he was running against an incumbent, and he was not all that well-known. As a former actor with close ties to the right wing, he was suspected of not being up to the White House job. Some saw in him a threat both to peace and economic stability.

Since then Mr. Reagan has oeutralized the oegatives. Economic recovery runs strong. There is no plausible threat of general war, and the president has shown nimbleness in pulling back from Hare-ups in the Middle East and Central America. On top of that, he is genuinely liked. His appearances at functions such as the D-Day ceremonies genBy Joseph Kraft

lege tilt: Except for the freak Johnson-Goldwater election of 1964, the position that has already turned off Republican Party has had a lock on the rapidly growing states west of the Mississippi. Even in a close contest for the

popular vote, Mr. Resgan would

sweep through in the electoral col-

lege. So he has in hand all the elements of a landslide. Huge leads, to be sure, can be overtaken. Gerald Ford came from 30 points behind in 1976 to finish almost even with Jimmy Carter. But

the Democrats are in a poor positioo to match that achievement. Mr. Mondale bas come across as a faltering leader, shrill in speeches and with little capacity to project his wit or intellect. While he has the delegates to go over the top, and probably to hold solid majorities on the various convention committees. he has not so much swept to victory as stumbled through by backroom deals. The loss to Gary Hart in California not only offset the big win in New Jersey, it remioded the world that Mr. Moodale bas also

lost such big states as Massachu-setts, Florida and Ohio. Inevitably, the Democratic Party remains divided. Mr. Hart has no chance of winning the nomination. Lastly, there is an electoral colbut he cannot easily drop out. Jesse

Jackson, by continuing as a candidate, has an opportunity to nail down his claim to be the nation's

top black leader. So the jostling for

many voters will continue.

A successful convention — such as the one that Mr. Ford enjoyed, with Betty Ford dancing in the aisles — is not likely for Mr. Mon-dale. Indeed he may be upstaged. Mr. Jackson, a star performer, will give a speech in prime time. Mr. Hart will be a presence. So will Governor Mario Cuomo of New York, a possible keynote speaker.

The choice of a vice president offers litle scope for breaking the bind. Mr. Hart, Mr. Cuomo, Senators Lloyd Bentsen of Texas and Dale Bumpers of Arkansas, plus the Chrysler chief, Lee Iacocca, are much mentioned in the Mondale camp. But none could help him the way Lyndon Johnson helped John Kennedy in 1960.

In the cent few weeks, Mr. Mondale will be working full-time to pull the party together. It is an up-hill task. What seems more likely is that Mr. Mondale will be the last of a breed. His stumbling campaign for the nomination suggests that the tax-and-spend Democrats, whn looked to government as the great equalizer of wealth, are passing from the scene.

Law Angeles Times Synducute.

# World Debt: Don't Let the Hapless Sink

By Flora Lewis

TONDON - The world's industrial giants agree that the most immediate threat to everybody's economy is the Imge Third World debt.

Shades of chain-reaction defaults in the 1930s, which brought a general crash, darken the outlook of even the cheeriest Reaganaut advocates of free-market orthodoxy. But there was no real consensus at the annual seven-nation economic summit meeting here on what to do about it.

The United States has accepted the

need to allow what it considers deserving countries to stretch out their obligations over several years, giving them a chance both to produce for their own people and to repay. The lessoo of World War I reparation debts, which contributed to the Depression, has been learned at least in part. No matter how great their share of blame for their troubles, debtors

cannot pay if they cannot earn.
But Washington insists that help be doled out carefully on a case by case" basis, in Treasury Secretary Donald T. Regan's words, as "an important reward and incentive" for stiff domestic austerity measures, even at the risk of social explosions. Seven major Latin American debt-ors will meet soon in Colombia to

discuss an approach to their credi-tors. Argentina has so far refused to sign an International Monetary Fund agreement because President Raul Alfonsin fears the tough terms will provoke upheavals and undercut his nation's new democracy. The mili-tary dictators took the loans, but Mr. Alfonsin must face the consequences.

ging Bishop

5,111.

Bake-Vatican

4.35

**(44**)

\* 193

" Lyelpe

فالإيمال والمراد

A 4. 4

10 h 🔥

10 mg

· P. Lippins

1.645.41

 $=\{x_1,\dots,x_n\}$ 

11.516.00

 $W = \mathcal{W} \times \mathcal{W}$ 

. .

A. Carrie

Burney Services

 $(x) \geq \frac{1}{2} \pi^{\frac{1}{2} - \epsilon}$ 

12.

12.75

The Landing

---

The oversimplified issue is whether "good" conservative behavior now is to earn indulgence and recalcitrance to be punished, or whether it is more important to get the world's financial system out of its mess than to punish

There is plenty of blame to go around. The jump in oil prices and the fall in commodity prices over a decade squeezed many countries. The method used to "recycle" buge petro-dollar profits brought short-term re-lief but aggravated the imbalance. Western banks took the deposits and responsibility for loaning them out, usually on a incrainve short-term basis. Governments were urged to borrow, often on standards the banks would never apply to private credits. since they assumed that governments would never be allowed to go broke. Many governments mismanaged the funds, some through corruption, ineffiency and overambition, some by

sheer aquandering, as was the case with Argentina, which wasted buge amounts on arms and atoms. Melinshile, the recession shut off multiplying the cost of debt. It is calculated that every J-percent rise in American interest rates onw adds \$4 billion to world debt. The way things will need a constant supply of new money just to keep paying interest, a spiraling drain that would cut off hope for development and growth.

The Reagan administration assures all that interest rates will soon come down. Everyone else is skeptical as long as the budget deficit is immense and the dollar is high. France, among others, urges the United States to give the monetary fund more resources to tide deblors over the painful bump. Blaming Congress, Washington refuses.

The prime U.S. recommendation is for debtors to tighten their belts and woo private investment. Washington argues that American recovery and Reaganomics will eventually cure all. The United States endorses only

short-term or partial measures to stave off crisis. It assumes that creditors operate in classic free-market competition, balancing demand and supply. In fact, both bankers and governments, particularly in Latin America, have acted like sheep, husthing to get to the front of the flock but all in the same direction. First, too much credit was shoveled out, now too little.

There are oew lessons to be learned if the specter of a crash is not just to be postponed from year to year. The market has not enough foresight to achieve the needed balance.

International institutions must

provide it. The IMF, in cooperation with expanded World Bank support, should monitor the takeoffs and climbs as well as come to the rescue in crisis. It need oot impose conditions before the sirens wail, but it should watch the growth of debt and use of credit, issuing timely danger signals. That would have a powerful influ-

ence on private banks, always attentive to credit ratings of private customers. The world economy is too intertwined to let the morass of debt swallow the hapless. Without a U.S. lead of more than do-it-my-way, the swamp still menaces all.

The New York Times.

#### **LETTERS** Wishful We-Thinking Regarding "We Think They Think We Think" (June 1):

Ellen Goodman urges more concrete and effective dialogue between the United States and the Soviet Union. This is all the more necessary since, as she says, the two countries have more than the capacity to blow up the planet

Yet one wonders if she has not induced herself into some kind of wishful thinking. The current tension between the United States and the Soviet Union is a deplorable situation, but it cannot be alleviated by simply placing the leaders of the two countries together at a negotiating table. Lack of communications arises as a result of a situation of tension and not the other way around. And the causes of tension are complex.

NGUYEN TRONG THUY. (More Letters, 5)

44. 14.1 Daily News

e International and tribune 7

in English

and right c

Service of the

Marine Property

🌉 sekustrojih, tijo s

Fine state for the

Fall and an artist

the same and

grate . n . e . . .

\$6.65 Tay 1

3-36

A Charles

Book and a second

But the Street of the Con-

ANGE TO T

🖦 📆 Perking

Aug .

Market Phil

100 Car 150 150 1

M. Edg. Suren S. St.

ما ولما ييلوه ووازو

#### U.S. Raises Funds of Radio Free Europe, Radio Liberty

autonomy and professionalism.

sible to the semiautonomous

Board for International Broad-

The Associated Press

John Paul II was arranged by members of Turkish criminal and neo-Nazi groups and by Bulgarian agents who hoped that the pope's death would fragment the independent labor movement in Poland, The New York Times reported

According to The Times, a secret 78-page report by the Italian state prosecutor, Antonio Albano, which seeks the indictments of three Bulgarians and six Turks, concluded that the Bulgarian secret service recruited Mr. Agea to shoot the

Mr. Agea was promised more than \$400,000 and arrangements were made for him to escape afterward, but he was captured and never received the money. Apparently feeling abandoned, Mr. Agea in 1982 began to cooperate with Italian authorities, said the report, quoted in an article by Claire Sterling, an American anthor and jour-

NBC News also obtained a copy of the report and in a May 25 broadcast said that the attempt on the pope's life was arranged by Bul-garians who feared the spread of the Solidarity labor movement to other East European nations. Mrs.

#### Beijing Bishop Rebukes Vatican

BEIJING — The Vatican is tryer, and a
ing to undermine the Catholic leader of
Church in China, the bishop of cle said. Beijing said in an interview pub-

lished here Sunday.
"In recent years," Bishop Mi-chael Fu Tieshan said, the Vatican has assumed the posture of rap-prochement with Chinese Catholic churches but at the same time it has ca's trail through Europe before the tried to use every possible opportu-nity to carry out divisive and subversive activities, both overt and

The Catholic Church in China severed ties with the Vatican in 1957 when the government required religious bodies to end allegiances to outside authorities. On a tour of Asia this year, Pope John Paul II said he wanted to improve millioo Catholics.

Sterling's article included extensive NEW YORK - Mehmet Ali details from Mr. Albano's report. Agea's attempt on the life of Pope which was based on 25,000 pages of documents gathered during an Italian judge's investigation,

Bulgaria has denied any involvement in the shooting, contending that such reports are part of a Western plot to discredit it.

Mrs. Sterling is the author of a book, "The Time of the Assassins, published in January, which summed up ber theory that Bulgar-ia, and ultimately the Soviet Union, were behind the May 13, 1981, shooting in Saint Peter's Square.

Mr. Albano's report noted the "social convulsions" caused by the rise of Solidarity and said Poland's "ideological collapse" was due in large part to the nation's deep reli-gious faith, sustained by the elevation of the first Polish pope.

The prosecutor did not address the question of Soviet involvement. His report called Mr. Agea "the material executor of a broader conspiracy" and said, "In some secret place, where every secret is wrapped in another secret, some political figure of great power" took note of the rise of Solidarity and "mindful of the needs of the Eastern bloc, decided it was neces-

sary to kill" the pope.

As outlined by Mrs. Sterling, the report traced Mr. Agea's history from his association with members of a Turkish criminal ring and the Gray Wolves, a nationalist neo-Nazi group, to a July 1980 meeting with a Bulgarian secret service agent. The meeting was set up by Bekir Celenk, a Turkish crime leader, and attended by Oral Celik, a leader of the Gray Wolves, the arti-

The Bulgarian secret service agreed to pay roughly \$1.25 million to Mr. Agea and members of the Gray Wolves to organize and execute the plan, the article said.

The report also followed Mr. Agassassination attempt, a journey apparently designed to cover his tracks, and detailed his meetings with various Bulgarian officials in

Mr. Agea is serving a life term in an Italian jail for the shooting. Mr. Albano's report is to remain secret. until the judge issues his own re-port and rules on whether there will be a trial of the Bulgarians and ties with China's estimated three Turks whose indictments are

MUNICH — After years of retrenchment and self-effacement following the disclosure in the early 1970s of Central Intelligence Agency financing, Radio Free Europe and Radio Liberty

The once barracks-like headquarters of the twin radio stations here is being refurbished, after a \$21.3-million supplemental ap-propriation by Congress.

Three correspondents have been sent to Afghanistan to inter-view Soviet defectors, and a fulltime office will soon be opened in Pakistan to monitor the Alghan guerrilla war against the Sovietinstalled government of President Babrak Karmal. A new corre-spondent will be based in Hong Kong to keep tabs on Soviet moves in the Pacific.

Frank Shakespeare, the chair-man of the broadcasting board, also became chairman of the two radio stations, and James L. There is also a buildup in the also became chairman of the two sections dealing with the languages spoken by the Islamic Buckley, the former New York

U.S. Author Disputes

peoples on the southern rim of senator, was named president the Soviet empire. Senator, was named president George Bailey, an American, be-George Bailey, an American, be-The changes appear to have bolstered morale among many of the stations' 1,674 polyglot staffcame the head of Radio Liberty,

which broadcasts solely to the Soviet Union. To lead Radio Free Europe, ers, who broadcast in 21 languages to the Soviet Union and its East Enropean allies. But for others, the advent of a conservawhich beams its programs to Eastern Europe, the board selected George R. Urban, a longtime tive, ideologically activist man-agement closely tied to the Rea-British radio broadcaster of Hungarian extraction. gan administration has caused Mr. Bailey removed the U.S. concern that the stations, set up

supervisors who had traditionally in 1950s, are losing their political watched over the copy broadcast' to the Soviet Union. "It has to be Two years ago, a law pushed through by Senator Claiborne Pell, Democrat of Rhode Island, an Uzbek who has to decide what 11/2 beks want to bear and not a sunburned American from making the radio stations respon-Iowa," he said. The newly promoted Soviet-born desk editors liked the Bailey

casting in Washington, in fact gave the administration a firmer hold. changes. But, as few of the editors have wide journalistic experience, their promotion was attacked. Some of the sharpest criticism of Radio Liberty comes from East European émigrés at Radio Free Europe, who privately air views that "backward Russians" can be



James L. Buckley

heard in Warsaw, Prague or Bu-Mr. Buckley said the innovn-

tions had "increased the self-confidence" of some services. "In our broadcasts, we let the Soviet Union speak for itself," he continued. "You're dealing with audiences that are supersensitive to the propaganda tone and to

### U.S. Scientists Cancel **Meeting With Russians**

Group Assails Treatment of Sakharov; Official Responds With 'Regrets' Note

By Cristine Russell

WASHINGTON — The National Academy of Sciences, the most prominent honorary organization of scientists and engiocers in the United States, has canceled talks with its Russian counterpart in a show of concern over the treatment of Andrei D. Sakharov, the dissident scientist.

The president of the academy. Frank Press, who was to have led a delegation of U.S. scientists to Moscow last week, said the group's 17-member governing council decided to postpone the meetings indefinitely, "pending positive resolution of the Sakharov situation."

"It's an important symbolic thing we had to do," Mr. Press said.
"Hopefully, it will have an impact but one doesn't know. This is a wint. Press received a five-word response from Mr. Aleksandrov. saying: "I received your telex. Regrets."

The Moscow talks was desired. but one doesn't know. This is the final act of a long series of commu-

concerned we were and how important a world ligure he is to us.

Mr. Sakharov, a winner of the Nobel Peace Prize and an associate of the 1,400-member U.S. Academy, has reportedly been on a hunger strike sioce May 2 in an effort to win permission for his wife. Yelena G. Bonner, to go abroad for medical treatment. The status of his health remains uncertain. His wife suffers from eye and heart disorders.

Mr. Press sent a telegram Friday to the president of the Soviet Academy of Sciences, A.P. Aleksandrov, noulying him of the decision. A National Academy spokesman

between the two academies. A more nications where we told them how atorium on joint sessions had been in effect since February 1980, just after the intervention in Afghani-

stan, and a formal exchange agree-ment between the groups expired in The U.S. academy's action does not stop scientific exchanges. A State Department official said offi-cial U.S. exchanges of scientists with the Russians were continuing

under agreements covering areas from agriculture to artificial hearts.
William Carey, executive director of the American Association for the Advancement of Science, said his group had also protested about the Sakharov situation but had received no official reaction from the

He said he felt the action by the U.S. academy could have an impact, since "the loss of the contact, or at least its suspension, is a mat-ter of real grief to the Soviet Acade-Government spokesmen have my."

"It may not extricate Sakharon the

but it is likely to strengthen the resolve of his brothers in the academy to stand by him to the limit of their ability," he said.

300 Swiss Protest Papal Visit The Associated Press

BERN - About 300 people, objecting to Vatican policies on wom-en, homosexuals and the Third World, demonstrated Saturday in the Swiss capital against the six-day visit to Switzerland by Pope John Paul II that begins Tuesday.

### Twin Stations in Europe Expanding

By James M. Markham New York Times Service

are being expanded by the Rea-gan administration.

By Robert Welkos

Los Angeles Times Service

cordings made by journalists Aug.

21 at Manila International Airport

showed that three seconds elapsed

between the shot that presumably

killed the opposition leader and the first of the flurry of shots that killed

Rolando Galman, the alleged as-

Mr. Psinakis, testifying Friday

efore the five-member board in

only one second elapsed between

the first and second shots.

scene of the killing.

The autopsy conducted on Mr. Galman's body showed he was shot three times from the rear — twice LOS ANGELES - An American author who investigated the assassination of Benigno S. Aquino Jr. has told an official Philippine in the back and once in the back of his head. But Mr. Psinakis confact-finding board that the governtended that by the government's version, Mr. Galman would have ment account of the slaying is at odds with recordings made at the en flat on the ground facing up when Sergeant Rolando de Guz-Steve E. Psinakis of San Francisco, a critic of the regime of President Ferdinand E. Marcos, said re-

States on Mr. Aquino's assassina-

man first shot him.
"It's impossible," Mr. Psinakis said. "If this was Guzman, he could not have fired at Galman since he was already on his back on the ground in one second."

Critics say that Mr. Galman was killed before the assassination and that his body was dumped on the tarmac and shot repeatedly to make it appear as if he had been the gunman. They say Mr. Aquino was shot by a government hit man.

Los Angeles, said the government version of the crime indicated that Mr. Aquino was killed by a bul-let that struck him behind the left ear as be was being led by a military scort toward a van. He had just The board, headed by retired returned from self Justice Corazón Agrava, held five United States and ha days of hearings in the United of plots to kill him. returned from self-exile in the ment, which means most cleaning United States and had been warned and cooking had to be done by

#### Shopping Lines **Putting Strain on** Findings About Aquino Soviet Marriages

MOSCOW - Russians are spending more one standing in line for basic goods than 10 years ago and the strain of shopping is a najor cause of marital conflict, the Soviet daily Pravda reported.

As a whole, Russians now spend

a total of 37 billion hours a year standing in line compared with 30 billion in the mid-1970s, the Communist Party newspaper said Sat-

The average Soviet adult spends about 190 hours a year in lines. It quoted one reader as saying that many family dramas could be avoided "if only it were possible to buy all basic goods round the cor-

ner or go out and get a decent meal in a calé." The newspaper said the biggest single cause of marital stress was the attitude of Russian men, who generally still refused to share household chores and child rearing

with their working wives. Another source of strain was the lack of modern household equip-

#### **Over Deal With Israelis** ernment has nothing to do with it,"

Sri Lankans Are Split

COLOMBO, Sri Lanka - The Sri Lankan government has outraged opposition parties and the island's Moslem minority by inviting the Israeli secret service to train

ties with Israel 14 years ago, calling on it to withdraw from occupied Arab territory. They fear this latest move may anger the nation's Arab caused ethnic violence that left

its security forces.

The government headed by President Junius Jayewardene, which came to power in 1977, maintained in camps in southern India, 20 the ano-Israeli policy and developed close relations with Arab (25 kilometers) from Sri Landad (26 kg) morthern coast. India has de-

eign Ministry announced that Mos-Israel's secret service, would advise the Sri Lankan security forces on intelligence gathering and anti-guerrilla warfare.

Sources said some military units were being trained in commando operations by former British spe-cial forces. "This is a purely private arrangement and the British gov-

they said. Separatist guerrillas are fighting

to get their own state for the minority Tamils, who make up 2.5 million of the island's 15 million people. The majority Sinhalese number Critics are especially upset be-cause Sri Lanka severed diplomator about 1 million Moslems, most of them of Arab origin.

nearly 400 people dead,

nied the charge but the dispute has On May 31, however, the For- strained relations between the two countries.

The attack on the latest government maneuver was led by Sirimavo Bandaranaike, the former prime minister who originally cut ties with Israel in 1970. She said involving the Mossad

lence to our borneland."

"may only lead to bringing the Arab-Israeli conflict and all its vio-

#### LETTERS TO THE EDITOR

Regarding the opinion column the conclusion that they were forg"When a Knee-Jerk Intervention"When a Knee-Jerk Intervention"The Word Intervention Grant states, "The results obtained U.S. ist's Knee Won't Jerk" (May 29):

William Safire seems embarrassed at the "onset of inconsisten-cy." In a mood of self-accusation he quotes Joseph Addison and, for A.D. 1223, and I have difficulty in self-exculpation, invokes Walt Whitman. But where is his Ralph likely that papers of the 17th centu-waldo Emerson when he is needing and later can be excluded."

Also, Mr. Melikian cannot have on the side that Mr. Safire takes. In his essay "Self-Reliance," he wrote:
"A foolish inconsistency is the hobgoblin of little minds, adored by little statesmen and philosophers dence that this manuscript was and divines. With consistency a copied after 1223 but before 1526,

great soul has nothing to do."

SCOTT CHARLES.
Geneva.

Most Americans I've spoken to embrace William Safire's "isoventionism" as a sound, constructive policy that would earn received. policy that would earn respect for noted the rarity of this text, which the United States.

sent a book on bawking to the Ab-basid Caliph, al-Mahdi (who ruled from 775 to 785 A.D.), who in turn Isoventionism: "Fight the good fight and fight it to win; we should scrupulously avoid fighting any un-necessary fights at all." What ge-nius. Safire for secretary of state! commissioned his court falcouer, Adham ibn al-Bahih, to compile a comprehensive study based on Byzantine Turkish and Persian RAY BAILEY. sources. A copy of this work was translated into Latin by order of Frederick II. It deals exhaustively Pricing the Treatise In his art market feature "Prices with such subjects as care of young birds, feeding treatment of illness and damaged feathers, and the training and use of hunting birds.

Swing Wildly on Islamic Works?
(April 21) commenting on the sala at Sotheby's of an Arab treatise on falconry, Souren Melikian finds the price £32,355 (about \$45,000) "asnishing" in view of the date at which the manuscript was copied.

As purchaser of this remarkable book, we feel entitled to set the record straight. Mr. Melikian correctly notes that the manuscript was miscatalogued as "dated

1223." Sotheby's notified prospecsales room announcement that it that it is the right price—or else no vote on that basis rather than in was copied from a text dated 1223, one would talk of bargains or over-training training activity?

Mr. Melikian wrote, "The paper payments. Mr. Saidi, with whom I training activity? rules out any date earlier than the discussed the manuscript, expressed

the price astonishing. Washing Realist

Daily News

in English with highlights from

the International **Herald Tribune** 

(Continued From Page 4) authority on inks and paper, and was drawn by specialists whose exone of the experts whose examination of the "Hitler diaries" led to manuscripts — such as the "Hitler

#### **U.S.-German Relations**

The article by John Vinocur are consistent with those likely to be found in a paper of the early 13th cenutry," adding "my work does not exclude a date later than ("Intellectual Europe Changes Sides on U.S. as Hero or Ogre," May 16) on the relationship between West-ern Europe and the United States stating how much later. ft seems insults your readers' intelligence. To claim that the Greens are

Also, Mr. Melikian cannot have written, giving the date 933 A.H. (1526 A.D.). He ignores the evidence that this manuscript was Nobel Prize.

SUE DURR.

No other copy in Arabic is known to have survived; once a full translation is completed a fascinating comparison with the Latin text will

and DAVID SULZBERGER. London. Mr. Melikian replies: ove bidders of a correction, posted

The fact that a huge or a low price arrogant and condescending as to a cotice to this effect and made a is paid does not establish by itself believe that the American people

OLIVER HOARE.

relates how the Byzantine emperor

so the by's highly qualified expert, Nabil Saidi, provided Mr. Melikian with a written report prepared at their request by Dr. Julius Grant, an analytical chemist and was copied from a manuscript data end 1223. It is not of that period. The was not always to be trusted. Thomas Jefferson would turn in his grave at this reversal of his ideas.

BILL WAGNER.

Libreville, Gabon.

anti-West or anti-American is wrong. The U.S. civil rights move-ment has been one of our major inspirations. At a rally in Bonn last September against the stationing of cruise and Pershing-2 missiles, the speakers receiving the warmest ap-plause were a U.S. congressman and two American winners of the

J. von UEXKULL. Greens candidate for the European Parliament.

The changes in German attitudes toward the United States deserve honest, unselfrighteous inspection. As an American living for over 25 years in Germany, I too can testify once enjoyed has decreased in the last three or four years. The aspects of American culture and politics that trouble German and other European intellectuals also trouble many American intellectuals. Are we anti-American, too? Mr. Vino-

An Affront to Jefferson?

James Reston's opinion column "How Does Nice Reagan Last? With Simple Answers." May 21) was a new low. First comes the superficial idea that the president will win again because he is a nice guy. Can Mr. Reston really be so

Then Mr. Reston offers the idea that the Founding Fathers establish century, the 17th or 18th delight and surprise at the price. that the Founding Fathers estab-seeming more likely. That makes the price astonishing."

delight and surprise at the price. that the Founding Fathers estab-lished the separation of powers be-the price astonishing."

that makes that it is founding fathers estab-lished the separation of powers be-the majority of the people

FROM SATELLITE HANNEL PROGRAM, MONDAY 11th JUNE

Morning from 8:45 to 9:45 a.m. Evening from 10:00 p.m. ta 2:00 a.m. RADIO KLOY 92.8 FM, Poris'

English-language

station.

TELEVISION UK TIMES 16.00 SKY CHANNEL MUSIC BOX 18.00 CARTOON TIME 18.05 WAYNE & SHUSTER THE NEW DICK VAN DYKE SHOW CHARLIE'S ANGELS VEGAS ROVING REPORT AMERICAN COLLEGE BASKETBALL SKY CHANNEL MUSIC BOX BROADCASTING TO CABLE COMPANIES IN EUROPE & THE UK WA SATELLITE CONTACT: SATELLITE TELEVISION FOR FURTHER INFORMATION TELEPHONE LONDON (01) 439 04P1 TELEX 200943

# COAL IN PAKISTAN

THE WATER AND POWER DEVELOPMENT AUTHORITY (WAPDA)

> a semi-autonomous agency of THE GOVERNMENT OF PAKISTAN plans to

install and commission the first of a series of 300 mw copocity indigenous COAL-FIRED POWER GENERATION STATIONS by the beginning of 1989. Discussions ore being held with USAID, WORLD BANK, ASIAN DEVELOPMENT BANK and other financial ogencies regarding the financing of the

project. The power plants are to be installed at Jomshoro, 150 kilometers northeast of Korochi. The quantity of COAL REQUIRED for the first unit will be about 1.4 MILLION TONNES PER YEAR and is to be supplied from the LAKHRA COAL FIELD situated about 50 km from the power plant site.

The Lokhro cool field is spread over on area of about 400 sq. kilometers located to the north-west of Hyderobod and about 220 k.m. north-east of Karachi. There are private as well as public lease holdings in the field. The mojor public holding is in the nome of Pokiston Mineral Development Corporation (PMDC), a semi outonomous agency of the Government of Pakiston.

EXPERIENCED EXPATRIATE AND PAKISTANI PRIVATE COMPANIES ARE INVITED TO PARTICIPATE IN THE INVESTMENT, DEVELOPMENT, AND MANAGEMENT OF MINES TO SUPPLY LAKHRA COAL TO THE POWER PLANTS.

The following options are open for consideration:

(I) Porticipation on equity basis with WAPDA and PMDC in the formation of a new company named THE LAKHRA MINE DEVELOPMENT COMPANY (LMDC) organized under Pokiston Componies Act of 1913, to develop primorily the PMDC holding at Lokhra cool field.

(II) LONG TERM CONTRACTS preferably with Pokistoni and expotriate joint ventures to supply cool to WAPDA from privote concession oreos.

PRIVATE PARTIES, BOTH EXPATRIATE AND PAKISTANI, interested in ossocioting themselves with WAPDA and PMDC in the LMDC or in supplying cool from private holdings in the Lokhro coal field ARE REQUESTED TO CONTACT either of the addressees indicated below to OBTAIN A "REQUEST FOR PROPOSALS" DOCUMENT AS SOON AS POSSIBLE.

THE DETAILED PROPOSALS MUST BE RECEIVED NO LATER THAN 30TH AUGUST 1984 BY EITHER OF THE SAME ADDRESSEES.

MR. INAYATULLAH KHAN, **GENERAL MANAGER (GENERATION)** WAPDA, 186-WAPDA HOUSE, LAHORE, PAKISTAN. **TELEPHONE: 304787** TELEX: 44869 WAPDA PK.

DR. ROBERT F. ICHORD, CHIEF, ASIA/TR/EFE, UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT, WASHINGTON, D.C. 20523. TELEPHONE: (202) 632-0212.

1.50

The second secon

TOWN COMMITTEE TO THE STATE OF THE STATE OF

Tomas Tomas Tomas Tomas Tomas Tomas

#1 16 -Toursey Substitute Substitu Substitute Substitu Subst ्य क्षान्त्रक्ष इ. क्षान्त्रक्ष

HARS TAKE



### Competition Alters Eurobond Trade

By William Ellington

LONDON - The City's Eurobond business has thrived over the vears but trading firms are having to work much harder these days to ensure that their operations are

From the outset, London has been the major center for trading Eurobonds. More than a quarter of the member firms of the Association of International Bond Dealers are located in London. Owing to widespread representation of foreign banks, most Eurodollar bond offerings are managed from Lon-don. And while the Eurobond business has been cyclical, profits in good years have been high enough to attract an increasing number of

Competition is posing problems, quite apart from the drop in busi-ness caused by rising interest rates. The response of some firms has been to diversify their business mix. Others have become more spely in technology to improve profits; for instance, Societé Générale Strauss Turnbull Ltd., a highly successful Eurobond trading house, increased its expenditure on com-puters and software more than 40 percent in the fiscal year that ended last August. In that year, its trading

. "Bought deals" are one form of transaction where competition has become cutthroat: Firms make competing bids to a borrower, undertaking to buy a Eurodollar bond issue at fixed terms before it is known whether the issue can be placed with investors. Too often, the adage that it is always possible to do business at the wrong price has proved correct. Some firms have taken losses by bidding too low and finding that they have to sell the bonds at a loss. On other

cate can be formed and the bonds placed. However, the bought deal has enabled London underwriters to capture most of the U.S. corporate bond business. In recent years, U.S. underwriters have been able to resist competition through what are known as shelf registrations. These work in a similar fashion to bought

occasions, market conditions have

changed adversely before a syndi-

Though opinions on the subject differ, it seems probable that Lon-trimmed, in some cases to the point don's bond business will get a boost if the U.S. withholding tax on inter-est and dividend payments to nonfirms will be able to sell U.S. bonds and other securities through the same distribution networks with

organized "gray market" for new issues. When Eurobond offerings are announced, trading starts right away on a when-issued basis. Thus, those who cannot place bonds immediately can sell their underwriting commitments to other firms that have clients for the bonds. While this practice seems sensible in theory, it has led in practice to a whittling away of the commission

It is now normal for issues to start trading at a discount equal to the selling group concession, which is usually 1.25 percent. However, bonds frequently trade at discounts equal to the gross commission, wip-ing out all underwriting profits. Sometimes underwriters sell a competitor's issue short in the gray market to offset a loss on their own underwriting commitments. This tends to push the prices of all offer-

ing has increased, the margins between the bid and offer have been where it has been difficult to make profits. This has led to an open principals, and brokers, who act as agents for trades between dealers. The nub of the argument is whether brokers have been diverting busiwhich they sell Eurobonds.

An adjunct to the bought deal quotes to firms that are not really has been the development of an dealers.

ternational Bond Dealers has been the argument is likely in continue. Meanwhile, price information has become more plentiful, partly as a result of screen services such as those provided by Renters and Telerate. The upshot is that dealers are lucky in get an eighth of a point between their bids and offers, even though standard market practice is to quote half-point spreads.

Not even the Association of In-

Aside from competition underning profits, London's Euro-nd business also faces a challenge from British tax authorities. When Britain's exchange controls were lifted in 1979, British residents became free to buy Euro-bonds, which pay interest free of withholding tax. But this possibili-ty has been curtailed by the requirement that any paying agent in Britain most withhold taxes paid to As the volume of Eurobond trad-residents. This also applies to payments to nonresidents unless cerrequire the identify of investors in

> Under pending legislation, it is no longer clear whether interest on a Eurobond issue of a British company would be paid gross in nonif a nonresident has his portfolio managed from London. A danger

(Continued on Page 10)

# Fears of U.S. Dominance Are Receding

By Barbara Rosen

LONDON - When it first bethe City of London would include raising or abolishing the ceiling on outside ownership of stock ex-change member firms, there was talk of Americans gobbling up the

London market.
Considering that Merrill Lynch, for example, has about 100 times as much capital as a large London broker has, the idea was not that farfetched. Some London market participants continue to express fears of an American-dominated market in which the U.S. parent companies would not place enough priority on London and could pull

out if things got rough back home or if the exchange rate fell. So far the fears have proved un-founded. To date, only three U.S. companies are officially committed to roles in the new London market. More are on their way, but they are moving slowly, waiting for the dust to settle. And for the most part, they do not appear set on a course of devouring London firms. "The United States is not going

to run away with this market-place," said the chairman of one "U.S. brokerage house, adding that "there's tons of money here" from other sources, including French and West German as well as British

Several U.S. companies, includ-ing Merrill Lynch, Salomon Broth-ers International, Goldman Sachs International Corp. and Citicorp, in the market for British government, or gilt-edged, securities, provided the terms of the anticipated market reorganization turn out to

be attractive enough.

The Bank of England is believed to be leaning toward instituting a gilt-trading system using primary dealers, similar to the U.S. system of trading Treasury bonds. Many observers also believe the central bank will allow primary dealers to be either brokers or market-makers, and to be completely owned by ourside companies.

Opinions vary on just how loose a regulatory framework might be in

"I'm told it's not going to be as free a ride as everyhody thought."

said a British stockbroker. And an ecutive at Goldman Sachs in Lon-American broker cautioned: "The don. Bank of England does not throw things wide open." None of the U.S. brokerages is

understood to be in the market for acquisitions just now. Instead, they appear ready to build up in-house the expertise they would need in the British market, hiring individ-

The learning process could be expensive. Some British observers wonder whether the Americans can develop on their own the expertise to make a market in gilts.

The U.S. firms counter that they

already have good foundations, with businesses in trading Eurodol-lars and Eurobonds. "Adding gilts to that is no great particular prob-lem," said an American broker. Several firms do, however, mention the possibility of having to acquir a distribution network intact.

Most of the U.S. companies do not appear to be doing any extensive headhunting. "We're not out on some hiring binge," said an ex-

But Merrill Lynch is in the market for about 10 British stock analysts, to be hired after it finds a director of European research. The firm began shopping last year by approaching the analysts ranked highest in the annual survey by Continental Illinois.

Market sources also say Merrill Lynch seriously considered acquiring the British stockbrokerage house of Rowe & Pitman. Observ-ers speculate that the idea was rejected because Merrill is being careful to avoid a rerun of its illlated investment in the Hong Kong securities firm Sun Hung Kai. (Charter Consolidated Ltd., a British mining finance company, has since bought 29.9 percent of Rowe & Pitman, the maximum stake allowed under present rules, but

holding if the rules change.)

high-ranked British brokerage Hoare Govett Ltd. in June 1982. Security Pacific does not bold an option in increase its stake, and market sources are wondering

about Hoare Govett's future

moves. Vickers da Costa Ltd. last November, with an option to increase the holding if the rules change. The main attraction here appears to have been Vickers' Far Eastern operations more than its relatively small London position.

very widely known for its leading position in Far Eastern equity reerick Pettit, a director of Citicorp International Group Inc. As for other plans, he said: "I wouldn't that we would do in the sequence of

# Merchant Banks Are Seeking A Greater Role in Securities

By Lynne Curry

LONDON - With the impending deregulation of the London Stock Exchange, leading merchant banks are poised for a major transformation of their traditional role: They are preparing to increase their participation in securities dealing.

The deregulation, required by the end of 1986, involves the aboli-tion of fixed commissions on securities transactions and probably the London more attractive as a linanelimination of the distinction be-cial center," said Andrew Buxton, a tween brokers and jobbers. Brokers act as agents for their client and jobbers, or market makers, execute the broker's orders on the ex-

Those that adapt to deregulation vice on mergers and acquisitions. are likely to become international securities firms with roles increusingly similar to those of U.S. in- helping them raise funds on the

to go international may become specialist "boutiques."

"What is happening is that merchant banks are becoming involved directly in the stock market and they have never been allowed to do that before," said Bill Mackworth-

"I hope these changes will make general manager of Barclays Bank PLC. "There is no doubt we've been losing business to New York."

Traditionally, merchant banks have specialized in financing inter-The impact of these changes or national trade, dealing in foreign merchant banks will be profound. exchange and offering imancial adnational trade, dealing in foreign They have also acted as issuing houses for corporate clients by vestment banks. The smaller mer- stock market. They have been ma-

bonds, but have not been involved in market making and distribution

tionally with investment banks on the Continent, where they are able Young chairman of Morgan Gren er and distributor of securities, we said Charles Villiers, chief executive of County Bank, National Westminster's merchant bank subsidiary. "We have only been able to

act as underwriters." Stock exchange rules now limit outside holdings in member firms to 29.9 percent, but British banks expect this ceiling to be increased or abolished as companies seek more capital in compete with the giant U.S. and Japanese securities

In addition to eliminating fixed

# London's Financial Standing At Stake in City's Revolution

By Bob Hagerty

LONDON - Over a pint of bitter in the members' lounge at the stock exchange. Tony Jenkins is

brooding.

Mr. Jenkins is the senior partner

he's the son of S. Jenkins & Son — he's the son — and has worked in the City since 1944. He sees little sense in the rush to bring London's securities industry more into line with the practices of New York and Tokyo.

"I'm wondering," he tells a visi-tor, "whether New York has ever tried our system.

Such sentiment finds wide sympathy among London stockbrokers and bankers these days. But the City has embarked on a radical restructuring, and few of its leaders believe the upbeaval can be stopped.
"Revolution," says Norman

Tebbit, Britain's trade and industry secretary and a firm supporter of the changes, "scarcely seems too strong a word."

It did seem too strong 11 months ago. That was when Mr. Tebbit's predecessor, Cecil Parkinson. eached an out-of-court settlement with the stock exchange on government charges that certain exchange practices unfairly restricted competition. The heart of the agreement was a promise by the exchange to abolish fixed commissions on securities trading - in other words, to introduce price competition for brokers' services — by the end of 986, more than 11 years after Wall

That concession has prompted a feverish round of consolidation in the City as banks and securities firms seek new partners and more capital to cope with the expected jolt of competition. What was expected to be evolutionary has come at a breakneck pace. London "will

Co. last year, "Who the major players will be then is unknown."

Gordon Pepper, joint senior partner at the brokerage W. Green-well & Co., says the City is "packing into a couple of years structural upheaval that took place in America over 20 years." The restructuring - which Rob-

in Leigh-Pemberton, governor of the Bank of England, has called the most important issue of his fiveyear term - extends far beyond the stock exchange. It is opening up opportunities, and perhaps pitfalls, for banks, insurers and other financial-services companies long barred from securities trading.

At stake is London's future as a prime international financial cenabout £4.5 billion a year in export

that the London Stock Exchange

100k a senior post at the London with 25 percent. But over the last ready feeling intense pressure to merchant bank Samuel Montagu & decade London institutions have find merger partners or face extinclost ground in securities trading, notably in international bonds. Though London is the main center of Eurobond trading, only one British firm, the merchant bank

> Without big changes, "the risk is that market position will erode and creativity and dexterity will not grow," says John Howland Jack-son, a director of the merchant bank Kleinwort, Benson Ltd.

S.G. Warburg & Co., is among the top 10 lead managers of Eurobond

Putting it more baldly, Robert Gullett, head of Shearson/American Express Inc.'s London unit, says: "If the U.K. institutions don't react to the challenge of deregula-tion, they will be blown away by the Americans and the Japanese ter, a distinction that produces and the Germans and whoever else

has got the money and the will." Along with many other foreign observers, Mr. Gullett thinks London's securities industry is headed accounts for 10 percent of the value of shares worldwide, trailing New York, with 50 percent, and Tokyo, in the right direction. But the revo-

hauled evolved over centuries. It has crowded the close, winding lanes of the City with hundreds of small, specialist firms. Many of them are highly profitable at bome: nows. "Everybody is in their little niche and quite comfortable, thank you," observes a senior U.S. invest

ment banker in London. The dozen or so known as jobbers stand in the stock exchange as "market makers," ready to quote a huying and selling price for each security they handle. About 200 brokerages, in turn, act as intermediaries between jobber and investor. Brokerages are barred from buying or selling for their own ac-

The merchant banks underwrite new issues of securities. They are not allowed, however, to deal in

The discount houses trade short-(Continued on Page 12)



In the pit of the Financial Futures Exchange.



# **Banque Nationale** de Paris p.l.c.

8-13 King William Street, London EC4P 4HS, Telephone: 01-626 5678, Telex: 883412 BNP LNB

Knightsbridge: 01-581 0104 Manchester: 061-228 0611 Leeds: 0532-443633 Birmingham: 021-236 9735 Edinburgh: 031-226 6655

> **BNP Group Head Office:** 16 Boulevard des Italiens, 75009 Paris

LONDON — As part of a world-wide expansion, Citicorp has begun intensive efforts to penetrate the British market further. British banks are increasingly concerned that the U.S. corporation could seriously threaten their dominance of the British financial scene.

"We see in the next 10, 15, or 20 years' time three kinds of financial institutions surviving and prosper-ing," said John Atkin, a Londonbased economist at Citibank: "those that are supermarkets and are doing everything, those that are like quite substantial food retailers with a geographical or product bias, and those that are like the corner deli or specialist cheese

Of these, Citicorp sees itself becoming a financial supermarket in Britain and beyond.

With its financial muscle. Citicorp is "willing to get into anything and willing to take risks before anyone else," said an American banker who asked not to be identified. This is their hallmark."

In Britaio, Citicorp is well-known among the multinationals and has also developed a fairly extensive retail market, but believes it cannot call itself a financial supermarket unless it provides services for companies at the mid-corporate ket, Mr. Atkin explained. While Citicorp does not plan to neglect its important multinational or retail customers, within the last year it has begun a new effort in Britain aimed at wooing the smaller mid-

Citicorp is attacking this market in areas in which it is strong. Some of the services it is attempting to provide such companies include more efficient foreign exchange transactions, loans, trade finance and deposit facilities. It is trying to move into this market by offering more efficient services that rely on

its global communication network. "The magic word that distinguishes financial supermarkets is 'network' — not just bricks and mortar, but electronic," Mr. Atkin

Not only is the company moving down-market in Britain, it is expanding more into retailing and investment banking activites. Citicorp is trying out ideas in Britain and expanding in ways that would not be allowed in the United States because of government regulations.

For example, within the last year the company has started working toward expanding into stockbrok-

Al Ubaí Banking Group is the only entity which has

All twenty-two Arab countries are represented in

And twenty-two of the world's greatest concerns

Moreover, the diversity and geographical spread

We offer our clients a comprehensive range of

succeeded in bridging East and West by forging partnerships

of our shareholders' domestic and international networks

financial services, and our high professionalism is backed

provide us with privileged entrees all over the world.

up by the latest technology as well as unrivalled on-site

in each of the world's financial centres.

the Group through twenty-six Arab institutions.

add their full weight to our common purpose.

Recently. Citicorp acquired a 29.9-percent stake in Vickers da Costa (Holdings) Ltd., a London stockbrokerage with Hong Koog and Tokyo offices. Citicorp saw the brokerage as a way to acquire expeence both in the changing British stock market and io the Far East.

Insurance is an area that is offlimits to banks in the United States. But Citibank Savings, a British subsidiary of Citicorp, has begun offering credit-card insurance. A customer pays a small premiom on his oormal card charges for insurance that will make his payments in the event of unemployment, injury or other mishap. Citicorp is also considering selling car and life insurance in Britain.

Unrestricted by U.S. regulations, Citicorp's London office bas been one of the leading U.S. players in the Eurobond market. It says its business has tripled in the last 18 months. Last year it was the lead manager for \$450 million of Eurobonds, compared with \$325 millioo

As Citicorp has become more active in the Eurobood market, it has also been one of the first banks to realize the high profits that could

Only one worldwide banking group

is owned by every Arab country.

The correspondence of the great Abbasid Caliph Harun al-Rashid

with Charlemagne was an early example of Arab initiative in bridging East and West.

DINAR OF HARLIN AL RASHID 4.764 ADI

is Morgan Guaranty, with the Brit-

At the same time Citicorp has of major banks. The Bankers Clearal areas of commercial banking. A six of which are executive members been expanding into nontraditionfew years ago it began offering retail store credit programs. The first. called a budget account, gave a customer a checkbook and check guarantee card for use only at Marks & Spencers stores.

ish merchant banks far behind.

arranged variations of the program the Bank of England, Trustee Sav-aı Aliders department store. Richings Benk, Co-operative Bank and ard Shops and Colliers Shops, all National Gyro Bank British retail stores.

itors, they specialize in offering correspondent banking business consumer credit. Although the net-from London. work is extensive, the services are ing and insurance. And over the be earned in interest-rate and cur- oot comprehensive - they do oot ling and are not inclined to use Citi

"We believe we have too strong a last few years it has gotten more rency swaps, where a bank arranges include corporate services or curbias at the higher end" of the mar-heavily involved in bond under-for a borrower to exchange its rent account facilities. fixed-rate obligation for another's In another move that could sigfloating-rate obligation. One of the nificantly affect the British finanmain advantages of using swaps is cial scene. Citicorp has applied to to get cheaper money. Within the become a clearing bank, a member last few years. Citicorp has proba- of Britain's national check clearing bly transacted more swaps than system. The system is operated by any other bank, one American Bankers Clearing House Ltd., a banker said. Its closest competitor company owned in turn by the Committee of London Clearing Banks (CLCB), a trade association

> and determine bank policy and manage the clearing system. The six are Barelays Bank, Lloyds Bank, Midland Bank, National Westminster Bank, Williams & Glyn's Bank and Coutts & Co. It with the remaining four, the Citibank savings, a British sub-functional members, that Citicorp sidiary of Citicorp, subsequently would like to have a seat. They are

ing House has 10 member banks,

Citicorp sees several benefits to While Citicorp is looking for becoming a clearing member. It ways to expand its influence fur-wants to be viewed as an indigether, it already has a network of 38 your British bank, not a big forbranches in Britain. Known as eign bank. Citicorp says not being money shops to Citibank's compet- a member hinders it in its overseas

> "A lot of companies deal in sterbecause it is not involved in the clearing system." Mr. Atkin said. In addition, he said, there is a perception in the market that because it is oot a clearer, Citicorp is somehow inferior and does not have a strong commitment to the

"This is not a competitive disad-vantage with sophisticated custom-ers, but it is with customers below that," Mr. Atkin noted.

The reaction of British bankers to the idea of Citicorp's becoming a clearer has been at best lukewarm and at times downright frosty.

The British have been equally unhappy about Citicorp's other aggressive expansion plans. "British banks are a little fearful

of Citi," one banking source said.
"They feel Citi is too abrasive and too clever by half. But Citi is laughing because it is making all the

"I don't think there is any other foreign bank that poses as much of a major threat from the outside as iticorp," another banker said. The company's drive to attract the mid-market corporate customer is

The trading floor of the Loodon Gold Futures Market at Plantation House.

cen the backbone of the British tion to become a clearing bank expects the report near the end of member is unlikely to be decided the year.

Citicorp's ability to diversify and before the end of the year. Citicorp Even if its application is apbeen the backbone of the British tion to become a clearing bank hanks' market, he added.

cause a splash, which causes rip-ples, maybe a wave," a British banker said. "They have enough financial muscle to make a big im-

The status of Citicorp's applica-

banks announced they were reviewing all elements of the system. They later asked the two banks to defer their applications pending the outcome of the review. Citicorp

experiment has made British bankers antions. "Soon they'll decide year. Then, after Standard Char, that Citicorp's membership would which direction to dive and will tered also applied to become a have as great an impact on the cause a splash, which causes ripples maybe a page " a British banking scene as will its ples maybe a page " a British banking scene as will its expansion plans. One British bank-er said, "We're going to have to

### Fears of U.S. Dominance Receding

events that is emerging in Lon-

Meanwhile, Prudential/Bache Securities, a subsidiary of Prudential Insurance Co. of America, set . up a British brokerage with the two Witter Reynolds Overseas Ltd., former heads of the corporate finance department from the brokerinto the fray. Our plan at this age James Capel & Co. The new firm, P-B Securities Ltd., does not plan to acquire any market-making. operations at present, but "I sup-pose all things are possible," said Bill Hulton, senior vice president of Prudequal/Bache Securities.

We believe that the way we says it will continue to expand its have done it enables as to control existing British businesses, increasour own destring more than if Pru-dential Backe had bought into an existing brokerage, Mr. Higton

Other U.S. firms, such as Dean moment is merely to say to the U.K. market. We're here, potentially for a joint venture, which would be run by the British partner, said John Pelling, chairman of the Dean Witter unit. Morgan Stanley International

ing staff to 260 by the end of this year from 150 a year before, and mostly hiring locally. But Managing Director Archibald Cox Ir. said: "We have no plans at all to enter the U.K. domestic market."

American threat appears to have been exaggerated. While many British firms seem embroiled in "a damn great rush with no great plan," as a British broker said, "the American houses are acting as though they've got time on their side."

### Merchant Banks Seek Greater Role in Securities

by the same organization. With deregulation rapidly approaching, and in an effort to dem-20 active merchant banks in the has formed a similar arrangement City, ocarly half have formed alli- with de Zoete. ances designed to cope with dereg-

added incentive to buy stakes in bution network as well as Wedd's securities firms: Pressure has been dealing capability. Barclays has no growing for all British securities immediate plans to buy another transactions to take place on the jobber or broker in Britain, but Mr. stock exchange, partially for regulatory purposes. How the securities ing acquiring a brokerage firm industry should regulate itself is overseas. still being debated, but observers

directly involved in securities dealing. With far fewer jobbing firms changing the gilts trading system.
than brokerages, demand for jobMercury Securities, parent combers has been greater than for bro-kers. Bankers have also preferred the jobbers' dealing capability to the brokers' distribution network.

Even so, each merchant bank has

imed From Previous Page) to mesh with its own requirements. ance with Rowe & Pitman, a stock-Durlacher Mordaunt & Co., one of chant banker, has teamed up with the City's largest jobbing firms, Smith Bros, a stock jobber, be-and de Zoete & Bevan, one of the cause of its market making expertop 10 brokerages in London. The tise in international securities and instrate their determination to combination will transform the gold markets. play a major role in the develop- merchant bank into an internationment of the stock exchange, the big al securities firm. Barclays holds a merchant banks have concluded a 29.9-percent stake in Wedd and dizzying series of mergers and deals plans to raise its holding to 75 per-with brokers and jobbers. Of about cent if rules eventually permit. It

Barclays bought both a broker and jobber because the bank be-Merchant banks have had an lieved it needed De Zoete's distri-Buxton said the bank was consider-County Bank, the NatWest sub-

believe that if a bank is not a meanber of the stock exchange, it might
not be eligible to participate directly in the stock market.

Thus, the banks have felt compelled to acquire expertise in the
stock market if they wish to be
directly involved in securities deal pertise is in government securities, because the Bank of England is

Mercury Securities, parent company of the merchant bank S. G. Warburg, has acquired a stake in sought firms with skills best suited Akroyd has in turn formed an alli-

For example, one of the biggest broker, to develop the international already extensively involved as an commissions on securities transactions, the stock exchange has been by Barclays merchant bank, Wedd by Barclays merchant bank, Wedd chart has teamed up with "acquire people rather than firms."

Morgan Grenfell, a leading merchant bank in mergers and acquisi-tion advice, bought a stake in the jobbing firm Pinchin Denny & Co. because it is active in the equities and gills markets. Pinchin Deilry was one of the last jobbing firms of a significant size available to provide market making expertise in any new alliance.

This sampling includes only link-ups with jobbers. Some merchant banks have also been buying securitics firms.

Not all have been moving toward mergers or alliances.
"We believe that a market is

made out of diversity of opinion and that it is a mistake to follow the herd for the sake of the herd," said Ian Fraser, chairman of the mer-chant bank Lazard Bros., which recently formed an international partnership with Lazard bouses in New York and Paris. Mr. Fraser said that the goodwill cost — the difference between the

net worth and the going market rate - of acquiring brokerages or jobbing firms was too high, and that cultural differences between the jobbing firm Akroyd & that cultural differences between Smithers to develop tracking and banks and brokers were too great distribution activities in securities to produce successful mergers. If Lazard decides to expand in

Lazard's approach to the coming changes epitomizes the attitude of a number of merchant banks. A strong merchant bank that is able to carve a niche for itself should still do well without expanding into securities dealing, bankers said. Still, the prevailing trend is

mergers and alliances. One consequence of these liaisons is that the merchant banks will increasingly come to resemble U.S. investment banks: They will be able to make markets in securities, distribute them to clients, provide investment research and manage third-party portfolios.

Bankers say, however, that the merchant banks will retain their British character, that, unlike U.S. investment banks, they will have the additional advantage of being able to act as commercial banks, accepting deposits and making loans. U.S commercial banks are barred by law from lending and

underwriting securities.

Io addition to broadening the role of British merchant banks, deregulation will have a widespread impact on how the City does business and could well pull London out of its financial deldrums.

There was a fear many had that, without these changes in the U.K., London would've been a backwater much would've passed London by," said John Atkin, a Citibank economist based in London.

# BANQUE INDOSUEZ IN GREAT BRITAIN A WHOLE WORLD OF OPPORTUNITIES

Banque Indosuez has been established in Great Britain, in London since 1920.

BANKING GROUP

AL USAF Arab International Bank E.C.

Its branch office is part of the bank's comprehensive international network now covering 65 countries. In Western Europe, Banque Indosuez is present in

the major countries from Finland to Spain and Italy. A French international bank with human dimensions, a reliable partner aiding business to expand, providing trade and export financing: Banque Indosuez opens up a whole world of opportunities.



Paris: head office: 96 boulevard Haussmann - 75008 Paris. London: 52/60 Bishopsgate London EC 2N 4 AR - Tel.: 638.36.00 - 7 Berkeley square London W1. Tel.: 638.36.00 - Manager: Francis Klein,

ASM ADM



#### BANKING AND FINANCE IN BRITAIN

# Investor Protection: Awaiting the New White Paper

LONDON — Six months ago, Professor Jim Gower submitted a report to the Department of Trade on how investors could be protected in Britain's rapidly changing financial markets.

Professor Gower proposed a number of selfregulating agencies, or SRAs. These would be the day-to-day policemen of the markets. Brokers, jobbers, futures traders, insurance underwriters and investment advisers would have to register with their industry's SRA, directly with the Department of Trade or with a supervisory commis-sion charged with coordinating the SRAs. In addi-tion, investors would have the formal protection of

As matters stand, an aggrieved investor has no clear avenue of redress — the stock exchange? the police? the Department of Trade? the ombudsman? — nor any reason to suppose that a sharp practice will get anything but short shrift from the

The atock exchange, for example, said in its 1983 report and accounts in May that it had investigated more than 13,500 share-price movements for insider dealings. Almost 500 were investigated in detail and 59 singled out for formal inquiry. Twenty were passed on to the Department of Trade with a view to possible prosecution. On the evidence of previ-

ous years, only one or two of those will go in trial.

Alex Fletcher, the minister in charge of corporate and consumer affairs at the Department of Trade, said last month that a small number of SRAs might be enough to prevent abuses. He suggested four - for dealers and brokers in securities, for dealers and brokers in futures and com-

His suggestion is an indication of government thinking, which will become clearer with the planned publication of a White Paper in November and the introduction of legislation in 1985 and 1986. The department has solicited comments on the Gower proposals from City firms and will use them in drawing up the White Paper.

Investor protection has become especially argent because British markets have undergone sweeping changes, with more on the way. Some of the changes will weaken the already weak safegnards the investor has.

The scrapping of single capacity - the uniquely

dumping grounds for dud securities.

Still, it helps to set the moral tone. Now it will probably be abandoned for blue-chip equities, and ultimately for minor stocks as well. A rearguard group of medium-sized and small stockbrokerages was formed in May to campaign against dual capacity, which they see as a threat to their liveli-

hood and to trading liquidity in less-familiar equi-ties. Their efforts are likely to mean a much slower 'Debate has started on what extra safeguards investors might need. Among the suggestions

being put forward are better information on market prices and declarations of interest by

British differentiation between stockbrokers, who act as the investor's agent, and jobbers, who make a market in stocks as principals — will allow firms to act both as agents and principals. In theory, single capacity protects the investor by entrusting his order to a broker who cannot manipulate the

In practice, it is not difficult to see loopholes, and in any event an investor would have great difficulty even beginning to establish that he had been badly treated, since the stock exchange does not operate a ticker system listing each trade and its price. Single capacity gives strictly limited cover against one type of exploitation; it does not deal with misleading advice, negligence, the churning of customers' accounts for higher commission, unfair

principals.

phasing out of single capacity than the stock ex-change planned. In the longer term, however, dual capacity is inevitable and with it the exposure of investors as principals - with the possibility of the broker using the retail investor to realize the prof-its on the broker's own portfolio. In other markets, too, changes are making it

more difficult for investors to ensure that they get a fair deal or, if there are problems, that there are

The fashion for financial conglomerates, in particular, makes it a lot harder for an investor to pursue a grievance. An investor who has lost a bundle in Imancial futures because the risks were glossed over by an enthusiastic salesman may be intimidated if the salesman's firm belongs to the

complains about the insurance policy bought at a booth in his favorite department store, will the store cancel his credit card?

Changes have come so fast, and on so broad a front, that some people have begun to argue that the Gower proposals are inadequate a bare six months after their publication.

Whether self-regulation will suffice is doubtful, but oeither the government nor the City wants to see formal regulation along the lines of the U.S. Securities and Exchange Commission or Commodity Futures Trading Commission.

Norman Tebbit, secretary for trade and indus-try, said on a visit to the United States in May that, ile changes to protect investors were necessary, they would not necessarily mean "an intrusive government, still less an obtrusively legalistic

Debate has started on what extra safeguards investors might need. Among the suggestions being put forward are better information on market prices and declarations of interest by principals, both ideas taken from the U.S. markets.

A ticker-tape monitor of stock exchange deal-ings would provide an excellent check on trading abuses. Exchanges in other countries use the sys-tem, and futures markets compile similar records. These provide the essential statistical base for

investigating suspicious trading patterns.

Declarations of interest put the investor on his guard. Subscribers to Salomon Brothers research publications on equities, for example, will find on the back page several paragraphs of closely printed information on Salomon's holdings of recom-mended or not-recommended stocks, including the firm's holdings of put or call options, and whether the firm is a market maker in the stocks. No investor can reasonably claim after the event that Salomon puffs stocks it holds so as to fool the



The London Oil and Petroleum Futures Exchange.

# Brokerage Scene Will Be Radically Altered by Deregulation of Securities Market

LONDON — When the game of musical chairs finally ends and the rules, if you're not in the race you actual deregulation of the City of may be dead," said a partner in a London is under way, not much of what is left will look familiar.

See Labor.

market the contract B 2 128 ...

624 Jah 746 L

\*/\* 4g

· ar date (

a Catha

7.52

dur i

at. M

. .

\* - 40.5

The future London market is widely expected to be dominated by international multifaceted financial firms modeled on U.S. investment banks. In preparation, companies with broking and mar-ket-making expertise are seeking sources of capital to carry them over the crest of the wave. New announcements are made almost daily, linking various domestic and some foreign companies.

People in the middle of all this wheeling and dealing freely admit that certain key questions remain unanswered. For instance, to what extent will a given firm be allowed to practice both broking and mar-ket-making in domestic stocks? And will the new method of market still the deals continue.

medium-sized brokerage. Now you've got a situation where people can't afford to be left behind."

The larger British brokerage houses have been in good demand, with a medium-ranked firm selling for as much as 11 times earnings. Only a handful of the top-tier bro-kerages are not yet spoken for, and some of those are rumored to be planning to go it alone, possibly seeking a silent partner or selling shares to the public.

Anticipation of deregulation, particularly in the market for British government, or gilt-edged, securities has also sparked demand for jobbers, or market-making firms, and discount houses, which trade short-term government securities and other money-market instru-ments. Mercantile House Holdings regulation, as yet undetermined, be PLC, already linked with one dis-in place by the 1986 deadline? But count house, recently amounced that it would ioin forces with a

"Whatever they do with the second, as well as with the big Britiles, if you're not in the race you ish brokerage Laing & Cruickish brokerage Laing & Cru place" to become a strong force in the new market.

In one of the biggest deals an-nounced so far, Barclays Bank plans to join with Wedd Durlacher Mordaunt & Co., one of the two main gilt-jobbers, and the broker-age de Zoete & Bevan, Once the rules allow it, a new company will emerge incorporating elements of Wedd Durlacher, de Zoete and Barclays' merchant banking unit, to be 70 percent owned by Barclays Bank PLC.

The Los Angeles-based bank holding company Security Pacific Corp. acquired 29.9 percent of Hoare Govett Ltd. in June 1982. That is the maximum stake now ments. Mercantile House Holdings allowed an outsider. Security Pacific did oot get an option to increase count house, recently amounced its abare if the rules change to allow that it would join forces with a it, and market watchers speculate in the maximum stake now percently, drawing on its corporate rate finance skills to transform itself into an investment bank. Several brokerage houses and its abare if the rules change to allow Rumors have linked Grieveson that it would join forces with a it, and market watchers speculate rate finance skills to transform itself into an investment bank. Rumors have linked Grieveson that it would join forces with a it, and market watchers speculate rate finance skills to transform itself into an investment bank. Rumors have linked Grieveson that it would join forces with a it, and market watchers speculate.

would say only, "We have a very happy relationship with Security Pacific."

Edinburgh-based Wood, Mac-Kenzie & Co, broke off talks last November with Exco International PLC. Last week Hill Samuel Group PLC, a merchant banking, invest-ment management and life insurance company, announced plans to link with Wood, MacKenzie.

James Capel & Co., widely respected for its research department, is understood to be looking at potential partners. Other large brokerages still unattached include Grieveson Grant & Co., Phillips & Drew and Cazenove & Co. Some observers believe Cazenove stands a good chance of surviving indedently, drawing on its corpo-

Phillips & Drew says it does not they are allowed to practice as both rule out a possible link and says it intends to retain its prominent po
The plans for international dealintends to retain its prominent position in trading gilts.

agement side, said Peter Parker, testing grounds.

major broker noted for its gilts market-making," said the chief exbusiness, has linked with Samuel ecutive of a major brokerage with Montagn & Co., the merchant an international dealership, banking unit of Midland Bank Sentiments about the coming

erships were already under discus-Phillips & Drew had been ru- sion when it was agreed last summored to be considering selling its mer to reorganize the stock fund-management business, taking exchange, and some observers bethe brokerage out of competition lieve such dealerships will become with merchant banks that could be obsolete if the exchange, as expectpotential partners. But Phillips & ed, allows dual-capacity dealing in Drew is "not at the moment in-clined to dispose of the fund-man-er, see the dealerships as useful

deputy senior partner.

"It might give us an indication of W. Greenwell & Co., the other how far we shall be drawn into

changes in the stock market ore

ship of the London Stock Exchange dissipated around the globe," said Graeme Living of Henry J. Garratt & Co., a nine-partner brokerage. Just how much weight the oppos-

ing side wields is open to question. The more outspoken small firms contend that not all of the expected changes are inevitable. But it appears that the only real widespread support for the opposition ceoters on its efforts in slow things down.

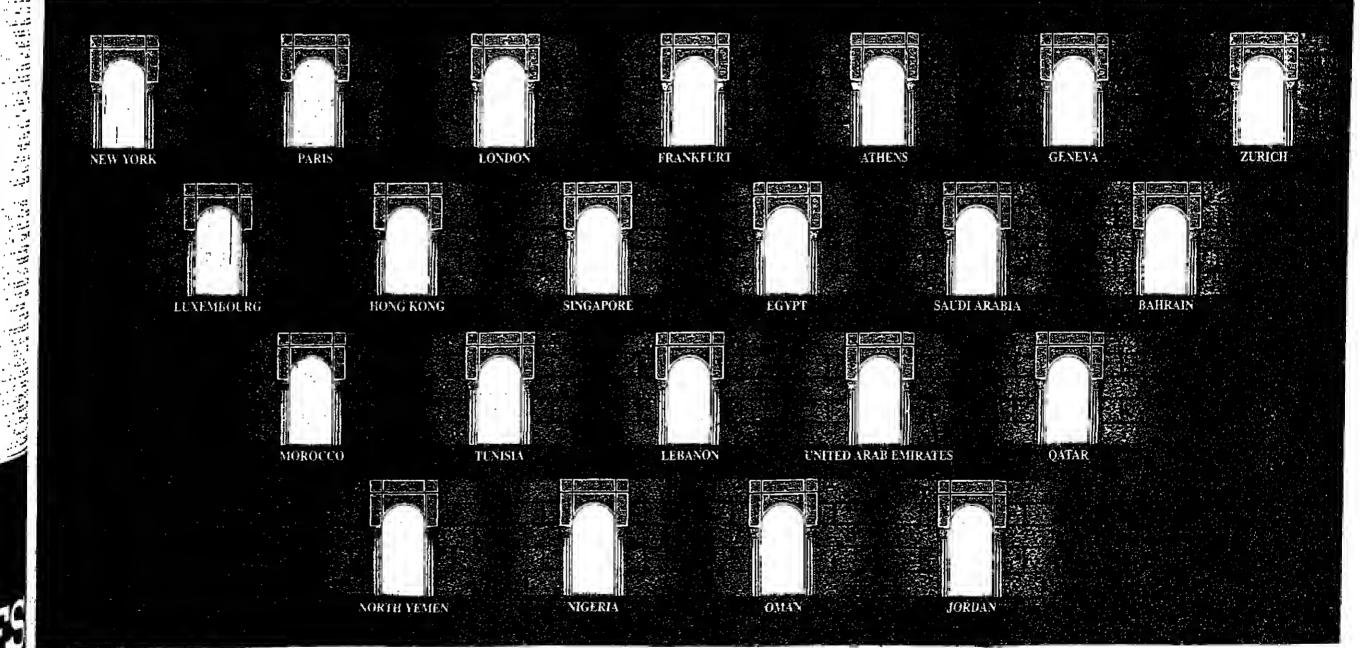
Observers believe many of the smaller brokerages will be able to pass into the new market relatively unscathed and independent, able to continue conducting single-ca-pacity business. In particular, small firms with a high proportion of private clients or those that deal in specialty stocks could fare reasonably well. It is the middle-sized

age says it will strengthen the half of its business that deals with private elients and managed funds, so as to underwrite the risk it will incur on its institutional side.

But at the same time, said this conscious of the fact that in America those firms that sought to play in a marketplace outside their league actually came unstuck fairly quick-

A partner in another profitable medium-sized firm contended that most firms of its size would be taken over. "We're just going the way of normally expanding our husiness and being realistic," he said. "We're not sitting in an ivory tower thinking that nothing will happen to us. We're all going to end up as different animals."

-BARBARA ROSEN



# WORLDWIDE, THE WAY TO ARAB BUSINESS IS THE ARAB BANK.

If you plan to do business in the Arab world your strategy should include Arab Bank Limited.

Our focus is on Arab business. More than 100 of our branches and affiliated offices are concentrated in the Arab countries of the Middle East.

Nobody knows more about the subtleties of doing business there; we've

been at it for 54 years. Each of our branch managers is a specialist in his home country, steeped in the knowledge it takes to succeed there. And our network is worldwide, with branches in the major financial centers.

This means, for example, a Hong Kong or Singapore manufacturer can raise capital in London or Zurich or

New York, market products or services throughout the Arab world, and do it all through one bank. The Arab Bank.

With nearly \$12 billion in assets and five decades of growth and experience, we're one of the largest financial institutions in the Arab world. Our services range from the simplest funds transfer. through the most complex trade and

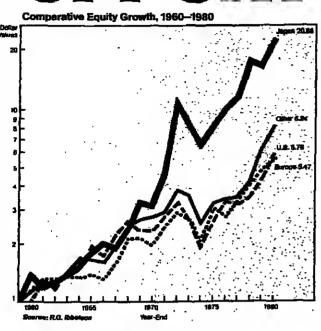
project financings.

Get to know the Arab Bank. Call us in London (01) 606-7801; in Paris 359-34-34; in Athens 3255401; in New York (212) 715-9700.

Let us show you the way to Arab business.

ARAB BANK LIMITED

and Italy. man dimenindosus



As the world's fastest-growing Industrialized economy, with enormous manufacturing capability in key and emerging high-tech industries, Japan highlights the Pacific Basin's unique investment opportunities.

Yamaichi Securities is Japan's oldest securities house, as well as one of its largest. So we're well positioned to connect you to this dynamic region's wealth of prospects - offering a full range of services, including brokerage, portfolio advice and fund management.

As an advisor and manager, Yamaichi International Capital Management tailors investment strategies to investors' specific objectives. Responding to changes in the financial environment by continually introducing innovative investment instruments.

With proven results. One YICM-managed fund performed nearly twice as well as the Nikkei-DI average, while several others achieved consistent returns well ahead of the market. Moreover, a neutral American

investment survey placed YICM in the

Look to Yamaichi for performance-oriented placed YiCM in the top rank of fund managers. Supporting this high-callber advisory service is Yamalchi Research Institute, a pioneer in domestic and International economic analysis. high-callber advisory economic analysis. Providing compre-

hensive fundamental research for long-term strategies, plus rapid evaluation of current developments for neces-Take full advantage of the Investment opportunities in Japan and the Pacific Basin - put our professional

investment expertise to work for you. Whether your needs are private, corporate or governmental, Yamaichi responds with the high-quality performance you demand.



Head Office: 4-1, Yaesu 2-chome, Chuo-ku, Tokyo 104, Japan Tetes: 122505 Tel: 03-276-3181 Parts Office: Teles: 690866 Tel: 01-266-3240 Yamalchi International (Nederland) N.V.; Teles: 15772 Tel: 020-242456 Yamalchi International (Nederland) N.V.; Teles: 15772 Tel: 020-242456 Yamalchi International (Nederland) N.V.; Teles: 15772 Tel: 020-242456 Yamalchi International (Nederland) Ltd.: Teles: 59521/5 Tel: 01-202-8484 Geneva Branch: Teles: 299088 Tel: 022-32456 Yamalchi International (Middle East) E.C.; Teles: 9468/9 Tel: 253922

# **Bache Securities** In investing internationally, the whole is infinitely better than just some of the parts.

Today, investing internationally means more than just having offices in a few major cities. It means having the experience, resources and capabilities in order to provide the advice and service successful investors deserve and expect.

Bache Securities is one of the few firms equipped to help turn your investment goals into reality. Founded in 1879 and a part of the financial community of London since 1935, Bache Securities has grown to become one of the largest investment . firms in the world...part of \$76 billion corporate family of The Prudential Insurance Company of America. Here are but a few of the integral parts of Bache Securities:

Bache Securities - one of our more than 300 offices in 19 countries, providing over 100 different investment products and services. Instantaneous access to the financial markets of the world combined with up-to-the-minute investment research covering U.S., Canadian, Japanese and other world markets.

Eurobonds—one of the major forces in the secondary market dealing in over 250 issues on a principal basis and in the primary market through our experienced corporate finance division. Commodities/Futures—dealing in all major

Mudrid, Monte Curlo, Monteondeo, Munich, New York, Paris, St. Croix, St. Thomas, San Juan, Zurich.

futures markets with products that include: currencies, precious metals, options on futures. Plus a unique and complementary partnership with Guinness Mahon & Co. Ltd. offering an expertise in both the cash and the futures markets. Gold Trading-ability to offer virtually round the clock and round the world gold trading enabling clients to retain long or short positions for an

unspecified period. Institutional Equity—an experienced team of professionals providing major institutions with fast, accurate research and service unparalleled in

the industry. Equity Net Trading-ability to make markets in North American shares after New York hours when the North American exchanges are closed, enabling clients to transact arbitrage business resulting from financial information released after.

Investment Banking-public and private debt and equity financing, mergers, acquisition and divestiture advice and execution, including advisory services relating to direct investment both into and out from the U.S.

To learn more about the advantages of Bache Securities simply contact any of our offices world-wide.

Amsterdam, Athens, Busel, Brussels, Burnos Aires, Chiasso, Dusseldorf, Frankfurt, Geneva, Humburg, Hong Kung,

New York hours. --

vill also be removed.

Tax exemptions for fringe benefits such as free housing and cars "The cost to foreign communies tere will be enormous," says Graham Hatton, human resources analyst for Business Europe Ltd., a

subsidiars of Business Internation-

LONDON - As London's fir to mold a powerful securities house ings, parent of the New York in nancial markets hurtle toward de-out of myriad acquisitions is Shear-regulation, few major banks and son Lehman/ American Express Co., for £91 million. Last month, merchant bank, Charterhouse Jabrokers are missing the chance to Inc., the investment banking unit Mercantile agreed to buy a 29.9move into new activities. But three of American Express Co. But companies — Charterhouse J.

Shearson, a rival banker said, succeeded in integrating its many parts

al PLC and Mercanile House only by "bashing them into a kind discount houses. Discount house only by "bashing them into a kind discount houses. Discount house only by "bashing them into a kind discount houses. Discount houses.

In the past three months, shares their merry little way." of all three companies have Now some analysts are question

plunged about 25 percent, much steeper than the drop suffered by the stock market as a whole. In a large part, the plunge seems to reflect investors' anxiety about the feverish pace of change in London's financial markets. "Nobody really knows what's going to hap-pen in London," notes Martyn Relph, an analyst at the stockbrodropped sharply. It is clear that financial superkerage Hoare Govert Ltd. In addi-

are usually among the worst casual-But the market also appears to stering serious doubts about whether the three companies can blend strings of diverse, indepen-dent-minded firms into cohesive

Japan and the United States. ly over the last few years. Both also Building a securities house not easy that way." services. Since no such British com-

tion, financial-services companies

teams able to take on the giants of

ties in a bear market.

Responds Mercantile House's pany exists, be says, Mercantile is chairman, John Barkshire: "I'm building one, "brick by brick." In August 1982, just before the explosive rally on Wall Street, Mer-One company that has managed cantile bought Oppenheimer Hold-

Holdings PLC—have stood out by of common jelly.
using rapid-fire acquisitions to The reason St

"The reason Shearson is successoutch together empires fitting their ful," said another American investment banker, "is that they haven't let any of their small entities go

> ing Shearson's ability to digest its latest purchase: the New York in-vestment bank Lehman Brothers Kuhn Loeb Inc. After the \$360million acquisition was announced in April, American Express shares

markets are suffering a drop in popularity on both sides of the At-

three British companies say they do not have time to build up powerful securities-trading organizations and Zurich. through internal growth alone. Exco and Mercantile House

started out as international money

brokers and have diversified rapid

through a series of acquisitions is "a little bit like buying a car by going out and buying all the parts," argues Roy Smith, chairman of Goldman Sachs Ltd., the London unit of the U.S. investment bank, says Me cantile's Mr. Barkshire. What he has in mind is a securities comman Goldman Sachs & Co "It might be have definite ideas about the likely will emerge, looking very much like a U.S. investment bank," says Mer-cantile's Mr. Barkshire. What he has in mind is a securities company Goldman, Sachs & Co. "It might be with expertise in trading, research, the best car in the world, but it's underwriting, sales and advisory

percent stake in the London stock-It has also acquired two London

A quiet moment in trading on the London Corn Exchange.

3 Firms Are Creating Diverse Empires

But the Markets Remain Doubtful

act as intermediaries between the Bank of England and the banking system, trading short-term government securities and other mo market instruments, Mr. Barkshill count house will eventually be al-lowed to trade in long-term British government bonds as well.

Among Mercamile's other inter-

brokerage and the commodities brokerage Rouse Woodstock Mercantile is also involved in leasing and fund managemen

Not to be outdone, Exco bought Pearson, a small London broker, Exco also owns a Hong Kong-based broker, W.I. Carr. Sons & Co., which has offices in London,

In addition, Exco has moved into venture capital, investment management and the *a forfait* market, which involves trading of bank-guaranteed promissory notes or

So far, Exco's most hierative investment has been its 52-percent stake in the New York-based financial information service Telerate Telerate accounted for about

percent of Exco's 1983 pretax profit of £32.5 million. If anything Charterhouse J. Rothschild is more complicated

than Exco and Mercantile.

for about £130 million, and broad and the merger was called June 1 Nonetheless, CJR and Hambro Life say they intend to cooperate closely in certain areas, notably in

One of the main ideas of the gettogether, says Mark Weinberg. Hambro's chief executive, is to use the insurer's 3,000-strong sales force to sell a broader range of financial products.

Even CJR officials concede that er the company's diverse interests, many of which it owns only partially. Critics note that Charterhouse Japhet and L.F. Rothschild, while both respected for their expertise in serving young high-technology companies, are outside the first rank of investment and merchant

Scanning CJR's portfolio, a U.S. investment banker asserts, "There's nothing in it that recks of in the first state of the first merger between Charterhouse job," says Robert Gullett, who Group PLC and RIT & Northern beads Shearson's London built.

— BOB HAGERTY

# Taxing Foreign Executives Out of U.K.?

LONDON — Removal of per-onal tax benefits for at least 15,000 foreign executives working for overseas firms in Britain -10,000 of them in [mancial institutions in the City - will have a major impact on London's banking and financial community, most ex-ecutives of foreign companies

based here agree. The budget presented in March by the Chancellor of the Exche-quer, Nigel Lawson, will eliminate by 1989 the 50-percent personal tax relief that foreigners employed in Britain by non-British firms have

Thus, if net salaries are to be maintained, bundreds of foreign financial institutions in the City including about 200 U.S. banks, brokerages, insurance companies and other enterprises — will face salary bills half again as much or, in most cases, twice the current ones

The 50-percent allowance was granted for the first seven years a foreign employee was resident in Britain, and a 25-percent benefit was given for the two years following with full British income tax payable after nine years of residence. Most oversess executives stay io Britain less than seven

rears. The 1984 budget allows oo benelits for newly arriving executives. For those already resident, it cuts the 50-percent remission to 25 percent in April 1987 and to zero by

income is \$50,000 and his net tax is will be still forced to make some likely to be something like \$17,500 painful decisions about those exectoday, leaving him with a net \$82,500.

Under the new plan, he'll be left with \$65,000 - and fewer nontaxable benefits. To get his net up to current levels under the new system, he'd oeed gross income of more than \$150,000.

"Many firms, according to our earch, simply aren't going to pay that much more and several of them have already indicated plans to shift to Brussels," Mr. Hatton

Roy Chapman, an executive of Arthur Anderson & Co., accountants, feels that "the budget will have a serious effect on persons from abroad who come to work here. Many will be paying more tax than at home. I doubt all foreign companies here will raise salaries to compensate."

Herschel Post, president of American Express Asset Management NV and a former Morgan Guaranty Trust executive, points out that many executives salaries were calculated when the pound was worth 52.55:

"Although the dollar remains strong these days," Mr. Post said, ployees in Britain. For example, itself. The Japanese will still "I think foreign companies here until last April 6, individuals were much cheaper golf over here."

utives whom they want to keep permanently and those who can be let 20. Doubtless the budget will mean a significant cut in the number of expatriates; the current strength of the dollar, which of course makes British salaries cheaper, is, after all,

only a passing phenomenon."

Most U.S. financial executives doubt that there will be any mass exodus of foreign banks. This will just be another cost increase," said Pritz Anton, London manager for Austria's Girozentrale Vienna. R. T. Mclaughlin, deputy regional: director for the International Planned Parenthood Federation, said: "We can make the new system

affordable for our people." Philip Gillet, tax partner at Price Waterhouse accountants noted however. "There must be a significant impact on many foreign banks that employ overseas staff here. Most companies provide their employees with a tax-protected package, so this change will mean the companies rather than the individuals face additional costs."

The budget also removes marginal advantages for foreign emhouses in which they lived. Now, an additional 12 percent of the value of the property over \$75,000 be-comes liable for tax. (This measure had been amounced in the 1983

budget.)
The 1984 budget was greeted with general approval by Britain's business community, as it lowers British personal and corporate taxes somewhat: A Treasury spokesman commented on the impact en foreign executives: "We feel that in many cases the

jobs could go to U.K. nationals, we have been very generous in allowing foreign companies to employ their own nationals here even when the need for employing a foreign person rather than a British person was not altogether convincing. And where foreign executives are sorely needed, we have no doubt that the non-British firms will cope."

Americans in London, by and large, are not too glum. Says Miles Roberts of Thomson McLintock: "This may encourage companies to employ more U.K. nationals. It is taking some of the icing off the cake rather than removing the cake itself. The Japanese will still have

### **Competition Alters Eurobond Trade**

to keep Britons from escaping withholding taxes will increasing

come into conflict with London Eurobond husiness, bankers say. in response to competition, many Eurobond firms are diversilying the mix of their business. Trading and underwriting Euro-

denominated in other currencies, is that the Inland Revenue's desire such as Deutsche marks, guilders: and yen. Several firms recently hired yen bond dealers, hoping that the Euroyen bond business would expand briskly now that Japanese authorities are loosening restraints on their market. Another source of expansion has been interest rate and currency swaps, in which fu-

Eurobond distribution channels can be used to sell shares. If the U.S. Congress does remove withholding taxes. London is well-situated to sell U.S. Treasury bonds on a higger scale. A large husiness in Landon aiready takes place in U.S. dollar hands has been the main ture interest or currency liabilities: al. New York. Take an executive husiness from the start. Now many are arbitraged between markets. carning STREETH now. His taxable firms have begun to deal in bonds. Some bankers say traditional the seller gross



erse Empires

100

Doubtful

California de la casa de la casa

Search Assumence

man control of

Marie W. Santo.

· f. Jet s. in sp. . . .

me Parbert.

in fact were a

district of the

#### BANKING AND FINANCE IN BRITAIN

# Sales of Nationalized Firms Continue Despite Controversy

industries long nationalized in an effort to get the economy onto an efficient and modern basis.

The government calls this privatization. Among the companies it has sold all or part of are the communications giant British Telecom (a sale still going on), British Petro-leum (proceeds £276 million), British Aerospace (£43 million) and Cable & Wireless (£82 million in the first sale, £76 million in Decem-

Prime Minister Margaret Thatcher has done as much as anyone in the government to push the policy, which the opposition Labor Party strongly disapproves of; the Social Democratic and Liberal parties are mildly opposed.

Privatization continues to be a key element in our economic strate-gy." Mrs. Thatcher has said. "It opens up new areas to the disci-plines of market forces, promotes competition and efficiency and improves the quality of service to the

consumer."

The prime minister was quoted recently as noting that "British Aerospace, Cable & Wireless, the National Freight Co., Britoil, Associated British Ports Holdings and parts of British Steel have all been ransferred to the private sector. We plan to privatize the British Gas Corp.'s major oil interests, to sell shares in British Telecom and to transfer British Airways to the private sector as soon as possible. We will continue to identify and prepare other potential candidates for privatization among the nationalized industries."

In such preparation, British Airways has been trimmed sharply of happening in front of our very already privatized wholly or in part

The second residence of the second second

promises in 1979 and in 1983, the routes, In 1983, the airline actually industries that belong to the British Conservative government is selling made a profit (discounting government subsidies) for the first time in decades. As Mrs. Thatcher has put it: "We have set a tight financial framework to ensure that disciplines that are common for the private sector are also imposed on" the nationalized industries. The best way in the long run is to expose the industries to the effects of

> vate finance." . The latter has come into the foreground recently as the electronics group Thorn EMI, which had £3 billion in sales in 1983, astonished the British financial world by realing that it was negotiating with British Aerospace and a merger "could result."

The government owns 48.43 per-cens of BAe, which had £2.3 billion in sales last year. It is expected to approve the merger, although it is likely to retain about 25 percent of voting rights since BAe is a major military contractor.

The aims of privatization, according to government officials, are to lower costs for consumers and to generate a healthier competitive climate in British industry. But it is only one aspect of the government's policy to streamline industry. The tripling of bankrupt-cies since 1979 is another indication of the Thatcher government's determination to make British industry efficient and to raise pro-

people to private interests for prices that are completely absurd," Labor's leader, Neil Kinnock, said in an interview. He refuses to commit himself on whether he would renationalize if Labor took office, but oo one doubts that at least a few of the industries sold to private investors will be taken over again. "We've got to do something like market forces — through the re-duction of monopoly, and through privatization including joint ven-tures and the introduction of pri-tures and the introduction of prithat or we'd be the laughingstock of the whole country," said a longtime

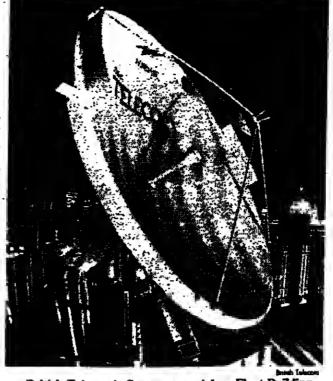
A spokesman for the centrist Social Democratic-Liberal alliance commented: "We feel that privatization is largely irrelevant, al-though we are not opposed to it altogether. If the government can make industries efficient before selling them off—as they must and as they have done with, for example, British Airways - what is the point of denationalizing them? The complaint about nationalized industries has always been that they are inefficient, what Mrs. Thatcher has done is to prove that they can

be efficient. So why then priva-

Mrs. Thaicher, not known for giving way graciously to opposition arguments, will be selling the prof-itable Jaguar division of the lossmaking state automaker, BL, this summer. General Motors of the United States and West Germany's Daimler-Benz have shown interest, and there are a number of plans to try to ensure that Jaguar remains British, though none has won government approval. Several mem-bers of Parliament have spoken out

To no one's surprise, the Labor against the sale, saying it would hurt BL's struggle for profusbility.

Other nationalized companies



British Telecom's Satstream aerial on Fleet Building.

include British Sugar Corp. (pro-ceeds £44 million); Amersham In-swered the question of why an international (£64 million); National dustry should be restored to private Freight Co. (about £50 million); enterprise after it has been made Britoil (£634 million); Associated profitable as a nationalized indus-British Ports (£45.5 million); Inter-try? Efficiency and profitability are Railway Hotels (£40 million, to British Railways). Despite some hiccups — for ex-

ample, Amersham was offered at they offer little evidence to back up what market analysts agreed was far too low a price — privatization appears to be succeeding. The company shares being sold by the govization is the reversal of proper city is something take that of a whitesof free enterprise."

—E. A. OSTRO

national Aeradio Ltd. (£60 million, after all what the government has to British Airways); and British promised. The Conservatives, Rallway Hotels (£40 million, to British Railways). ance of future profitability, though

ernment are if anything oversubeconomic priorities; privatization
scribed, and the atmosphere in the puts them right again, restoring
City is something like that of a wherever possible the healthy disci-

Scotsman in Edinburgh.

Services in London.

**CONTRIBUTORS** 

LYNNE CURRY is a London-based business journal-

WILLIAM ELLINGTON, formerly of AP-Dow Jones

BOB HAGERTY is the International Herald Tri-

KEITH H. HAMMONDS is a London-based writer

ANDREW MARR is a financial journalist for The

E.A. OSTRO is managing director of European News

BARBARA ROSEN is a London-based financial jour-

in London, edits The EuroBond Letter, a weekly news-

letter on international fixed-income investment.

bune's London financial correspondent.

who contributes to The New York Times.

# 3 Scottish Banks Find Ideas Can Fend Off Big Competitors

three banks, two of them independent, in a country of five million where the manufacturing base has shrunk so much that some observers fear it might fall below the critical mass needed to sustain a modern industrial economy.

In an era of financial expansion and alliance, wheo the City of London, always Edinburgh's bully brother, is tooling up for ever-bigger financial conglomerations, there is a danger of the Scottish banks' becoming corner shops to the financial supermarkets of the

The Bank of Scotland, the Royal Bank of Scotland and the Clydesdale Bank have each in its own way devised a strategy for dealing with

The Bank of Scotland's answer is perhaps the most interesting. Dubbed by admirers the Bank of Technology, it has stolen a march on all its British rivals in the home banking race. The idea is to expand into England through the television screen rather than the arduous and probably futile route of setting up a great network of branches in alien and well-banked territory.

In November 1982 the bank introduced its Homelink with the Nottingham Building Society. The first British electronic home banking system, it allows the eustomer pay bills, send letters to the building society, ebeck and operate mortage and savings accounts and run a Bank of Scotland account, all through the television set. It is proving a great success.

Another recent Bank of Scotland innovation is the money market check account, a high-interest de-

By Andrew Marr

EDINBURGH — Consider

Ket-related interest rates paid gross, two of them independent of the parks, two of them independent of the parks two of the parks and receive no penalty or loss of interest for withdrawal. The requirements of an initial minimum deposit of £2,500 and subsequent

deposit and withdrawal minimums of £250 did not deter depositors, not easy to concentrate on microwho have lapped the service up. This year the bank brought in a direct link between its noninterest current account and an interest-earning building society account. been called the most revolutionary

British banking. It offers a full-fledged current account with all the customary trimmings, but the bulk of the cash deposited is in the building society. from where the hank account is topped up when it falls below £100. The system is attracting custom

Other bright Bank of Scotland ideas include a link, announced in March, with the Automobile Assoeiation's 5.6 million members through Britain's first credit card for motorists, and a corporate cash has been doing a lot of pioneering management service for companies of point-of-sale banking, becoming dealing worldwide, based on an in- a leader in British supermarket and

percolated from senior mangagement right through this organization," said a senior employee of the Bank of Scotland. "One of the most significant factors is that everybody, but everybody, is listened

The bank's governor, Thomas Risk, fiercely defends the organization's strategy against what he called the "centralizing drift" of supermarketism and the "strong pull of London." He argued that Scotland remained financially distinct and that, though "short-term financial logie and stock-market forces can always be used to make a case for concentration, such influences are often destructive of local confidence and enterprise."

series of takeover threats and numors. While the Bank of Scotland looked to technology the Royal de-cided to amalgamate with its English banking subsidiary. William & Glyn's. This is time-consuming and possibly 10 years overdue.

Meanwhile, Royal officials have been looking over their shoulders continually sioce the contested takeover attempts by the Hong the telephone.

Other companies believed to be eying the Royal are Lloyds Bank which owns 21 percent of the Scot-tish bank — Citibank, Bank of America and BAT Industries, "It's chips with a three-year crick in the

neck," one analyst commented. The amalgamation move is expected to make the new group the full hig banking force in Britain Alliance BankSave, organized with after the merger is completed in the Alliance Building Society, has September 1985, and to develop the muscle to stand up to the possible

link between such institutions in suitors. The Royal has been looking for a U.S. partner to help it as well, but after two years it still has not come up with a name. The bank's top men hope U.S. deregulation migh tn band together and seek Europe-an partners to protect themselves from the big New York hanks.

The smallest of the Scottish clearing banks, the Clydesdale Bank, can relax from the distractions of takeover: It is part of the London-based Midland Group and

ternational time-sharing network.

"There is a great determination It sees its strength as being inex-"There is a great determination to expand and to innovate that has tricably linked to its diminutive stature, and it can boast one of the fastest information structures in British banking: Every teller is on line to the bank's main computer.

But Scottish hanking has a little more to offer than technology. In May a distinctly old-fashionedlooking company arrived, the first Scottish company to be established offering retail banking services for 140 years: Adam & Co. of Edin-

Backed by 700 investors, it cannot call itself a bank. Named after Adam Smith, the father of economics, it claims to offer "an aimosphere of comfort, courtesy and be old-fashioned but which is com

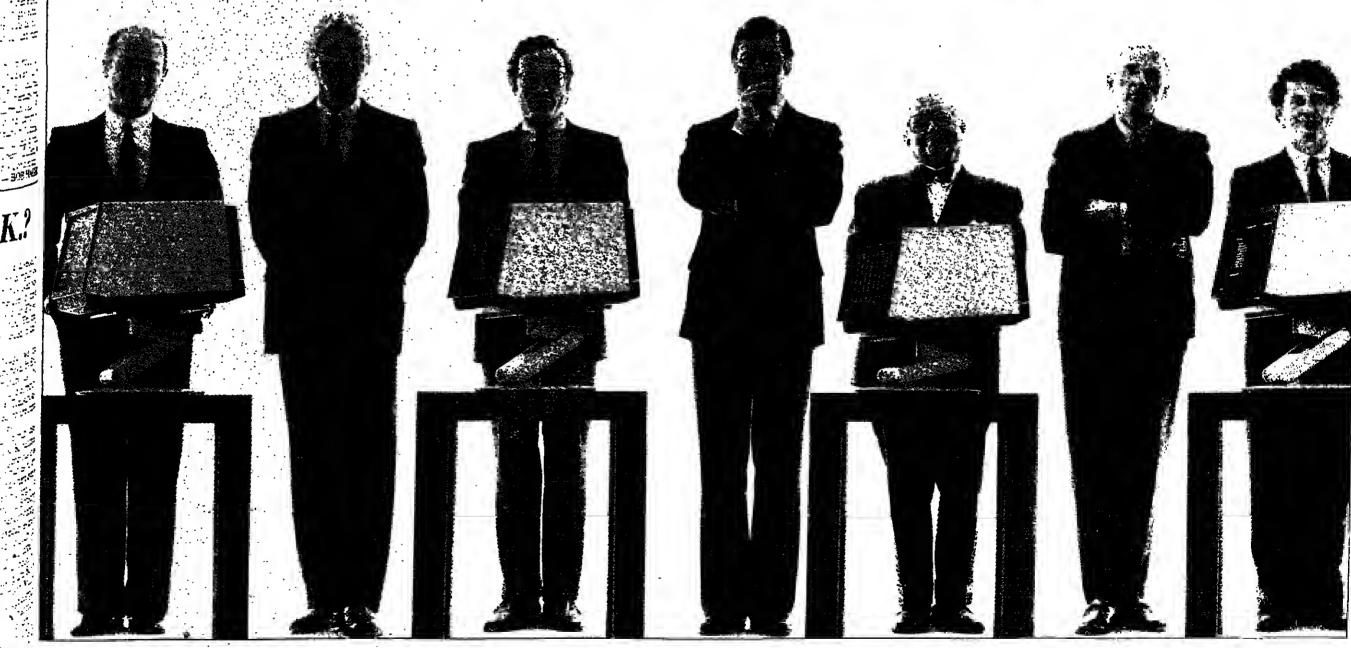
ing back into service." This is partly in reference to the rival Royal Bank of Scotland's frilly border of hanking, based on Critics retorn that all this is the troubles with a seemingly endless snobbery and out of step with the modern Scottish scene. But with the big British banks getting bigger and becoming more of a direct threat, perhaps no idea, however silly-seeming, should be left un-

After all, the Bank of Scotland was the first financial company to install something that was considered remarkably silly at the time:



British Telecom's private videoconferencing brings businessmen face-to-face.

# One out of every two banks in Europe works with Nixdorf



When a banker teams up with a Nixdorf computer, he becomes twice the banker he

The reason is, he can free himself from the myriad clerk-work details of banking, and get down to the challenging work you expect from

He has a tool that enables him to retrieve up-tothe-minute financial data, and put it to work for his clients and customers. He can also work on several options at a time, to make his customers' money work harder for them.

Which is one of the reasons half the bankers in Europe work with Nixdorf. Our terminals and automatic cash dispensers, for instance, handle hundreds of millions of routine transactions around the world every single day, 24 hours a day, seven days a week. Permanently laying to rest that old myth about "banker's hours", while making life a lot more convenient for bank customers.

Including some of the largest international corporate customers. Nixdorf systems can be made fluent in all of the world's important currencjes. So they can help the corporate controller to shift funds as he sees fit. Maximizing the benefits to be gained by quick access to the world's money

The Nixdorf computer has become such an integral part of Europe's banking systems, it's difficult to think back to how things were done before

Which brings us to those banks who haven't discovered the many benefits of working with

Do yourself a favor. Talk to the bankers on your right and left.

Nixdorf Computer AG Fürstenallee 7, D-4790 Paderborn Tel. 5251/506130

Nixdorf Computer Ltd. 125-135 Staines Road Hounslow, Middlesex TW3 1JB Tel. 1/5701888

> NIXDORF COMPUTER

INTERNATIONAL HERALD TRIBUNE, MONDAY, JUNE 11, 1984



Insurers at work inside Lloyds of London.

# The Business Degree vs. 'Determined Amateurs'

LONDON - Twenty years ago an MBA — a master's degree in unknown commodity in Britain. Long frowned on by Britons who fancied themselves "determined amateurs," as one educator put it, graduate-level management education has come relatively recently to

the British business world. Even now, as U.S. business schools churn out 60,000 MBAs a year, British management education is far from established - or accepted - in academic or business circles. Only a handful of uni-versities ofler business courses, producing, by the most generous of estimates, 1,500 master's graduates a year, many of them students from Europe or the United States, where an MBA has a higher value.

Most British educators and busissmen indicate that management education here is still struggling to seem to question both the scope attain the legitimacy attached to and the quality of Britain's man-MBA programs in other countries.

"One of the failings of our system is the belief that management isn't something you have to be taught, that you learn it by the seat of your pants - something in hich the American, Japanese and Germans have proven us wrong," observed Michael Brandon-Bravo, assistant provost of the City of London Polytechnic, one of Britain's largest centers of undergraduate business training. "Manage-ment education here is well behind almost everywhere in the world."

The MBA must overcome deepseated resistance at several levels. Among academics, notes Professor

of business studies has been seen as boring, and applicants as lowerquality people who are not proper

More important is a general distrust of management schools and their graduates by the British business establishment. Informal sys-tems of apprenticeship and working one's way up from the bottom are widely cherished practices, and many firms in the City of London prefer an Oxbridge graduate untrained in management practices to the postgraduate with formal business education. A spokesman for Barclays Bank argued the case of many employers: "Someone com-ing along with a degree doesn't really give them a right to a job,

At the same time, employers seem to question both the scope agement education, in which course work ranges from 10 months to two years. "In terms of MBA ns, I believe too much of what they're doing is a sort of warmed-over American practice," first graduates of the London Business School. "There are some absolutely real basics of our industry that they largely ignore."

But some experts see real pro-ress in Britain's business schools. The London and Manchester Business Schools are cited most often for attracting students and faculty of increasingly higher quality. A survey by the Manchester Business Keith Thurley of the London School of its 1973 graduates found

agement positions in their compavery doubtful. There are many who mes and 47 percent sat on corpo-see business studies as really quite rate boards. The Cranfield School of Management, said to be the most demanding British program, is often compared with Sloane School of Management because of its connections with the Cranfield Institute of Technology. But its

> closer to Harvard's, with case studies dominating the teaching. Separately, undergraduate business programs at Britain's 60-odd chnic institutes have witsed a dramatic surge in popularity over the last decade, and short executive courses at universities are gaining more attention, and funding, from corporations. Brian Grif-schools may need most is to disso-

educational approach is actually

fiths, dean of the City University ciate themselves from the Ameri-Business School, credits Margaret can business schools after which Thatcher's conservative government with cultivating private enterprise and thus an environment more receptive to business educa-

Even Oxford University, tradi-tionally a center of anti-business sentiment, has discovered management education. The Oxford Centre for Management Studies, an autonomous institution, grants a master's of philosophy through the university; this automo, through a \$4.6-million gift from the American financier John Templeton, the center will become a college in its own right, with 15 to 20 students. In the end, what British business

most were modeled (most British schools still require applicants to insisted the stock exchange was take the American Graduate Man-agement Aptitude Test, even erably high. though, one expert observed, ropeans find it impossible"). A survey by the London Business School executive education courses at the London and Manchester schools higher, "The hard fact," said Professor Thurley of the London School of Economics, "is that if you produce a local version, it never has the prestige of a Harvard or a

# 2 Top Schools: Mixed Verdict

tion, the Manchester Business School, are generally regarded as the top management schools in Britain. Some say they rival the top said John Egan, chief operating of-ficer of Jaguar Cars and one of the they have a long way to go, they have a long way to go. Both were founded in 1965 after

a report by the British Institute of magement cited an urgent need for two "centers of excellence" in management education. Two decades later, they are the best-estab-lished schools in Britain, yet even the London school is not accredited to offer a degree; it grants a master of science degree through the University of London. From the start, the London Busi-

LONDON — The London Business School was modeled in style nance-related fields in recent years, on Harvard's case-study approach, with 25 percent starting in market-Though administrators are quick to play down the association now, case study still accounts for about course is rigorous and, at two years, more American in structure than the typical one-year British program. "We like to think we're a bit more serious," said Murray Cabot.

the school's director of marketing. In other ways as well, London's ness law it wouldn't be too says students resemble the typical to someone being sent off to Namibia or the U.S." Foreign students of the typical to someone being sent off to Namibia or the U.S." Foreign students of the typical to someone being sent of the typical typ trance age is 27, and about half the first-year class members have four years of work experience. Increas-ing numbers of graduates (40 per-cent in 1983) have gone into fi-KEITH H. HAMMONDS

with 25 percent starting in marketing and 15 percent in consulting. The average starting salary was about \$23,000 - far lower than the 60 percent of classroom time. The pay offered graduates of top U.S.

The London school is internationally oriented, in the belief, Mr. Cabot said, that, "as business becomes more international, if we dents accounted for a quarter of the 1983 graduating class, and one of

# London's Financial Standing At Stake in City's Revolution

excluded from the stock exchange's market in longer-term government securities, or gilts.

This fragmented approach has its advantages. A brokerage recommending the purchase of a certain share cannot be suspected of trying to unload an uncomfortable accumulation in its inventory, since only jobbers carry such inventories. Some British firms also argue

that the "single-capacity" system — separating the roles of jobber and broker — creates a more liquid market in the lesser-traded shares. Nonetheless, the pressure for change has become overwhelming.

Much of the pressure came from

can business schools after which institutional investors - mainly pension funds and insurers — that insisted the stock exchange was

Once the exchange agreed to end trading system slithered into found that businessmen rated the doubt. As commissions fall and pinch brokers' profits, the conventional wisdom runs, brokers will relatively highly — but rated the insist on acting as market makers, Harvard Business School much grabbing the trading profits now grabbing the trading profits now reserved for jobbers. Jobbers will react by insisting on the right to sell directly to the public. Single capacity thus appears almost certain to

give way to a new system.

Computer technology adds further pressure. Many financial prod-- notably currencies, commodities and international bonds - are already traded over the phone or computer screen rather than on the floor of an exchange.

Unless London opens up its stock exchange to big foreign firms, these firms will probably find more ways to trade the most appealing British shares outside the exchange Already, there are signs of leakage More than 15 percent of Imperial Chemical Industries PLC and Glaxo Holdings PLC are traded away from the exchange in the form of American depository receipts, certificates that represent shares held in the vanit of a U.S.

Equally, the peculiarities of the traditional British system restrained many British brokerages that wanted to become major play-ers overseas. They lacked the requi-site size and mix of talents. We must not allow ourselves to:

be misled into thinking that it is possible to play rugby at home and soccer away," Mr. Leigh-Pemberton said in a speech last month. Many of the more alert firms in ever going to take the rest of the new capital and end the single-ca-world that seriously," says James pacity system, at least for the most actively traded singles.

The property of the single-capacity system, at least for the most actively traded singles.

"You have to go with the British stock market is much small-changes and lead them rather than er. "The huxury of just staying put

not open to us," Mr. Fergusson To compete more effectively overseas, London brokerages and banks also need more capital. Few London brokerages have more than the equivalent of \$10 million or \$20 million. Merrill Lynch has total capital and reserves of about \$2

and looking at our own market is

Capital matters because of the huge risks involved in trading big blocks of shares. It also is essential for modern methods of managing new issues of securities.

In the old days, before agreeing on a price, the bank leading an issue normally spent weeks assem-bling a syndicate of other banks and institutional investors to share the risk of finding buyers. Increasingly, the lead manager agrees on a price and single-handedly buys hundreds of millions of dollars of bonds from the borrower. If market conditions change suddenly before the issue can be sold to investors, the lead manager can be stuck with a thumping loss.

Banks unable or unwilling to take such risks are finding it harder to compete for new issues. Corporate borrowers are becoming more apt to choose the bank that can handle the big transaction quickly and cheaply instead of the bank they have always used. "Issuers nowadays are becoming promiscuons" in their choice of bankers,

on's in their choice of bankers, onips win Bischoff, chairman of the merchant bank of J. Henry Schroder Wagg & Co.

As evinced by Mr. Jenkins's lament, though, the jolking changes are producing a backlash. Seventy-eight small to mid-sized brokerages and inhiber recently. and jobbers recently formed a steering committee to apply pres-sure to the stock exchange council.

These and other critics say proposed changes are being devised too hastily and that investors will be inadequately protected. In particular, the critics say the big firms that are expected to dominate under the new critics and he learned to the new critics. der the new system will be less inclined to make markets in second-and third-line stocks.

They wouldn't want to trade some of the rubbish I deal in," The dissenters may delay some Mr. Hyde says.

(Continued From Page 7) London's financial world always changes and win concessions, but term government securities but are have pursued international busi- the big brokers and merchant ness. "Neither the U.S. nor Japan is banks seem determined to allow in

put your head in the sand," says

Greenwell's Mr. Pepper. Reflecting that belief, 13 major stock exchange member firms -including all of the five biggest jobbers - have already sold stakes to outsiders. The outsiders, mostly banks, are limited to holding 29.9 percent of a member firm, but that ceiling is expected to be raised or abolished as member firms feel the

eed for more capital. Discount houses and some for-eign securities firms are preparing to trade gilts, a market formerly dominated by two jobbers. The bigger British merchant banks are gearing up to do what Wall Street investment banks do: trade securi-

ties on a large scale. Indeed, the U.S.-style investment bank, as exemplified by Geldman, Sachs & Co. and Salomon Brothers Inc., is often touted aggressive British brokers and mer-chant banks. That model would lead them to "integrate" into one streamlined firm the formerly sensrate functions of trading, research. sales, underwriting and advising. At the same time, some British

firms are expected to remain spe-cialists, as have some Wall Street firms. There is always a place for such "boutiques," says Shearson's Mr. Gullett, but they "have to be slim and awfully good."

While they acknowledge the need to build up more capital, many leading City firms say they do not need to match Salomon or Merrill Lynch in that respect to

And while the British market is expected to more closely resemble New York, the British seem nalikely to toss out all their bowler hats d genteel traditions.

"It's just a different culture," notes John Hyde, chairman of the merchant bank Charterhouse Ja-

At Salomon in New York, the chief executive maintains his office amidst the hurly-burly of the trad-ing floor. London merchant banks probably will not feel compelled to go quite so far in demonstrating their devotion to ir devotion to trading. "I don't know many merchant bankers who want to take off their jackets and shout stock prices down a phone,

# **Energy Finance** and Arab Banking Corporation.

need a bank that can respond swiftly and effectively to your financing requirements. At Arab Banking Corporation (ABC), the financing of international companies involved in energy-related projects is an important part of our worldwide activity.

As an indication of the importance of energy to ABC, since our establishment in 1980, 15.8% (US\$ 5.4 billion) of the US\$ 34.4 billion total loans that we have lead managed are energy-related transactions.

We can provide companies with project financing packages from the initial stages, including project and export credit advisory services, up to the arrangement and syndication of bonding facilities, working capital

When bidding on an energy-related project, you requirements, trade finance facilities, and medium term loans and guarantees.

> As an example, ABC recently contributed to the successful bidding by a European contractor for a major US\$ 300 million energy-related project in the Gulf.

Our financial expertise is further complemented by our thorough knowledge of Middle Eastern business operations, opportunities and clients.

Furthermore, through our international network, ABC continues as a leader in the financing of the oil trade between oil producing and consuming countries.

We employ our energies to make the most of your resources. Call on Arab Banking Corporation.

### The Bank with performance and potential

New York 85(14)6()() 801-131 9432 ABC B VII 127531 AUC NY 893748 ABCGENG 322240 ABCMH BS 28989 \BC \$VG Telex: Subsidiaries in Frankfurt, Monte Carlo, the Cayman Islands and Barrelona.

Representative Offices in Rome and London



Main Banking Subsidiary:

ISRAEL DISCOUNT BANK

Head Office: 27 Yehuda Halevi Street, Tel-Aviv, Tel: (03)637111

Total assets exceed \$10 billion. 119th largest bank in the free world. Over 270 branches and offices in Israel

U.S. Banking Subsidiary:

ISRAEL DISCOUNT BANK OF NEW YORK Main Office: 511 Fifth Avenue, New-York; Tel: (212)551-8500

Total Assets exceed \$3.3 billion .. 63rd largest bank in the U.S.A. 14th largest bank in New York State

Other Subsidiary banks and offices in:

ISRAEL DISCOUNT BANK OF CANADA TORONTO.

DISCOUNT BANK (LATIN AMERICA), MONTEVIDEO.

North America: New York, Los Angeles, Miami, Montreal, Toronto, Cayman, Nassau.

Latin America: Buenos Aires, Montevideo, Punta del Este Rio de Janeiro, Santiago, São Paulo,

Europe: London Luxembourg





)) IDB BANKHOLDING CORP

1201

. .

STERRY THERE

يم 🛫 دهم شفر 🌣 ۴

44 144 .--

Marie Sant Contract

A OF IN M.

1 ( + W. 1.

Markey T.

Million Address

MONTH SINGLE AND

Bent tetra

Mary Halins

W 250 -

2種 発展的であります。 こ

But there is

to the second

in Martin. If a street

& the moving ....

Maria Salati L. A. . .

新年 ちほう 新年 カラッ

SRAEL DISCOUNTE

Communication of the State

Page Market

75 Berker Section

MAPL DING OF N MANK OF NEW YORK

Want VIII

part history he was

POST T.MT

R cold of

Mar. W

Fried, F. J. 19. 17.

A 136.50 15.5

10 mg

a other

the best state

MINE OR PLANT

### **New Issues Flood Market** But Don't Find Many Buyers Tax Case

By CARL GEWIRTZ

ARIS --- New issues cascaded into the Eurobond market last week, giving casual observers the erroneous impression that business was booming. But the paper offered found few takers and prices suffered as a result.

The bulk of the fixed-coupon dollar bonds were swaps, either into floating-rate debt at a cost below the London interbank offered rate or into foreign currencies at exchange rates that were compellingly attractive. Thus, the driving force behind the activity was the desire to complete a swap rather than concern about whether there was any demand for fixed-rate paper.

**Eurobond Yields** 

For Week Ended June 6
U.S. ig term, intil inst.
U.S. long term, ind.
U.S. medium term, ind.
U.S. medium term
French Fr. medium term
Yen ig term, intil inst.

FLx is term, int'l inst. ...

Market Turnover

Tetal Dellar Equi Cedel 7.230.20 5.830.10 1 Eurocteor 11,966.40 11,053.10

Basically, there is little - if any - investor demand, market participants admit. The real customers are on the sidelines, waiting some clearer view of where interest rates

But bond dealers, ever on the lookout for a quick trade, convinced themselves early in the week that the rise in rates had topped, or at least temporarily paused, and rushed to pick up what highyielding paper could be

Inventory positions had generally been run down durng May, so dealers had room to add to their holdings. In addition, the current yield curve of interest rates makes position taking look attractive. With the cost of over

....

night money below 11 percent, dealers can borrow rela-tively cheaply to finance holding paper yielding 14 percent and pocket

Speculators jumped on to this bandwagon of rising bond prices and by midweek euphoria was spreading throughout the market. But a renewed uptick in short-term interest rates in New York sent prices skidding there and in the Euromarket. These declines were only partially erased Friday in the wake of an unexpectedly large decline in the U.S. money supply.

The essential point to be learned from all this is that this is a trader's market, with professionals rushing in and out as the tea leaves change. This instability will continue until investors are drawn back into the market by evidence that rates have reached a plateau or are set to decline.

The market, said one analyst, "is driven by statistics watchers."

A favorable report on a decline in the U.S. money supply will send them rushing to buy bonds and a drop in the unemployment rates will send them selling. Behind this frenetic activity is the constant reassessment of where the Federal Reserve wants dollar interest rates to be.

Part of last week's early boom was fueled by expectations that the Fed, constrained by the impact that higher rates are having on developing countries' ability to service their bank debt, would cut its discount rate. But the rise late in the week in overnight money costs signaling new tightness by the Fed killed that rumor.

T his week, statistics watchers will have the latest index num-L bers on retail sales; wholesale prices and industrial production to interpret for cines about the rate of inflation and economic growth and the likely Feddresponse.

All that said, some issues offered last week fared better than

the weak average.

The best received was the Industrial Bank of Japan's \$125 million of seven-year notes offered at par bearing a coupon of (Continued on Page 17, Col. 5)

# 4 Convicted In U.S. in

NEW YORK - Four Wall Street executives have been found guilty of conspiring to defraud the internal Revenue Service in a case that allegedly involved \$130 miltion in unjustified tax deductions. Prosecutors said it was the largest tax fraud case in U.S. history.

A U.S. District Court jury reached guilty verdicts Friday on 15 counts but did not decide on 49 additional charges, including all the charges against a fifth defen-dant. Judge Richard Owen told the jurors to resume deliberations

Federal prosecutors said the de-fendants had created a risk-free tax haven by selling securities that ex-

isted only on paper. Their customers, who were not accused of wrongdoing, included Norman Lear, the producer, Sidney Poitier, the actor, Henry Mancini, the composer; and a number of known business figures.

Defense lawyers contended that the defendants' firms, Sentinel Government Securities and Sentinel Financial Instruments, were merely taking advantage of a loophole in the tax laws.

The five executives all were charged with conspiring to defraud the Internal Revenue Service, Four of them, Michael Senft, 44, of New York, his brother, David Senft, 40, also ni New York; Joseph Anton-ncci, 31, of Irvine, California; and Waiter Orchard, 35, of Somers, New York, were found guilty of the conspiracy charge.

Mr. Orchard also was found

The jury did not reach verdicts

on the charges against Frank Susi, 32, of Stamford, Connecticut, who was charged with aiding the filing of a false investors' tax return. Jurors were asked to decide whether the securities trading had in fact taken place. Prosecutors said it had not, and that it was a game that was intended to deceive the IRS, But defense lawyers said the trades were real and had securi-

ties experts testify in support of Sentinel said it was making its tax deductions based on long- and short-term positions. This strategy, called a "straddle," seeks to product then taking tax deductions on them, while pushing taxable gains

They said the procedure was le-

# Liberia Squeezed by Economic Woes

By Clifford May New York Times Service

MONROVIA, Liberia — In 1822 an American expedition arrived on the west coast of Africa and, for the price of six muskets, one cask of gun powder, a box of beads, three pairs of shoes, a barrel of rum and other considerations, purchased a piece of land that would become Liberia, the continent's first independent republic.

Now, the United States is again trying to en-courage the formation of a republican government in Liberia. This time, however, the cost is somewhat higher: Washington's aid budget for Liberia is set at \$77 million in the 1984 liscal year, more on a per-capita basis than it provides in any other nation in black Africa. And for fiscal 1985, \$91.7

million has been requested.

"The Americans are spending a fortune trying to make Liberia a showcase," said one senior European diplomat. "I don't envy them the task."

Liberia is unique in Africa in that it was founded by freed American slaves, largely financed by President James Monroe, after whom the nation's capital was named.

It has remained a nation that in many ways is more American than African. For much of the 20th century, Firestone Tire & Rubber Co. was the dominant economic force in Liberia, maintaining one of the largest rubber plantations in the world. During the 1960s, Liberia's economy grew at a brisk rate of 8 percent or better, but the world recession in the next decade struck a painful blow, leading to rising prices and the social and political

unrest that culminated a bloody 1980 coup by Master Sergeant Samuel K. Doe and other non-commissioned officers. Ruling with a heavy hand, Mr. Doe tried to get the country back on its feet. But it soon became obvious that outside help was needed. Responding to offers of aid to Liberia from Libya and the Soviet Union, the United States moved in with its

than \$40 million so far devoted to the construction of new housing for Liberia's 6,000-man army,
"It's a basic rule in Africa," said a Western diplomat, "If you want the soldiers to return to the

own massive assistance program, including more



barracks you'd better have some decent barracks

for them to return to." Still, the military is one of the few sectors of the economy to benefit from Mr. Doe's takeover. The 980 coup raised economic expectations that the

Doe regime has had little success in meeting.

Soon after taking power, the new head of state doubled the salary of all soldiers and civil servants and expanded the number of public employees from 28,000 to 44,000. Taking such measures at a time when foreign debt stood at \$800 million and demand for iron ore, Liberia's chief export, was declining made further deterioration inevitable, economists here say.

Before long, the economy was contracting at about 5 percent a year. Although the civil service has since been trimmed and salaries cut, virtually all of Liberia's \$375-million annual budget now goes for recurrent expenditures with practically nothing left over for development: The country's (Continued on Page 15, Col. 6)

# guilty of assisting the filing of false U.S. News Buyer Reportedly Found returns.

By Peter W. Barnes New York Times Service

NEW YORK — The directors of U.S. News & World Report Inc. have approved the sale of the company to Mortimer B. Zuckerman, a Boston real estate developer who owns The Atlantic magazine, according to a source close to the

Barring any last-minute complications, Mr. Zuckerman is expected to announce on Monday his purchase of the company, which publishes U.S. News & World Report. The source, who asked to remain anonymous, estimated Friday, that Mr. Zuckerman's bid was \$150 million to \$200 million.

James H. McIlbenny, president of U.S. News, would neither congal because the government securi-ties market is largely unregulated. A spokesman for Mr. Zuckerman said he was in meetings Friday

U.S. News & World Report, with a paid circulation of 2.1 million as of Dec. 31, is the third-largest weekly news magazine in the Unit-ed States, behind Time and News-

· The parent company also owns Publishers Services International, a typesetting company, and half of a valuable 3.5-acre (1.4-bectare) Washington real estate development in a joint venture with Mr. Zuckerman.

Magazine industry officials said and was not available for comment.
The spokesman said Mr. Zuckerman was the "logical choice" for taking the helm of U.S. news in light of his real estate background and his lengthy business partnership with the company.

The magazine has been more successful editorially than commercially. According to the Publishers Information Bureau, the magazine's advertising revenue grew from \$83.8 million in 1982 to \$93.9 million last year, ranking it 13th amone all magazines.

However, the publication is said to post operating profits that are far below 20 pergent of sales, the industry's standard.

# Airlines Follow People Express In Cutting Fares

By Robert E. Dallos Los Angeles Times Service

NEW YORK - Several U.S. airlines have decided to cut their coast-to-coast fares to compete with those that People Express Airlines plans to offer beginning this

In addition, the new transcontinental fare competition started by People Express, with its new \$119 one-way fare between Los Angeles and Newark, New Jersey, spread to Kennedy International Airpart near New York. Trans World Airlines, American Airlines and World Airways all

said Friday that they will offer fares that are competitive with People Express's in one form or another. United Airlines did so Thursday, immediately after People Express announced its fare. TWA, American and United said they will offer the new low fares on certain flights inm and out of Kennedy

airport.

But even though the low fares between the New York metropolian area and Los Angeles spread quickly, most airline officials and heve that a fare war has erupted. This is a competitive action,"

analysts said that they do not besaid Lowell Duncan, vice president of public relations for American. The airlines maintain that while

the fares have been matched on some flights, restrictions on length of stay and advance purchase of tickets continue to apply on fares except those of People Express and World Airways, The analysts also predicted that

the fare-enting will not burt the airlines financially during the usually busy summer tourist season. The real repercussions could be felt in the fall and winter, when traffic normally falls off. "The summer does not make that

much difference," said Hans J. Plickert, first vice president of E.F. Hutton & Co. "But no one knows the ingredients for the lowering of the fare structure after the summer, and if that does occur it would [cot] profits of the big carriers."

The fare-cutting began after Peo-ple Express made its long-expected decision to begin transcontinental

service. It presently flies from New-ark to London for \$159 one-way, and serves a number of cities in the East and Midwest.

Effective Saturday, American will cut its "supersaver" nonstop transcontinental fares between Newark and Kennedy airports and Los Angeles to \$298 round-trip, with a 14-day advance purchase and seven-day minimum and 21day maximum stay.

American's "easysaver" fare will be cut in \$328 round-trip with a seven-day advance purchase and seven-day minimum stay. TWA's fares will be \$119 one

way, with the same restrictions as American. The fare will be \$149 with a seven-day advance purchase and a requirement that the traveler remain at the destination over a

Saturday night.
TWA said the new fares will apply only to one westbound and two eastbound flights daily. These flights carry mostly domestic pas-

sengers.
Its other flights are typically filled with travelers connecting or continuing from flights abroad. The transcontinental portion of their ticket is already greatly discounted, the carrier said.

World Airways reduced its fares on the Los Angeles-to-New York night flight to \$119 and all others in both directions in \$149.

#### BankAmerica Plans Data Centers in Asia

NEW YORK - BankAmerica Corp. has announced plans to build data centers in Hong Kong and Singapore, at a cost of \$90 million.

The project, announced Frilay, is to be part of the bank's \$175-million international banking system. It will auto-mate foreign exchange and money trading, funds move-ment, correspondent banking services and accounting in Asia. The worldwide project is expected to be completed in 1988

# Investors Search for Direction of the Fed's Policy

By Michael Quint

New York Times Service NEW YORK — Interest rates were mixed Friday, with only small increases for most securities due in less than a year, and small declines for longer-term notes and bonds. The uneven pattern comes at a

time when investors and traders are unsure about the near-term direction of Fed policy, and waiting for

U.S. CREDIT MARKETS

more information about the economy's performance during the sec-ond quarter. The course of the economy and Fed policy are closely related, and economists expect that higher interest rates. Eventually, it is hoped, higher rates would slow the pace of the economic expansion to a sustainable rate of about 4

percent.

To gauge the Fed's posture, many analysts are watching the overnight rate for bank loans in the federal funds market, which averaged about 10% percent Friday, nercent

Corp., one or the United States, has been found guilty of criminal conspiracy stemming from what the government said was a plan to bribe New York state officials to fix sales tax cases. Thursday. Some analysts point to
The sales tax cases involved the recent increases in the overnight loan rate—to an average of 10.72 which Southland runs. No bribes percent in the week ended June 6 were actually paid, but Justice De-

Amsterdom 3.03 4.299 112.79 34.66 0.1815 — 5.234 135.16 135.15 7

Brussus|s|x|x| 25.04 74.805 28.6195 4.575 3.2926 18.106 — 24.505 22.758 7

Brussus|s|x|x| 25.04 74.805 28.6195 4.575 3.2926 18.106 — 24.505 22.758 7

Brussus|s|x|x| 25.04 74.805 28.6195 4.575 3.2926 18.106 — 24.505 22.758 7

Brussus|s|x|x| 25.04 74.805 28.6195 4.575 3.2926 18.106 — 24.505 22.758 7

Brussus|s|x|x| 25.04 74.805 28.6195 4.575 3.2926 18.106 7

Brussus|s|x|x| 25.04 74.805 22.758 4.000 74.15 31.145 322.675 7

Addion 1.571.50 23.55.50 600.93 201.45 — 550.41 30.462 74.552 7.228 7

Meer Verk(c) — 1.395 2.093 201.45 — 550.41 30.462 74.552 7.228 7

Per's 25.04 7.05.70 7.76 — 4.953 x 77.20 15.07 30.77 5

Tokyo 251.20 32.30 85.67 7.788 13.65 75.98 419.58 102.30 — 27.14 6.750 7

Zarich 2.2008 3.1351 83.98 7.712 8.1345 7.127 4.5750 1.207 18.774

Market Closings

Financial markets in Australia, West Germany, France, Belgium, Hong Kong, Luxembourg, the Netherlands, Switzerland, Sweden, Norway and Denmark are to be closed Monday for a

While economists are not sure piled by the Fed showed declines in to \$235.95 billion.

from 10.3 percent in the May 31 the average rate for federal funds week and 9.75 percent May 23—as loans will emerge at 10½ or 11 evidence that the Fed is encourage percent, recent increases have been ong higher rates.

Others, however, said the overother short-term rates. The rate for chough to put upward pressure on night rate is volatile and easily in- three-month Treasury bills, for ex-

night rate is volatile and easily influenced by short-lived technical factors. They note that the over-night rate averaged over 11 percent May 8 through May 10 before declining later in the month.

"I don't think you can infer from the recent funds rate behavior that the Fed has tightened policy," said the Fed has tightened policy, said eliliott Platt, money-market economist at Donaldson, Luftin & Jensen May 10 before declining later in the month.

"I don't think you can infer from the recent funds rate behavior that the Fed has tightened policy," said mand at banks and sales of commercial naner have been robust this outstanding at large banks across mist at Donaldson, Lufkin & Jenmercial paper have been robust this
outstanding at large banks across
rette Securities.

outstanding at large banks across
year, the latest weekly data comthe United States fell by \$1 billion,

U.S. Consumer Rates For Week Ended Jone 8 Passbook Savings \_\_\_\_\_ 5.50 %

# continued rapid economic growth would encourage the central bank to allow or even to encourage. Southland Convicted of Conspiracy

By Joseph P. Fried

New York Times Service

NEW YORK - Southland

offs took place in the "unproned pursuit of profit" and included the establishment in 1977 of a \$20,000 dants guilty or not guilty of the basic conspiracy charge, the jury asked which of the two

state bribery plan had been a legal-services fee deductible as a business expense on Southland's federal in-

In the verdict, reached Friday Late interbonk rates on June 8, excluding fees.

Official fixings for Amsterdam, Brussels, Milan, Paris. New York rates at 4:00 pm

EDT.

night, a second defendant, Eugene
F. Mastropieri, a former New York
City councilman from Queens, was

partment prosecutors said that illicit planning to arrange the payoffs took place in the "unbridled"

In addition to being asked

In a second key aspect of the conspiracy, the prosecutors said, the defendants later sought to "defraud the United States" by falsely claiming that nearly \$100,000 paid out by Southland to facilitate the state bribery also had been also asked which of the two subplots in the overall conspiracy it found each defendant guilty of — the plan to bribe the state tax officials, or the one to defraud the United States by falsely stating the nature of the money that the prosecution said Southland paid out in

The jury said it found Mr. Mas-tropieri guilty of both but had found Southland guilty only of the one to defraud the United States.

Mr. Mastropieri, 46, faces up to also convicted of the criminal con- five years in prison and a fine of up spiracy charge after a monthlong to \$10,000 when sentenced July 27. Brooklyn. The prosecution said be \$10,000.

### Brazil Threatens to 'Dump' Sugar, Leave World Group

| Squir. | Currency | Diss | Equir. | Currency | Diss | Equir. | Currency | Diss | Equir. | Diss | Dis and drop out of the International lia plan to demand sharply increased export quotas under the ducers continue their "stubbornness," the minister of commerce and industry, João Camilo Penna,

"As Brazil produces the cheapest sugar in the world, it is in a position to undertake dumping." Mr. Camilo Penna said Friday. "If there is stubboruness on the part of other countries, Brazil will remove itself from the [International Sugar] Agreement.

Sugar producers are to meet

BRASILIA - Brazil will the press here has reported that the "dump" sugar on the world market European Community and Austra-

Brazil, the world's largest canesugar grower and a major exporter, with a current export quota of 2.8 million tons, opposes a significant reduction in its global market share. The financially strapped nation depends heavily on exports to keep affoat economically.

Sugar currently sells on the international market for around 6 U.S. cents a pound, nearly a historic Monday in Geneva with the world

# The Distillers Company plc

**US\$250,000,000** 

Medium term credit facility in connection with the acquisition of **Somerset Importers Limited** 

ARRANGED BY

ROBERT FLEMING & CO. LIMITED

MANAGED BY

THE ROYAL BANK OF SCOTLAND PLC

NATIONAL

WESTMINSTER BANK PLC

UNION BANK OF

SWITZERLAND

**FUNDS PROVIDED BY** 

THE BANK OF NOVA SCOTIA

THE CHASE MANHATTAN CAPITAL MARKETS GROUP

CONTINENTAL ILLINOIS NATIONAL BANK AND TRUST COMPANY OF CHICAGO

INTERNATIONAL WESTMINSTER BANK PLC IRVING TRUST COMPANY

MORGAN GUARANTY TRUST COMPANY OF NEW YORK

THE NORTHERN TRUST COMPANY TORONTO DOMINION BANK

BANQUE NATIONALE DE PARIS PLC THE CHASE MANHATTAN BANK NA

ROBERT FLEMING & CO. LIMITED

MANUFACTURERS HANOVER TRUST COMPANY

MORGAN GRENFELL & CO. LIMITED THE ROYAL BANK OF SCOTLAND PLC STANDARD CHARTERED BANK PLC

UNION BANK OF SWITZERLAND

AGENT BANK

ROBERT FLEMING & CO. LIMITED

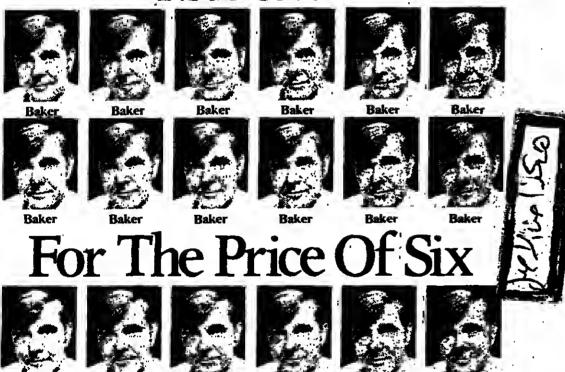
OFFICE AND THANK OF THE OFFICE OFFICE

Heart's Paris Tokyo Zarich

DANG CORPORATE

Provided by White Weld Securities, London, Tel.: 623-1277; a Division of Financière Crédit Suise

American Exchange Options For the Week Ending June 8, 1984



If you purchased this Trib at a newsstand, you're already if you prictaled this find at a newstand, you're already enjoying a rare bargain—the whole world in just a few tightly written, fact-packed pages. You're reading a product created by scores of journalists working day and might from dozens of distant datelines to bring you a compact compilation which can be purchased for the price of a cup of coffee.

But why not double the bargain? Enjoy twice as many newspapers with double the headlines, business trends, candid commentary, high fashion and comic strip hi-jinks, exciting sports and puzzling crosswords.

By subscribing to the International Herald Tribune for six nonths or a year, you save almost half the newsstand price on

each copy. Up to 42% off, to be precise. Twice as many Tribs

for your money.

Join the global who's who of thought-leader readers who turn to each morning's Trib for the latest in objectively reported world news, briskly written opinion, the day's closing business tabulations, buy-and-sell reports from the interna-tional market-place, at-the-stadium recaps of just-completed matches, what's happening in the world of culture—and all in an international perspective.

Double the value of the Trib by halving its price.

Subscribe now so you don't miss a single issue. Major credit

cards accepted. Just fill out the coupon below and mail. For maximum savings, subscribe for a full year. This cut-price subscription offer is for new subscribers only.

Joh/Profession

Company activity

Please circle below the time period and reduced subscription price selected. (Rates valid through August 31, 1984. For new subscribers only.)

284

143

78

3,220 7,300 1,500 1,500 412 12,400 412 216,000 7,300 4,160 11,200 17,400 1,160 372 1,610 3,650 750 560 206 41 6,200 1,650 255 580 5,600 8,700 580 5,600 8,700 890 2,000 410 368 280 115 23 3,450 29 59,000 2,000 124 3,080 4,800 320 102

Switzerland S. S. Rest of Europe, North Africa, former French Africa, U.S.A., French Polynesia, Middle hast Rest of Africa, Uanada, Fatin America, Gulf States, Asya

☐ Yes, I would like to accept your bargain offer. Please send me the International Herald Tribune for the time period and at the reduced price circled on this coupon. My payment is enclosed (Check/money order to the LH.T.)

Card account number	<u></u>
Card expiry date	Signature
Card expiry date	Signature

Nationality

News hot from the trading floor in

**CONVERTIBLE BONDS** 

EUROPE Incept/777177717791 TO The Manuscript To The M in motor the motor than a motor and some supplementations of the property of t HIGHEST CURRENT YIELDS

115% IS April meturity 115 7 Sep 71 21 Jon Se

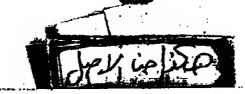
UNITED STATES AMERICA

On convertibles having a conversion premium of less than 10%.							
South Coff Ed 228 125 74 Aug 3 5 125 75 Aug 3 5 125 75 Aug 3 5 125 75 Aug 3 125	1120 1 Ann 82 confusitive V. 7 Spenis productive V. 7 Spenis productive V. 19 Spenis productive V. 19 Spenis	1210 12042 1277 12 127 1277 12 127 1278 1274 12 127 1278 1274 12 127 1278 1274 12 127 1278 1274 12 127 1278 1278 12 127 1278 1278 12 127 1278 1278 1278 1278 1278 1278 1278 1278					
Explanation of Symbols							

al Disne Reliance

\* 12 4R5

17. 17.



# If Reliance-Kerkorian Bid Succeeds

By Kathryn Harris Los Angeles Times Service

BURBANK, California - Saul Steinberg, the New York financier. has enlisted the help of Kirk Kerkonan and other wealthy investors in make a bid for the Walt Disney Productions entertainment empire, which could be valued at as much as \$2,75 billion.

If the Steinberg group succeeds, the Disney empire is likely to be or accepting a more generous offer split np, with its movie company for the entire company, being sold to Mr. Kerkorian and its The Steinberg group

valuable California and Florida

Mr. Steinberg, who has been threatening to mount an unfriendly acquisition attempt for two weeks, gave management of Burbankbased Disney the option of trying to defeat a hostile tender offer for 49 percent of the company's stock

The Steinberg group said it is

### French Group Creates Self-Elevating Oil Rig

DUNKERQUE, France - A state-owned maritime engineering company based in this northern French port has developed the first self-elevating offshore oil platforms able to work all year in

stormy waters. The new platforms, the product of Cie. Française des Entreprises Métalliques, represent a technological breakthrough of some mag-nitude, according to experts in offshore oil exploration.

So far, the company has built two of the new platforms, the Glo-mar Labrador I and the Glomar Moray Firth.

The Glomar Labrador I, launched from here last October, new wells are being drilled. completed its first winter working for Home Oil Co. in the North Atlantic, 300 miles (480 kilometers) east of Halifax, Nova Scotia, Drilling was conducted from the platform all winter, despite 100-milean-hour winds and waves more than 50 feet (15 meters) high.

That performance, analysts say, was a first for the self-elevating, or "jack-up," platforms, as they are called. The jack-ups differ from the larger, fixed-location platforms in that they can be towed from site to site as oil fields become depleted.

They are also far less expensive than the fixed rigs. For construction, installation and maintenance for one year, the Glomar Labrador interes I cost about \$75 million. A fixed fields.

real estate going to other investors in the group, according to filings with the Securities and Exchange

But until the construction of the Glomar Labrador I, the jack-ups had to be towed back to port from November through April, when winter storms could wreck the rigs. The French company hopes to

capture a sizable portion of the market for oil exploration needs in the North Sea area. But worldwide demand for both self-elevating and fixed platforms has declined sharply in recent

years, partly because of a construction boom in the early 1980s that saturated the market. Also, because of the current oversupply of oil, crude prices have fallen and fewer

The Glomar Labrador I was purchased by Global Marine Inc. of Houston, then leased to Home Oil, which is based in Calgary, Alberta. The second self-elevating platform, the Glomar Moray Firth, has also been bought by Global Marine and will begin drilling for Gulf Corp. off the Norwegian coast early in

This new generation of plat-forms is intended for use in small oil and natural gas fields that may be exhausted after a few years, or even a few months, of drilling. As the larger oil and gas deposits around the world are depleted, oil companies are showing a greater

interest in exploiting the marginal

prepared to begin a tender offer at \$67.50 a share for 49 percent of the Disney shares but is willing to pay \$72.50 a share for all the stock which would amount to \$2.75 billion, if Disney's directors accept the offer and drop a plan announced earlier this week to merge with a greeting card company. To proceed with the plan, the Stein-berg group has formed a new com-

pany called MM Acquisitioo Corp., borrowing the initials of Mickey Mouse, Disney's bestknown cartoon character. Mr. Kerkorian, the 67-year-old

financier who owns slightly more than half of Culver City-based MGM/UA Entertainment Co., has agreed to invest \$75 million for a 20-percent stake in MM Acquisi-tion and in return has obtained a 60-day option to buy the Disney studio and film library for \$447.5 million if the takeover is successful. Mr. Kerkorian has made the agreement through Tracinda Corp., his private Los Angeles-based invest-

ment firm, not through MGM. Fisher Financial & Development Co., a major development firm in New York, has also agreed to invest \$75 million for a 20-percent stake in exchange for exclusive rights to acquire the undeveloped real estate at Walt Disney World in Florida and Disneyland in Anaheim, California. No price has been negotiated, according to one source familiar with the agreement. Ownership of the two amusement parks would be retained by MM Acquisition,

A Disney official said late Friday that the company would have no comment until the offer had been

million to acquire 4.2 million shares, or 12.2 percent of the com-pany's stock. The stake has been ted to 11.1 percent, however, by Disney's issuance of 3,3 million new shares this week to acquire Arvida Corp., a Florida land development company.
In a few more weeks, the Reli-

ance stake could be further diluted to between 9.5 percent and 9.9 percent if Disney completes its planned acquisition of Cincinnatibased Gibson Greetings Inc., the third-largest producer of greeting cards and gift wrap in the United

# **\$30.6-Million** Quarterly Loss

DALLAS - Braniff Inc., the successor to the failed Braniff International, has reported a loss of \$30.6 million in the first quarter. An industry analyst said the loss was "not unexpected," and Braniff's vice chairman, Patrick Foley, said the carrier's performance

would improve this summer. Bramff International, which had a \$1-billion debt, suspended operations in May 1982. It reorganized and resumed service on March 1 as a scaled-down airline with 30 planes and an \$80-million infusion

from Hvatt Coro. The new Braniff posted revenues during the period of Feb. 1 to April 30 of \$29.8 million, a spokesman said Friday. During Braniff's first two months of operation, begin-ning at the end of February, it had a load factor of 24.1 percent. Load factor is the percentage of seats filled by paying customers.

Braniff said its operating costs

for the period, 6.27 cents per available seat-mile, meant that 51.8 per-cent of its seats would have to be filled for the airline to break even. The airline flew 231.1 million revenue passenger miles. That fig-ure is the number of miles flown by

the total of paying passengers.

Mr. Foley said that May and
June figures would be better.

"The May load factor will show

approximately a 50-percent in-crease over March and April and advance bookings for June indicate another 50-percent increase in load factor," said Mr. Foley.

Dan Wewer, who follows the industry for the Dallas investment So far, Reliance has spent \$265.6 firm of Rauscher Pierce Refsnes, said analysts had expected significant losses in Braniff's first quarter. He said the costs-per-mile figure indicated that Braniff, which negotiated wage concessions from the 2,000 employees who returned to the resurrected airline, "is indeed a low-cost carrier."

He also said that experts are watching Braniff's marketing ability this summer. The summer season is a traditionally busy travel period, and this summer could be decisive in Braniff's comeback.

"If they don't get around 40 per-cent load factors this summer, then we worry about them," he said.

## Walt Disney Is Likely to Be Split Up Braniff Posts Denmark's Credit: Will It Be Seen as a Success?

By Carl Gewirtz

PARIS - Denmark's controversial \$1-billion credit, intended to be an undrawn standby for use only in an emergency, will no doubt be completed despite the refusal of most major international banks to participate in it. What is less clear is whether the operation will ever be considered a success.

From the point of view of the three- or six-month Spanish notes Manufacturers Hanover Trust, completion of the arrangement will be its own success.

But the view in the marketplace is that the record-low annual commitment fee of 0.005 percent offered by Denmark has been shown to be an unworkable price.

Most of Denmark's traditional major lenders have refused to participate, and these bankers ques tion whether the savings from such a low rate are worth the fraying of relationships built over long years between borrower and lender.

There is no way to determine how much of this attitude is real and how much is because a competitor has made an arrangement for Denmark that everyone else said could not be done.

A more neutral measure of whether the cost savings are worth the hostility they arouse will come this week, when state-owned Electricité de France is expected to announce its plan for a standby credit

of up to \$600 million. The latest word is that EDF, which is as hard-nosed as any borrower in negotiating the lowest possible cost, will not attempt to match

Denmark's terms. Feeding the reluctance of banks to participate in the Danish credit goods and services. were rumors in the London market that the Bank of England will be taking a closer look at the contingent liabilities of banks in respect

to their capital adequacy.

A standby credit is a contingent liability, committing the bank to put up money when and if called

The Bank of England's view commercial bankers say, is that it assumes that half of the contingent liability is actually drawn and therefore banks oeed to show the extra liquidity to cover that.

In addition, the central bank is

making clear its view that the pricing mechanism of interbank operations needs to adequately reflect the country risk inherent in such The message, one of the bankers said, is that the Bank of England berian business executives, govern-

show supervisors that internally generated profits are adequate to build up the bank's capital base and that would be hard to prove in the Danish transaction.

admits that completing the Danish land and, though poverty is widecredit is taking longer than spread, no one appears to be stary- ment.

will be done. At last word, it is still Quebec and Alumax. \$140 million short of its goal to for \$1 billion.

Merrill Lynch revolving underwrit- this portion will be set at in point ing facility for Spain. Merrill over the London interbank offered Lynch aims to sell \$500 million in rate for the first three years, %

#### SYNDICATED LOANS

borrower and the lead manager, to its clients, and if it cannot, is seeking to organize a syndicate of banks that will serve as a taker of last resort.

> The problem with this approach is that the commercial banks do not participate in the sale of the notes or the profits earned. Many therefore object to supporting an operation in which the risk-reward rela-

tions are so unbalanced. A Merrill Lynch spokesman insists that its policy of being the sole placer of ootes is not based on greed for profits but rather to control the placement to assure that a uniform price is offered in the mar-

> Elsewhere, the long-awaited \$420-million project loan for Pé-chiney's aluminum smelter in Quebec is finally being syndicated. Pechiney owns 50 percent of the project and the remainder is divid- pean currency units (\$249 millioo).

planned, spokesmen insist that it ed equally between the province of

The operation is in two parts. have underwriting commitments. The project owners are guaranteeing a loan of \$120 million, which Also meeting resistance is the will run for 12 years. Interest on

point over Libor for the next three years and 14 point over Libor there-The second portion is a so-called limited-recourse loan, in which

lenders bear the risk. Interest on this 14-year, \$300-million loan will start at 14 points over Libor and continue until the project is completed, which is expected to be in entember 1987.

Thereaster, interest will be set at point over Libor through May 1996 and 11/2 points over Libor from then until November 1998. In fact, the project is expected to

generate sufficient funds so that the entire loan will be repaid in 1996, before the uptick in the margin. Participation fees range from 4 percent for managers underwrit-ing \$25 million to 0.20 percent for co-managers underwriting \$15 mil-lion and 0.15 percent for partici-

pants taking \$10 million. In Spain, Catalonian Railways is seeking a loan of 30 million Euro-

set at le point over Libor and a commitment fee of 's percent will be paid on any undrawn portion. Front-end fees range from 0.15 to

0.35 percent. In Asia, Thailand has officially asked banks for terms on a \$200million loan for the Electricity Generating Authority of Thailand The proceeds are mostly expected to be used to prepay more expensive outstanding loans. The Thais are boping for a 10-year arrangement on which interest is set at h point over Libor, but European bankers say a split 14-17 margin is

more realistic. South Korea's Daewoo is ar ranging a revolving credit of \$30 million to finance one to sixmonth letters of credit, Interest will be set at 34 point over Libor and the facility will run for a maximum of 30 months. Banks will earn a commitment fee of b percent on any unused amount and a drawing fee of w percent on the first 25 percent and 1/16 percent per month for

In addition, Daewoo is seeking \$45 million for two and a half years as an addition to its working capital. toterest will be set at is point over Libor and front-end fees range from is to is percent, depending on the size of the commitment

#### Liberia Squeezed by Economic Woes

(Continued from Page 13)

per-capita gross national product, over \$500 when Mr. Doe took over, stands at only about \$400 today. GNP is a nation's total output of

As a result, budget deficits have been running around \$100 million a year while export earnings, which peaked in 1981 at \$600 million, are down to \$475 million. Total foreign debt remains at \$800 million with debt servicing consuming about \$80 million a year.

"Between repaying its debt, trying to pay salaries and importing oil and machinery, this government is terribly squeezed," said an econ-

Many of the problems were in herited by Mr. Doe when be took power. The country has little in the way of infrastructure, with a ratio of roads to territory that is among the lowest in Africa. Liberia's liter acy rate is under 15 percent. And, according to both Western and Li-

expects management to be able to ment corruption remains pervasive, For all that, Liberia's economic health is not as critical as many of its neighbors. It has, at least, been spared the drought that has afflict-ed so much of Africa. Nearly three-While Manufacturers Hanover fourths of the population work the

ing. But no one seems to be pros-

The coup and the sense of political instability that followed has also chilled investor confidence. U.S. private investment in Liberia is estimated at a relatively high \$425 million, but the figure is fall-

After Doe took over there were a lot of investors suddenly asking 'how much money do we have in there anyhow?" said one Western banker. He added, "The next thing they said was, you're kidding. Well, start getting it out."

Businessmen complain, too, that Mr. Doe's government is unpredictable in both its policies and the

enforcement of laws.

Mr. Doe has promised to restore civilian rule by the fifth anniversary of his coup, in April 1985. He said be intends to lift a ban on political activity oext month and hold elections next year.

BICC to Sell Stake to Sapura

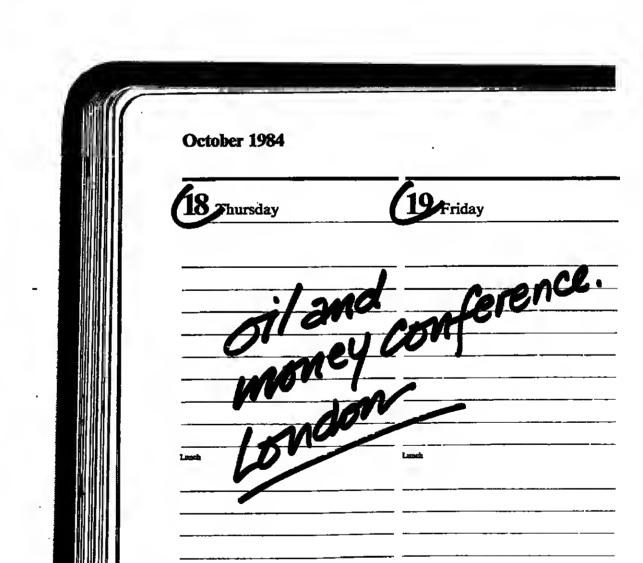
LONDON - BICC PLC said Friday that it has agreed to sell its bolding of 8.1 million shares in Ma-layan Cables BHD for 22.3 million Malaysian dollars (\$1.09 million) to Sapura Holdings SDN, a Malaysian maker of telephone equip-

Since World War tt, Liheria has used the American dollar as its cur-rency. That has caused problems with the dollar high Liberia's exports tend to be uncompetitive in foreign markets — but it also means, as a Finance Ministry official put it, that "you can't just print more and more money and use inflation to keep the wheels greased the way so many African countries

have done." A Western adviser to the government adds that the Doe administration has been moving "slow and by fits and starts" toward a fiscal poliev more in accord with the country's resources. "Combine that with continued recovery in the West leading to a pickup in exports and the next 12 months may be better than the last 12 months," he said.

Finally, of course, there is the significant factor of United States aid, described by one diplomat as energy to push Liberia through the transition" to constitutional, ci-vilian rule and begin a process of development.

"The situation should improve," said one economist, "But as for making Liberia into a showcase, a sort of African Singapore or Taiwan, that would be raising hopes too high. A modest success is what this country should be looking for at this stage of the game."





Please note these dates on your calendar now!

The fifth annual International Herald Tribune/Oil Daily conference on "Oil & Money in the Eighties" will take place on October 18 and 19 at the Royal Garden Hotel in London. Major sessions will include:

OPEC's future strategy

The supply-demand outlook

Major oil companies'strategies

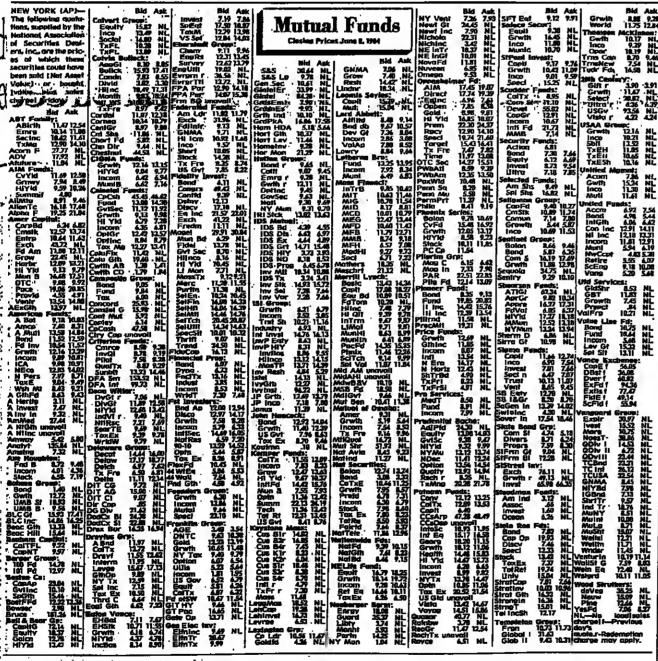
- The effect of the changing structure of the oil market on investment

The futures and spot market.

The conference has become an annual event for many senior executives in the energy and finance sectors worldwide.

For further information please send your business card to the International Herald Tribune Oil Conference, 181 Avenue Charles-de-Gaulle, 92521 Neuilly Cedex, France. Or telephone: (33 1) 747 16 86. Telex: 612 832.

Herald Eribune

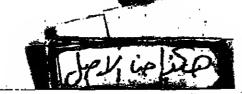


Published every Monday, this is a compilation of senior positions published in the INTERNATIONAL HERALD TRIBUNE and other selected publications. Comments concerning this feature can be addressed to Max Ferrero in Paris.

POSITION	DITION SALARY EMPLOYER LOC			QUALIFICATIONS	CONTACT	Source	
CHEEF	Altractive	leti tsalı.	New York	Unif versal in all aspects of chanical & rational product trading, U.S. citizen peal.	Nuss P. Phresich, File 1/20068, P & M Burstong W. Hainsand Gmbli, Populationfor Alice 45, B-5388 Book 1.	ULT. 11-5-84	
AQUARIUM	-	Taranga Zint.	Systems	log, in prolony or related field; extensive rengl, exp. in large equation or similar facility park.	Birector, Tassaga Zon, P.A. Bez 28, Bessan, B.S.W. 2008, Australia.	UNI. 31-5-94	
EXPORT MANAGER		Passenge plasfique.	Neppe, Franco	Form. Sop. (Scale Impliatory as Commerce); Fr., Ing., All.; min. 5 ans mp. vente produits injectivals.	No. 4502, Brinn, 25 Nos de Nocher, 75005 Paris.	L'Express 1-6-84	
CHIEF DE MARCHE EXPORT		Copus: Prince Balant de Poligase.	Cognet, Franco	lar. 15 arc, 18 arc op. daes mantaline probabls de consommation, R., Ang. + Al.	C. Dulour, Okractive du Personnel, CE Itan Labouper, 16162 Cognas Codes, France.	L'Emmess 1-8-34	
MANAGER	Mirache	Sociali Sinicale de Spinificace. (Cottos operation).	Benez	Years oop, left raw estim brailing well introduce in this specific protein; fing, Fr., Suiss not, or parall.	Société Cinécalo de Survellance S.A. Personnel Vivision, Place des Alpes 1, 1201 Genora.	18.1. 2-5-84	
ADMINISTRATIVE CO-ORDINATOR		Euro Action-Acord.	Lander	Fr., Egy; eq. & press complexes in adult., incl. pressured regic; enterstanting of Seconds matters.	Personnel Bept., fore Action-ACOSID., Francis Spesa (Ard Shot), Francis St., Lundon SHTP 188.	14.T. 2-6-34	
PROJECTS OFFICER		Ben Action-Acresi.	lede:	Er., Eng.; win. 1 yrs. esp. working in sidpt. neurszes, prof. in Africa, proces admin. phility.	Personal Buyt., Euro Action-ACRER, Francis Mouse (And Mour), Francis St., London SWIP 180.	13.T. 24.64	
DIRECTEUR COMMERCIAL INTERNATIONAL		SBN (apparells de chantings).		Form, say, commercials; solide pay, commerce in it, forte personnalite; fc., lang. + 18. an Esp.	Nef. 84 393, Selecon, 225, Non do FgStHonord, 75888 Paris.	ie Print 44-84	

Pa

stoc for pre-sup-ritie tion price up, I



· ·		*	<u> </u>	NTERNATIONAL HERALD	TRIBUNE, MONDAY, JUNE	11, 1984 Page 17
		Soles in Net 100s High Low Lost Cross (Continued from Page 16)	Over-the-Counter	Soles in 100s High Low Lost VentShok 152 24 57 69 516 54 Vor(Crs D6 7 28 4 516 Vor(Crs D6 3 3 815% 1512 15% VectAut 44 2% 3 3 VectAut 57 2 33 2279 289 219	New Issues	NEW EUROBOND ISSUES
		KAMW Sy	A Soles in Nef Soles in Nef Soles in Nef Soles in Nef Soles in Not Not Low Lost Chiga Not	VonShork .15e 24 77 645 546 556 556 Voricins .15e 24 77 645 546 556 556 Voricins .15e 24 77 645 556 556 Voricins .15e 24 78 65 556 556 556 556 556 556 556 556 556	Flood Market But Few Sell	Issuer Amount Mat. Coup. Price at end Terms offer week
	//	Commist   178 44 57 587 587 587 587 587 587 587 587 587	A Onte 80 44 5% 44 + 4 Serice 265124 124 126 1 Optei(D 2240 240 240 4 6 Serice 10 100 12 240 140 1 Optei(D 1240 140 140 140 140 140 140 140 140 140 1	194	(Continued from Page 13)	RLOATING RATE NOTES  Belgium \$100 1996 1/2 100 — 99.20 Over 6-month Libor, Menmum coupon 54%, Redemable at par in 1991 and 1994 and callable at
	lania. A	Keemil s 56 2.9 2014/h 14 140/h 4 18 1847 Tm 91314/h 131/h 1	1 Checkly 40 14 238 36 28 + 2 StdRes 1.00 20 277341/2 34 3	76 + 16   W 15 + 16   Waccord   1446 1534 1446   1546	quoted at 99% bid. All Nippon Air- ways, carrying the guarantee of BJ, sold \$100 million of 10-year	Minebea \$100 1989 1/2 100 - Over 6-month Libor, No minimum coupon, First
	- 1	. (Cinney 156 4 9 9 9	F Storp P 2.44 9.3 264 264 2	Work   Work   14%   15%   14%   15%   14%   15%   14%   15%   14%   15%   14%   15%   14%   15%   14%   15%   14%   15%   14%   15%   14%   15%   14%   15%   14%   15	bonds at par with a coupon of 14 percent, Both issues were helped by substantial buying from Japanese institutions.	A72 1001 W 100
: .: .		Knober 1.200 4.5 22.5 24% 24% 16 Kolff 390 66 4½ 6½ Krelsir 1 4 7% 7% 7% Kusil 2 2 3% 3% 3% 3%	PCA Int .48 &1 225 7% 7% 7% 7% 7% + 16 Shortone	1/2 + 1 Weight 30 3.5 1610% 10% 10% 10% 10% 10% 10% 10% 10% 10%	Zentralbank offered \$100 million	FIXED-COUPON
	ar and a	LCSs 6 2% 2% 2% LIN 921 16 15% 16 + 20 LiPote 33319/1 17 1992 + 16	Factor of 5 76 7 77 4 9 Strong Loss 42 52 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	## ## Wespoc 108 94 327178 1114 1194   ## ## Wespoc 2 AP 42 177 942 944 954   314 WashCar 70 44 1457 454 457   ## ## ## ## ## ## ## ## ## ## ## ## #	of seven-year notes at par bearing a coupon of 14 percent but ended the week at a discount of 1% points.  Austria itself offered \$100 million	Compagnie Bancaire \$75 1990 13% 99% 13.94 97.05 Nancalable.
•	$j_{i}$	Locates 15e 155 % 9/4 % 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Personal 21 15% 15% 15% 15% 15% 15% 15% 15% 15% 15	Wileso 3036 50 706406 684 604- Walfst 2 74 74 74 + 4 Whold 3.916 Lo 747544 684 684- + 16 Whwaste 110 54 74 8 -	of eight-year paper at par bearing a coupon of 13% percent but ended at a discount of 2 points.  Cie. Bancaire sold \$75 million of	Denmork 0.10 1988 — \$15 — 11-50 Each warrant is exercisable at par into a \$1,000
•		Larrier 40 15 224 26 26 27 47 47 42 45 45 45 45 45 45 45 45 45 45 45 45 45	Pomistan	Ne— 12 WWARTEI - 100 23 69 534 6 5 —  + 16 WMAICTE 1 100 23 69 534 6 5 —  + 16 WMAICTE 1 113 1814 12 1	discount of 99% to yield 13.94 per-	FirstFed of Michigan \$125 1989 13¼ 99% 13.27 97.88 Noncollable, Backed 158% by U.S. government open securities.
	3. 3. 3. 3.	LoneWd 17 347 947 418 LoneWd 17 346 446 456 456 456 456 456 456 456 456 4	Petrior 1.00 4.8 54.21 21 21 21   Surrad   Surva	6— 95 with Fr 635 1 9, 37 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	count of 3 points. Although its re- cent issue in ECU was rated double-A, dealers said the bank suffered because its name is not	Coarmit
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Locans J. Se 135 9% 9% 9% 9% 9% 1% 1% 1 Lockes 1 Lockes 2	Project 13418 179/2 18 Semidlew 28 3.5 4 1898 1034 10 Peach	+ 14 WitneT's 1.66 5.8 23331/2 33 231/2 + 4 WitneT's 1.66 5.8 23331/2 33 231/2 + 4 WitneEwt 6.3 134 11/2	well known internationally. Denmark's \$100 million of sev-	IRJ \$125 1991 13% 100 13% 99.63 Noncollable.  Sears Oversers \$102.5 1998 zero 20% 11.99 18.75 Collable and time of the bonds is
		Libiusc 1./2 4.1 3613416 34 3464 46. Libiusc 25 5% 5% 5% Libiusc 20 1.1 18 18 19. Libiusc 34 2.7 181314 12/4 12/4 46 Libytui 1336 8/6 7/4 8 + 1/4 Libytui 1346 8/6 7/4 8 + 1/4 Libytui 1448 5/8 2/7 1828 2/7	Permits 25 5% 4% 4% - ¼ TILS 23 24 7 7 7 Permits 122 6% 6% 6% 4% 1 TILS Cp .756323 36 2% 2 2 People of 100 48 3721% 21 21 TISC cp .756323 36 2% 2 2 People of 1.00 48 3721% 21 21 TISC cp .756323 36 2% 2 2 People of 1.00 48 3721% 21 21 TISC cp .756323 36 2% 2 2% People of 1.00 48 3721% 21 1 TISC cp .756323 36 2% 2 2% 2 2% 2 2% 2 2% 2 2% 2 2%	+ ¼ ×	bearing a coupon of 14 percent and companion four-year warrants, to buy \$1,000 of 12%-percent bonds due in 1991, were offered at \$15	Finance \$500 million,  Cificarp Overseas DM 150 1992 8 100 8 98.00 First collable at 102 in 1988.  Finance
		LincFin 1.40 5.9   19 27 275 28 + 12	Percentific Los 62 371574 144 14 4 4 1702/Vile 77 9M 64 9M 57 57 1702/Vile 77 9M 64 9M 57 57 1702/Vile 77 9M 64 9M 67	XMAMor 255174e 1214 1214 1214 1214 1214 1214 1214 12	a discount of 1% points and the warrants fell to \$12 neither helped	Steel Community  DM 100 1992 8% 99% 8.24 98.00 Callable at 1019 in 1989. Sinling hind to start in 1989 to produce a 67-yr overage life. Proglet placement.
: 7		LipeRof   108 74 34 29   LipeRof   108 74 7 7 7   LipeRof   124 24 24 24   LipeRof   146 72 312292 224 2294   LipeRof   109 1022 22 32   LipeRof   109 1022 22 32   LipeRof   109 109 109 109 109 109 109 109 109 109		2 Z Sevri 114 14 12	by comments reported in the Financial Times by the deputy central bank governor, Richard Mikkelsen, about Denmurk being	Société DM 100 1991 8 99½ 8,10 97.50 First collable at 101 in 1989. Luxembourgeoise de Centrales Nucléaires
	18 18 18 18 18 18 18 18 18 18 18 18 18 1	Light 148 72 3229 274 274 Light 79 30 1022 22 374 Light 79 30 1022 22 374 Light 174 — 14 Light 1	Printical Sur 25 125/4 16 1594 1494 1494 1 Titcm with 1944 444 445 57 Phunchas 316 402 846 444 445 57 Phunchas 316 402 846 444 445 57 Phunchas 37 446 446 459 4 Theiris 1 171 200 2 20 Phunchas 37 446 446 459 4 Theiris 1 171 200 2 20 Phunchas 37 446 446 459 4 Theiris 1 171 200 2 20 Phunchas 32 17 46 446 459 4 Theiris 1 171 200 2 20 Phunchas 32 17 4 446 459 4 70 Phunchas 32 17 4 464 449 449 449 449 449 449 449 449 4	1	and domestic debt.	European investment ECU 60 1992 11% 100 11% 99.00 First callable at 100% in 1990. Purchase fund operating in first 3 years will produce a 7.17-yr overage life.
		. LyonAct 9718V3 1814 1814 4	Pleiders 49 13 15 14 16 17 17 17 17 17 17 17 17 17 17 17 17 17	I Bose 100 May 1, 19771	into below-Libor floating-rate	Svenska Exportkredit         ECU 57.5         1989         11         open         —         98.88         Noncollable. Price to be set June 19.           South Africa         £ 40         1989         12½         100         12½         98.20         Noncollable.           British Columbia         C\$ 100         1991         13½         100         13½         98.13         Noncollable.
<u>:</u>	ALC: PARTY		PionitC 44 19 22214 2114 211/2 Texting 55 31/4 31/4 21/9 Pionith 639 71/2 2 21/4 + 1/4 Thermipr 4751916 996 1094	+ % UC 9 87. 98. 98. 98. 98.	was a swap into yen and Austria, which was presumed to be a swap into guilders. With six-year notes yielding 14	Hudson's Bay C\$ 50 1989 open open — 98.00 Coupon indicated at 141/4%. Noncollable. Terms to be set June 21.  Beatrice Foods DF 100 1989 81/4 991/2 8.38 98.50 Noncollable private placement.
: . <b>.</b>	The part of the	Mong Bk 27 84 74 74 74 134 134 134 134 134	Pion	FLux   FLux mediom term   101,   103,   FLux mediom term   101,   104   104,   105,   106,   107,   107,   108,	percent, FirstFed of Michigan had a hard time trying to market \$125 million of five-year, 134-percent	Overseas Finance EQUITY-LINKED
		Morput 134 0 8 0 Morput 240 6.7 7739 36 39 +1	Deseile SAA SIL 7 SIL L IL INITIANA	+ ** + ** Consolidated Trading Of NYSE Listings	notes that were priced at 99% to yield 13.27 percent. The attraction was supposed to be the collateralization of the issue with securities of	Munufacturing \$100 2000 open 100 — \$95.50 Coupon indicated at 314%, Collable at 104 in 1967, Convertible at an anticipated 5% premium. Terms to be set June 13.  Nikko Securities \$30 1994 open 100 — \$8.00 Coupon indicated at 314%, Collable at 103 in 1969,
		Abril IV S GA SM SM ANA	PrestLS 12 4 87899 2617 2816 + 2 PristnC 8 59 3.6 5351334 1346 1346 1346 1346 1346 1346 1346	+ % Week Ended June 8	U.S. government agencies, but the notes ended the week at a sharp	Convertible at an entraported 5% premium, Terms to be set June 11.  Nikko Securities \$30 1999 open 100 98.00 Coupon indicated at 31/4% Callable at 103 in 1989,
		Morth 2 27 50 275-2792 374 424 7 279 Moth Sx 721119 11 11 - 14 Moth Sx 721119 11 11 - 14	Problem 2 21e 4.5 22 454 454 454 454 454 454 454 454 454	+ 14 Execut 6,878,400 40% 40 40% 7	A good example of how thin re- tail demand really is was the limp response to the zero-coupon bonds offered last week. Because no inter-	Toppan Printing Y 10,000 1994 open 100 — 97.75 Coupon indicated at 24%, Callable at 1024 in 1997, Convertible at an anticipated 5% premium.
		Adaptor BBA 2014, 10 1954 + 114 Adaptor 129 1149 + 176 Adaptor 129 115 129 134 9 1149 + 176 Adaptor 129 129 129 129 129 129 129 129 129 129	Print D 1.24 4.2 122.30 2979 2975 17 Triville: 18.5 476 348 348 348 297 2975 2975 17 Triville: 18.5 476 348 348 348 348 487 4875 297 397 397 397 397 397 397 397 397 397 3	- 14 Confill S28.300 70 594 70 10 11 11 11 11 11 11 11 11 11 11 11 11	est is paid on these issues until redemption at final maturity, deal- ers have little incentive to inven-	Bonds to be denominated in dollars, of exchange note prevailing at time of payment,
	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	Medchir A4124 12 1244 Medico C Medird A8 24 14523 224: 22 + 1/2 Medird A8 24 14523 224: 22 + 1/2 Medird A8 25 594 594 1574 1574 1574 Medird A8 26 14523 2754 1574 1574 1474 1574 1474 1574 1474 1574 1474 1574 1474 1574 1474 1574 1474 1574 1474 1574 1474 1574 1474 1574 1474 1574 1774 17	Trecon 50 4.7 3.8 3.8 3.8 3.8 3.8 3.8 3.8 3.8 3.8 3.8	+ 75 Boeling 3348,200 43% 37% 42% +3 NSemi B 2864,000 12% 11% 11% -4 Criffor s 2855,786 44% +17 MetaOP 2890,300 27% 5% 21% -4 1 Jerei 2885,800 68 62% 66 -3 Revion 2885,800 68 43 37% 37% -4	lory such paper. To the extent they do it is as speculation based on the expectation of big price gains if interest rates drop—which no one	220 basis points below Treasury this guarantee and thanks to the foreign investors continuing to shy paper. Thus, holders of the old fact that investors can request reaway. Citicorp's aggressive terms notes had an incentive to sell the demption, at par, at any interest of an 8-percent coupon on 150 millold GEC paper for the new issue. payment for the first four years. It lion DM of eight-year paper result-
		MarchCo 2 995 995 995 MarchCo 2 995 995 995 MarchCo 2 995 995 985 985 MarchCo 2 995 985 28 28 28 28 28 28 28 28 28 28 28 28 28	Q	Tema J. Advousces: J. 200 Gillectines; 810	in the market, offering 12-year	In fact, it sold very well, especial- ly in Japan, and ended the week at capital risk.  The syndicate of banks that for Steel Community offered 100 mil-
		MaryGa 86526\6 24 25 + 1 MaryLa 1 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	RIHT 2.32 4.6 1865] 30 50 -1 TylonF .06 A 5871914 1744 19	Volume	bonds at a price of \$255.50 for each \$1,000 security. Redemption at face value, n capital gain of 291 percent, is equivalent to having	Sears Overseas Finance, which an annual commission of 1/16 per- has two zeroes outstanding, intro- duced only two days later \$500 mil- lion nominal amount of zeroes and spokesman for lead manager No- percent.
		Metrical Als 5 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Color	V4	issue was increased from a nominal	tion. The Sears paper was longer. In the equity-linked market, for 14 years, and offered a slightly Murata Manufacturing's coupon
•		Metrisl	Remonir 24 48 139 5 6 7 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8	Micro Devices, Siemens Set Pact	amount to be repaid at redemption. The initial subscription amounted to \$153.3 million.	purchase price of \$205 per \$1,000 cated price on its 16-year convert- bond. The new issue was priced at tibles close to par. But Toppan 140 basis points under Treasury Printing did less well because of a
		MdRAB 3 50 34 1114/2 10/2 10/2 10/2 10/2 10/2 10/2 10/2 10	Refricio 7016/2 15/4 15/8 7 7 7 1 Unicissi Lin 23 28 21/4 49/6 16/8 16/8 16/8 16/8 16/8 16/8 16/8 16	Reuters SUNNYVALE, California — Advanced Micro Devices Inc. has	pan, prefer the capital gains of zero bonds to annual interest of classic	paper compared with the 172 basis lower 2¼-percent coupon and be- points on its outstanding issue ma- turing in 1994.  But raditional convertibles.  Townself tensioner repeals:
		Mirrisurg 72 17 173 178 178 178 178 178 178 178 178 178 178	RefChir 374 229: 11 1744 to UBArzs so 18 82219: 27 2714 to UBArzs so 18 82219: 27 2714 to UBArzs so 18 82 70: 70: 70: 70: UBArzs so 18 82 70: 70: 70: 70: UBArzs so 18 70: 70: 70: 70: 70: UBArzs so 18 70: 70: 70: 70: 70: 70: 70: 70: 70: 70:	announced plans to develop inte- grated circuit products jointly with Siemens AG of West Germany	able tax treatment they get in re-	But market sentiment generally  Toppan's issue is basically n Europan's issue is basically n
	42.	Misch wit 313 584 594 394 — 14 8 Mascher 2011 Vo 1795 1196 — Vo 18 Mascher 2011 Vo 1795 1196 — Vo 18 Masches 2 94 494 494 494 494 494 494 494 494 49	Destroy 140 94 9 94 + 12 UCorbs 92 43 5722 213 22 Corbs 92 43 5722 213 22 Corbs 92 47 47 47 47 47 47 47 47 47 47 47 47 47	It also said Friday that it had agreed to extend to June 1989 an agreement between the two compa- nies that allows Siemens to acquire	the annual interest inherent in a Bezero. Others may be drawn to ze-	In the floating-rate-note market, denominated issue. As a result, selegium sold \$100 million of 12- subscriptions will be priced in dologram notes to a syndicate of Nordic lars but there will be no dollar-yen banks. To prevent leakage back exchange rate needed to convert approved a letter of intent setting
	7	ModCt on 7 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	R UnMich 1,667 52 2833 3274 3277	a 20-percent interest in Advanced Micro Devices. The joint development program	price if market interest rates de- cline. to In exchange for this, GEC was in	nto Belgium the notes are regis- into shares and thus no foreign ex- cred and sold only in large denom- change gains for investors to make nations of \$500,000. Interest is set if the yen appreciates sharply  out the country's plans for economic adjustments. He was quoted by the Tanjug news agency.
		Monary 15 21 477 7 164 165 165 176 176 176 176 176 176 176 176 176 176	Dec	reached in January 1978, the com- pany said. It said the products to be developed under the new program	terms that it could not match exthrough any other instrument. The	the point over Libor and front- against the dollar.  Both Murata and Toppan oper- that Belgium is paying an effective ate in high technology, an utrac- typoint over Libor for its money.  Mr. Klemencie said Yugoslavia  would draw the first installment of the credit in mid-June. No details the dollar.  Mr. Klemencie said Yugoslavia  mould draw the first installment of the credit in mid-June. No details of the new commitments were dis-
		N R	NorOks   209 594 444 444   20	will help both companies in supply- ing the IAPX86, said to be the most widely used 16-bit microprocessor	to GEC at 135 basis points below comparably dated U.S. Treasury paper. Worth noting is the fact that	Minebea, a Japanese maker of and its \$60-million of 10- and 15- closed. The IMF credit, approved last March, had been scheduled for release in May. But the fund said
<i>:</i>		NBSC 76 6J 13 12 12 12 NCB 240 18 765 45 45 NEC 144 5 48923% 25% 25% 25% 4 NCB 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%	ReyRay 1.08 2.5 402,310; 30% 30% 30% 30% 30% 30% 30% 30% 30% 30%	family in the world. The bit, or binary digit, is the basic unit of computer information.		Sumitomo Trust. Interest is set at a The Deutsche mark sector also the lifting of a price freeze on May by point over Libor thanks in experienced strains last week with 3 had broken earlier pledges.
	7 2 2 10	NBSC   26   23   13   12   12   12   12   12   12	Division	Belgians Report Growth In Exports of Diamonds		TERNATIONAL CLASSIFIED  General Excursive Superior Afternoon & evening.  14: 27 79 79 - 29 13 74.
		NCmNJ 2400 57 154 24 44 10 10 10 10 10 10 10 10 10 10 10 10 10	V Band 264 5% 6% 6%	The Associated Press ANTWERP, Belgium — Ex-	INTERNATIONAL ESCORT ESCOR	(Continued From Back Page)  RTS & GUIDES   ESCORTS & ESCORTS
		NHL Jumb  123 44 54 54 54 4 5 5 NHP or 19 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Hond 10 10 21093 1095 1092 Vollets 1.00 5.6 4016 18 18 197 54 Vollets 1.00 5.6 4016 18 18 18 18 18 18 18 18 18 18 18 18 18	ports of polished diamonds from Belgium rose by 11.2 percent in the first quarter, to 23.04 billion Bel- gian francs (\$420 million) com-	USA PAR	PLIAMENT LONDON WEST ZURICH GRAPH V.L.P. ESCORT SERVICE + WOOD / weekend. Tet. 41 20 36.
		Nithrough	100   100	pared with the period in 1983, according to Antwerp's High Diamond Council.	212-765-7896 New York 212-765-7754 Chicago	k 212-517-8121   SCORT SERVICE   SCORT SERVICE
. : ,		NE Bus 48 1.7 24725 2745 2745 014 NwFrP1 741 176 1 1 50	FromBC 124 7/4 7/4 7/4 7/4 7/4 7/4 7/4 7/4 7/4 7/	The council said Friday that imports of polished diamonds rose by 6.4 percent to 16.91 hillion francs and that first-quarter sales in the		NDON  LONDON PARK LANE ESCORT AGENCY Tel: 582 1015  ZURICH Northolic Escort & Guide Service Tel: 01 / 47 511 85  LONDON ESCORT SERVICE Tel: 937 6574.  MADRIED EVASION ESCORT & Guide Service Multilinguel, 261 41 42.
	1	Nitrigits 5.14 2.7 484 1746 1547 174 18 50 NIT Macr Abu J 623 133 1246 4 12 5 6 Nitrigit Ministration 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Morrette 40b 29 4021 21 21 21 20b 81d Agr T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Antwerp diamond market was up by 25 percent to 83 billion francs, Exports of rough and industrial di- amonds also rose during the quar-	exclusive Escort Service by Esc	Healthrow & Galwick cort Service.  736 5877.  Healthrow & Galwick GENEVA-ZURICH Manique Scort & Golde Service Manique Scort & Golde Service Wenney & 66 41 58
		Nisson JPT 12 171 372 374 374 745 350 Nobel 9 377 43 9 4 7 4 9 50 Nobel 9 377 43 9 4 7 4 9 50 Nobel 9 377 43 9 4 7 4 7 9 5 7 9 7 9 7 9 7 9 7 9 7 9 7 9 7 9 7	15547	amonus also rose during the quar-	REGENCY LO	Secont Service, 24 hour service   vice, 764 935 1989 / 935 0570.   Vice, 764 935 0570.
. <u>(</u> ]		Nobility  1981   15   111   54   476   512   179   52     Nobellet	HAA 32 23 1/31594 H2 1904 H2 194 H2 1	Gold Options (prices in \$/ex.).	WORLDWIDE MULTILINGUAL TOP ESC	CORT SERVICE  MAYFAIR CLUB GUIDE SERVICE from 5 pm BOTTENDAM (0) 16-25 47 55 ROTTENDAM (0) 16-25 47 55
	7	# # # # # # # # # # # # # # # # # # #	Morrielle 400 29 4021 22 21 21 22 24 23 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	300 13-015-9 400 975-1175 2000-2200 —— 400 575-720 1500-1650 —— 400 575-720 1500-1650 —— 400 —— 875-1025 1975-3175 400 —— 875-1025 1975-3175 400 —— 875-1025 1250-1450	NEW YORK OFFICE Tal: 212-838-8027 Landon	ESTOCATS  ESCORT AGENCY LONDON 402 4000 4 22 4000 8 4 402 02222  VERMA FYSIC SERVICE
		NWNG DY 2_U 1   U 2647 10 41 17 41     264	Bby .05e A 34313W 1294 1394 + %   Source: Federal Reserve Bank	Valeurs White Weld S.A.	# USA & TRANSWORLD 128 Wignor Graduate Tel: 43 12 no	LA VENTURA  NEW YORK ESCORT SERVICE  212-888-1646  GENEVA - CHARLENE  GUIDE SERVICE  AULTILLINGUAL - TEL: 295 395.  Tel. 56 78 55.  BRUSSEIS. MICHELE Excert Service.  Tel. 754 72 68 55.  BRUSSEIS. MICHELE Excert Service.  Tel. 754 72 68 55.  REW YORK CITY, MONEQUE Christing Beth Excert Service.  AULTILLINGUAL - TEL: 295 395.
		Hundrid         248         11.9         43.77%         15%         14%         19           Corvecto         9         14         14         110         10 </td <td>Bibly 100 4 3G 13th 12% 13th + 14 Source: Federal Reserve Sonk 122th 25% 1 to 100 Source: Federal Reserve Sonk 122th 25% 1 to 100 Source: Federal Reserve Sonk 122th 125 Source: Federal Reserve Sonk 122th 125th 115th 115</td> <td>L. Quai du Mont-Blanc 1217 Geneva L. Switzerland Tel. 310251 - Telex 28305</td> <td>A-AMERICAN ESCORT SERVICS. Portman</td> <td>ONDON MADRID LOLA  Escort SERVICE, 24 HOURS ESCORT AGENCY  TEL 245 52 09 CREAT CARDS.  SECORT AGENCY  SECORT AG</td>	Bibly 100 4 3G 13th 12% 13th + 14 Source: Federal Reserve Sonk 122th 25% 1 to 100 Source: Federal Reserve Sonk 122th 25% 1 to 100 Source: Federal Reserve Sonk 122th 125 Source: Federal Reserve Sonk 122th 125th 115th 115	L. Quai du Mont-Blanc 1217 Geneva L. Switzerland Tel. 310251 - Telex 28305	A-AMERICAN ESCORT SERVICS. Portman	ONDON MADRID LOLA  Escort SERVICE, 24 HOURS ESCORT AGENCY  TEL 245 52 09 CREAT CARDS.  SECORT AGENCY  SECORT AG
		Shu Shu	MINIA 50 1.1 15644 48 4 + 1 1 1564 156 156 156 156 156 156 156 156 156 156		1-813-921-7946 Call free from U.S.: 1-800-20-0892 Call free from Poyde: 1-800-20-0892	hillern Street, anden WT 7724 or 486 LLS8  Madrid Armonia NEW YORK  Madrid Armonia NEW YORK
		ANI CD 425 134 2 234 4 3 5mi CHOTIL D 47 334 234 234 3 5m (Log pr) 1,54 88 10 94 10 + 4 5 on MLog pr) 1,22 21 84 69 84 2 Solvent 1 2 2 3 84 69 84 2 3 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Sales High Low Lord Carl Sales High Low Lord Carl Sales High Low Lord Carl Sales 250 37 7 54 56 56 56 56 56 56 56 56 56 56 56 56 56		LO KENS	DADON  Mattilingual. MADRID 270 97 47  SINGTON  MADRID 270 97 47  PRANKFURT/ MANCH Prov. Mole Fa.
		MAI CB	Said Ser 4 1277 2279 278 4 278 + 18 ppg 34 17 727279 178 178 178 178 178 178 178 178 178 178		ESCORI SERVICE	ON CHIRCH ST. W8 133 MADKID APPLE 1346 OF 937 9133 MADKID APPLE 1346 OF 937 9133 MADKID APPLE 1346 (From 4 pm to 10 pm) Tal. 0611 491 462 LONDON ROSELLA ESCORT SERVICE. 14. 25103496. 25003494. Credit cords. 1948.
		Idean   Idea	Host 28 4 398 279  Illari 28 6 6 6  Illari 28 5 270  Illari 28 7 270  Illa		TEL. 212-737 2201 USBON V.I.P.	SCORT AND GUIDE FRANKPURT JENNY ESCORT & Irone  5. Boouchamp Place, London SWA.  Tel: 01 584 6513/12/49 [4.12 pm]  FRANKPURT "KATJA" Escort Service.  FRANKPURT "KATJA" Escort Service.  MUNICH - BLONDY Escort Service.  FRANKPURT "KATJA" Escort Service.
		1175 176 176 176 176 176 176 176 176 176 176	Market 1795 And 1700 beam asset and 1	7		

Pa

stoc for : prev suppr rities pric bear up, : Soie

CITIES AND THE WEALTH OF

NATIONS: Principles of Economic

By Jane Jacobs. 257 pp. \$17.95.

Random House, 201 E. 50th St.,

Reviewed by Jonathan Yardley

D EADERS coming to Jane Jacobs's new

N book with food memories of her first,

The Death and Life of Great American Cit-

Wealth of Nations" is almost entirely theoreti-

But it is also a provocative and rewarding

basics it is remarkably oblivious to political

realities, but at all times it is serious, thought-

It is also gloomy. Jacobs believes, and cer-tainly the evidence supports her, that the reali-ty of the time is not a curve confidently drawn

in a university or thinktank but stagilation, "a

combination of rising unemployment and in-flated prices" which defies all the curves and

theories of economists. The myth that econo-

mies can be fine-tuned has been proved to be

just that: a myth. The prospects are impleas-

"I cannot see any way of understanding

stagilation except as a normal consequence of economic stagnation, just as backwardness and

low productivity are other normal conse-quences of stagnation. If I am correct, the emergence of stagflation in formerly develop-

ing and expanding economies is appalling in its

implications and portents. It is not just a prob-

lem of inflation to be gotten under control along with a problem of unemployment to be

dealt with by mastering inflation, or vice versa.

It is a condition in its own right, the condition

Jacobs is less generous with remedies than

with analysis. A central contention of her book

Solution to Friday's Puzzle

OINE EPIROTE

I DEKOVEN NAR

RAMADAN

of sliding into profound economic decline."

New York N.Y. 10022.

difficult to follow.

INTERNATIONAL HERALD TRIBUNE, MONDAY, JUNE 11, 1984 PEANUTS JHEN WE HAVE WHO'S GOING TO TAKE I FAILED MARCIE! I WHO'S GOING TO WAKE

YOU UP WHEN YOU FALL

ASLEEP AT YOUR DESK?

HAVE)

YOUSOLD

PAIR OF

SHOES

IT'S A VERY

SOOD PICE

H. PRICE

THE LOOSE-LEAF BINDER

OFF YOUR HEAD WHEN

LET ME BUY

ONE I

IT GETS TANGLED

IN YOUR HAIR?

WELL, ER,

WW! 900

TESTS, WHO'S

YOU ALL THE /

GOING TO GIVE GAVE ME

ANSWERS? / ANSWERS

TOOK ME TEN YEARS

ACT LIKE THAT

MOM'S GETTING

CAGEY WITH HER

NEVER

ANY

**ACROSS 64** ". by an 1 Encounter **5 Tender** Macbeth 9 S.R.O. show **65** Paradise 14 Can. province 66 Bangkok 15 Literary Lamb 16 Bingo relative 67 Band after 17 Astronaut/

bandits. bandleader 68 Wine: Comb. 20 Unfolded form 21 Substitutes 69 Garage or fire 22 Rent again follower 23 Existence DOWN 24 Pro--- (in proportion)
26 Holy 1 Barbara or Hoople 2 Run to wed

hatter 3 Waters or 34 Mineral Merman deposit 4 Roscoe of 36 Water wheel 37 General/Oscar 5 Tuesday in winner (1975) Hollywood 42 Spinal cord: draught 7 Washer cycle Comb. form 43 One of . 8 Praying Mickey's exes

44 Legume 45 Willow twigs 9 Discus thrower's 48 Rainbow activity goddess 51 Bullion 10 Pattern 11 King of the 53 Pursue Huns 57 Michael 12 Garbo Jackson's contemporary prized 13 — d'oeuvre 18 "I — Kick collection Out of You" 

**61** Seethed 62 Oscar winner (1964) / "Star 23 Unadorned O New York Times, edited by Eugene Maleska. DENNIS THE MENACE

... a tale told 25 Young child 27 Neighbor of Swed. 28 Snare 29 One. to Fritz 30 Computer

input 31 "A Farewell to 32 Salty sauce 33 Cain's victim 35 Guido's high

38 Building wing 39 Sharer of lodgings 40 Satanic 41 Corn unit 46 Dam 47 Sound

for rode

publico

63 D.C. V.I.P.

60 Units of conductance

59 Losers in W. W

equipment 49 Religious ANDY CAPP image 50 Changes 52 Notwith-SEE YOU standing 54 Hilo greeting 55 Ecologically changing THAT'S 56 Murphy or Albert 57 Luggage piece 58 An anagram

REX MORGAN

FLEMING INVITES HIS SECRETARY

WON'T BE IN YOUR CLASS

NEXT YEAR .. YOU WON'T

BE SITTING BEHIND ME.

COULD YOU INTEREST

ME...UH, COULD I )]

BEETLE BAILEY

PACKAGE

FROM

MOM

OH, BOY! I'M

HUNGRY!

YOU

BLONDIE



HOW GAN YOU

THIS TO A

HOSPITAL

POSSIBLY COMPARE





**NHL Draft** 

22, Philosophia (trigat Prisourge) cres striy, a, Lor-don (OHL); 23. New Jersey, Crois Bi((Inglors, sootie, Belle-ville (OHL); 24. Los Angeles, Brion Wilks, C, Kitchener IDHL); 25. Toronis, Tedd Gill, d, Windsor (OHL); 25. St. Louis, Brion Benning Tirom Montreat, from Hortford), d, Portions (WHL); 27, Philoselphio (from Chicaga), Scott Melianty, rw. Henry Corr. Junior B.

28. Detroit, Doug Houda, d. Calgory )WHL); 29. Montrea(

28. Defroit, Doub Houde, d. Colsory (WHL); 29. Montreal (from St. Louis), Stephane Richer. C., Grunby (GM.) HL); 30. Winnipeg. Peter Douris, c., University of New Hampshire; 31. Vancouver, Jeff Rohlloth, Iw. Partiond (WHL); 32. St. Leuis (from Montreal), Anthony Hrkoc. C-Ortille, Junior B. 32. Catgery. Ken Sabourin, d. South Ste. Marie (GHL); 34. Woshington (from Minnesoto), Stephen Leoch, Iw. Mationan High School. Massachusetts 38. New York Rangers, Rolmo Helminen, c. Ilves. Finland; 36. Quebec. Jeff Brown, d. Sudbury (OHL); 37. Philadelphia, Jeff Chychrun, d. Kinseton, (OHL);





ABOUT SIX-THIRTY!

MZ37



YANA RIPER CATO ODETOA REALIST REHEARSAL PEASANT PILATE PAINTED MAT SATE AVERAGE MIES RELATER SENSATE ENEMILES

is that the ground rules are wrong. Instead of assuming that nations, which are "political and military entities," are also "the basic, salient entities of economic life," Jacobs argues, and most persuasively, that the actual shaper of economic life is the city, cities being "amque in their abilities to shape and reshape the econo-

mies of other settlements." It is a strong argument for the simple reason that nations are fundamentally artificial and unmanageable in nature, while cities are the results of natural processes of political, social and economic evolution. Cities, being both "diverse and concentrated" are "uniquely necessary to economic life." Jacobs explains why:

ies," will be both reassured and surprised. The reassurance lies in Jacobs's continuing com-"Their vital functions are to serve as primary mitment to the city as the most productive and desirable setting for human life. The surprise is developers and primary expanders of econor ic life, functions that work not in the least like that while the first book was largely the result of first-person observation. Cities and the perpetual motion. They require continually reseated inputs of energy in two specific forms: innovations, which at bottom are inputs of cal, much of it densely argued and some of it human insight; and ample replacements of imports, which at bottom are inputs of the human capacity to make adaptive mitations. The usefulness of cities is that they supply book. It challenges comfortable assumptions in a manner that is neither rancorous nor contentious. For a book that gets down to contexts in which those inputs — insights and adaptations—can be successfully injected into everyday economic life."

This second process, of "import-replacing or import-substitution," is the key to Jacobs's interpretation of the growth of city economies, and it is what she believes must be encouraged and it is want she deleves must be the state of injuries are to revive and prosper. For example, instead of importing products, colonial American cities began "replacing" these imports with their own variations leading to the establishment of other firms that provided products needed by retailers, and in turn "these" firms produced other firms that provided supplies. The end result was self-sufficient economies.

Arratilor

This is a natural process, Jacobs says. It can't be created by the mandates of national governments or by funds from foreign countries. "Development is a do-it-yourself process; for any economy it is either do it yourself or don't develop. All of today's highly developed economies were backward at one time, yet transcended that condition." Therefore she is impatient with theories and programs, with the predictions and projections of economists. You can't plan an economy, she says, and points most tellingly to Russia and China as proof positive; she prefers the development of an economy seen as "open-ended rather than goal-oriented," and in which prosperity "depends on fostering creativity in whatever forms t happens to appear in a given city at a given

"Cities and the Wealth of Nations" is given to a certain amount of vagne generalization and excess of idealism. Perhaps the most glar-ing flaw is Jacobs's failure to recognize the political dynamics of cities and the various difficulties they create. Although it has weak spots, its strengths are far greater, and among them are: Jacobs's analysis of the rise and decay of city economies; her challenge to the received economic wisdom; her clear-cyed view of the relationships between cities and the nations to which they are hostage.

Jonathan Yardley is on the staff of The Wash-

#### BRIDGE

By Alan Truscott

ON the diagramed deal, North and South bid briskly to six hearts, which is a sound contract.

South could have chosen a

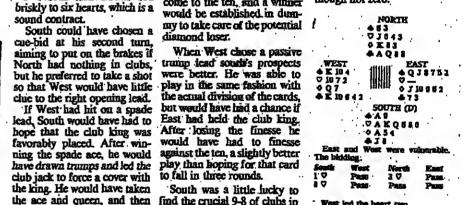
come to the ten, and a winner though not zero.

would be established in dummy to take care of the potential diamond loser.

the king. He would have taken South was a little lucky to the ace and queen, and then find the crucial 9-8 of clubs in

thrown his spade loser on the third round of churs.

The defense would be wel
The defense would be wel-



Answer here: OUT OF "OUT OF Jumbles: BEGOT PUDGY TYPHUS CONCUR Answer: What the pooped kangaroo was—"OUT OF BOUNDS"

WHAT A BACKSEAT DRIVER NEVER

### WEATHER

NAW ... I DON'T OWN HIM. HE OWNS ARE!

DANSY

NELLK

**PURROA** 

**GETULL** 

JUMBILE THAT SCRANGLED WORD GAME by Heard Arnold and Bob Lee

MIDDLE EAST

Sh showers: 8n-910w; Sh-Stormy.

MONDAT 's FORECAST — CHANNEL: \$\overline{S}\) lond. FRANKFURT: Cloudy. Temp.

18—9 (44—48). LONDON: Foir. Temp. 23—8 (73—44). MADRID: Stormy. Temp.

72—15 (81—56). NEW TORK: Fogov. Femp. 32—24 (117.75). FARIS: Foir. Temp.

73—12 (77—54). ROMAS: Foir. Temp. 23—27 (75). TEL. AVIV. Foir.

73—12 (77—54). ROMAS: Foir. Temp. 23—27 (75). TEL. AVIV. Foir.

74—12 (78—44). LURI CT. Paris. 23—27 (75—45). BANGKOK, Thurads.

81—12 (78—44). ROMAS: Foir. Showers. Temp. 33—27 (78—41).

81—81—81. Showers. Showers. Temp. 33—24 (77). 75). SBDUL: Foir. 'emp. 33—15 (77—54).

81—81—81. Cloudy. Temp. 33—24 (77). 75). SBDUL: Foir. 'emp. 35—15 (77—54).

81—81. Cloudy. Temp. 32—25 (84—77). TOKYO: Showers. Temp. 24—19

# Friday's and Saturday's Line Scores

MONTREAL JAPT— Pirst three rounds of dram selec-lions Saturday in the Notional Hockey League entry draft with seam selection, player's name, position and lost amo-leur club with Jeague affiliation if any: First Reusal

1. Piltsbursh, Mario Leanieux, cenler, Laval (Quebec Major Junior Hockey League): 2. New Jersey, Kirk Muller, c, Guetch Johnstofe Hockey League); 2. Chicaso Jirom Los Angalesis, Ed Okczyk, right wing. Teom USA: 4. Toronto, Al Jafrate, defense, Team USA: 5. Mantreal, Petr Svobada, d. Crechoslovakia; 6. Los Anseles Ifrom Chicaso). Craig Redmand, d. Teato Corpada. Cracheslovokio; A. Led Anseles (from Chicaso), Craig Redmond, d. Tasin Consola. Redmond, d. Tasin Consola. 7. Defroil, Shown Burr, c. Kitchener (DHL); 8. Montreal (Fran St. Louis), Shoyne Carson, c. Brantford (DHL); 9. Pittsbursh (Fran Winnipeal, Doug Bodger, d. Komicopa (Western Hockey Leogue); 10. Vancouver, J.J. Datgmeoutt, d. Team Canada; 11, Hartitord (fram Mentreal), Sylvala Cote, d. Questec (QMJHL).
12, Calsary, Gary Roberts, left wins, Ottowo (DHL); 13, Minnesota, David Quilan, d. Kent Prep., Connecticut; 14, New York, Rangers, Terry Corknar, d. Peterborouch (DHL); 15, Quebet, Trevor Stienburg, rw., Quelch (DHL); 15, Quebet, Trevor Stienburg, rw., Quelch (DHL); 15, Quebet, Trevor Stienburg, rw., Quelch (DHL); 17, Wisshington, Kevin Hotcher, d. North Boy (DHL); 17, Wisshington, Kevin Hotcher, d. North Boy (DHL); 17, Wisshington, Kevin Hotcher, d. North Boy (DHL); 18, Pittasurah (PHL); 17, Wisshington, Kevin Hotcher, d. North Boy (DHL); 17, Wisshington, Kevin Hotcher, d. North Boy (DHL); 18, Pittasurah (PHL); 17, Wisshington, Kevin Hotcher, d. North Boy (DHL); 18, Pittasurah (PHL); 17, Wisshington, Kevin Hotcher, d. North Boy (DHL); 19, Pittasurah (PHL); 18, Pittasurah (PHL); 19, Pitta Boy 104L).

18. Buffele, Mikoel Andersson, C. Sweeden; 19. Boslon,
Dove Pash, rw. Prince Albert (WHL); 20. New York islanders, Duncon MocPherson, d. Soskatoon (WHL); 27.
Edmonton, Scimor Odelein, d. Rapine (WHL); 27.
Edmonton, Scimor Odelein, d. Rapine (WHL); 27.
Edmonton, Scimor Pittsburgh, Gres Smytt, d. Londockli 1, 23. New Lerow, Crois Riffigaton, apolle, Balle-

FRIDAY'S REJULTS
Anisotron Larges
First General
Corbect
First General
Fi

| Colifornia of Ranses City, ped, rain) | SATURDAY'S RESULTS | SATURDAY'S RESULTS | SATURDAY'S RESULTS | SATURDAY'S RESULTS | Notioned League | Saturday Sat

Rollma Helminen, C. Ilves, Finland: 34, Guebbe, Jeff Brown, d. Sudbury (OHL): 37, Philadelehia, Jeff Chychrun, d. Kingston, (OHL): 37, Philadelehia, Jeff Chychrun, d. Kingston, (OHL): 38, Buffolo, Doug Trapa, Ive, Region (WHL): 48, Boston, Roy Podlaski, C. Perfland (WHL): 41, New York Islanders, Brucz Melansan, rw. Oshawa. 10HL): 42, Edmenton, Daryl Reaush, d., Kamiooos (WHL). Third Zoesti 42. Philadelehia (From Pirisburgh). David Mclay, Ne. Xelowno 1WHL): 44, Minnesota (From Toronto). Kenneth Hodge, c, St. John's High School, Massochusetts: 47, Philadelehia (from Hartford). John Stevens, d. Oshawa (OHL): 48. Los Angeles (from Calcopa). John Enalish, d. South Stewarte, St. John's High School, Massochusetts: 47, Philadelehia (from Hartford). John Stevens, d. Oshawa (OHL): 48. Los Angeles (from Calcopa). John Enalish, d. South Stewarte, St. Louis. Yoby Ducolat, Iw, Bellows High School. Vermont; St. Mostreal Tirom Winnipes). Patrick Roy, s. Grandy (JAMINI): 32. Vancanuver, David Sounders, Iws. 91. Philadelephia (From Mannesola). Landle Chaolik, Iw, Calgary 1WHL): 54. St. Louis Itrom Mannesola). Landle Chaolik, Iw, Calgary 1WHL): 54. St. Louis Itrom Mannesola). Landle Chaolik, Iw, Calgary 1WHL): 54. St. Louis Itrom Mannesola). Landle Chaolik, Iw, Calgary 1WHL): 55. St. Louis School, Rade Island; 57. Quebec, Steven Finn, d. Laval (OM.)HLI; 58. Vancouver (from Philadelephia Amahrea) Philadelephia (From New Tork Rangers). Alon Perry, d. Montreal Pirona, d. Calchesol Pivonka, Czechoslovakia; 45. Bullala, Roy Shepand, rw, Cornwell (OHL); 61. Boston. Jeff Carnelius, d. Kimston (OHL): 62. New York Islanders, Jell Norion, a. Cushing Academy, Massochuseths; a. Eemanton, Toud Norman, c. Hill Murray High School, Minnesola Bertimore
Bertim Major League Standings NATIONAL LEAGUE EAST

Transition addox and

USFL Standings

ning			•		•		÷		
Mo-	FAST	Tow	-	M ET	Carried Marie	-	٠.		
bled	EASTERN CONFERENCE Attentic								
rom					Pct.	DE			
	y-Philodelphi				.938				
	New Jersey				733				
_					.200				
he-	Washington				.133	. 221	. •		
		50	A ULL	H.W.	•	-			
SIII.	x-Birminghm	72	3	*	.aq	444	25		
	x-Tampa Bay	12	4	0	750	449	31		
	New Orleans								
•	Memphis				ASS				
	jacktouviije								
г.	WEST	ERX	COL	NFE	REM	Б.			
t An-				w .		-			
	x-Houston	10	5		47	544	15		
	Michigan	5	•	. 0	.500	746	347		
kas.	Oklotomo		,	5	.406	217	32		
<b>L</b> 01	Chicago	5	10	0	.333	310	T)		
	Son Antonio				.333				
Neni	•			le .					
-	Los Angeles		7	6	-533	287	301		
-	Arizona	- 3	•	Ď	400	431	274		
	Degver	- i-	í	í.	.500 .504	229	375		
ter.	Cakland	7	÷	í	,438	216	385		
mis		ave#	bec	nh)					
miŻ.									

Prider's Result Hodelphia 31 Deswer 19 Izono 45. Jacksprokite Is Seforder's Result Island 20. Michipan 13

1.00

#### **SPORTS**



Chris Evert Lloyd, left, congratulates Martina Navratilova on her Grand Slam victory.

# Lendl Outlasts McEnroe to Capture Title

PARIS - Ivan Lendl fought back from two sets down to defeat top-seeded John McEnroe, 3-6, 2-6, 6-4, 7-5, 7-5, Sunday and win the men's singles at the French Open

It was the fifth time that Lendl of Czechoslovakia, ranked second in the world, had been to the final of a Grand Slam title. But this time he prevailed, crushing McEnroe's hopes of becoming the first American man to win the singles on the slow red clay courts of Roland Garros Stadium since Tony Trabert successfully defended his title in

Lendl, known for his stoic de-meanor and labeled as a "choke" in the big matches, rose to the occasion, handing McEnroe his first de-feat of 1984. And, it was the first time Lendl has beaten the left-hander since January 1983 in the Volvo Masters in New York.

"I'm very happy that I won my first Grand Slam tournament here in Paris," Lendl told the crowd, which booed when McEnroe refused to make a comment after

ly victorious, he began vomiting, showing the tension that finally was relieved after so many failures. Afterwards, facing reporters for

the first time as the winner of a FRENCH OPEN TENNIS

Grand Slam tournament instead of as the defeated finalist, Lendl said: "It feels great finally to answer different questions... I guess it's better just to win this tournament. but once you win it's better to win against someone like McEnroe."

It was at Roland Garros that Lendl reached his first Grand Slam final, losing to Sweden's Bjorn Borg in 1981. He lost to Jimmy Connors in the title match of the U.S. Open in both 1982 and 1983. and Lendl also lost to Mats Wilander of Sweden in last year's Australian Open final.

The grueling four-hour, eight-minute final had the crowd at Ro-

McEnroe took the first two sets started winnin and appeared headed for victory. The only service break of the opening set came in the sixth game he held the lead. He broke McEn--a game that in which Lendl net- roe in the sixth game to take the ted an easy smash. That gave lead, but McEnroe broke right McEnroe a 15-30 lead, and he went back. on to close out the break with a forehand cross-court volley.

ately broke Lendl to begin the sec- gun his march to the title. ond set. After he raced through his own service game at love, McEnroe McEnroe's serve to take a 4-2 lead broke Lendl again, this time at 30 in the third set was the turning backhand down-the-line passing

Again McEnroe served a love again," Lendl said. game, giving him a 4-0 lead, and then held his service the next two times to close out the set.

But Lendl said McEnroe seemed to lose his sharpness after taking the first two sets.

"He was moving slower, he was just giving me a little more space for passing shots," he said. "For the nal point coming on a perfectly first two sets, John was playing executed forehand lob that caught land Garros on their feet on the first two sets, John was playing hot, sunny day — a sharp contrast great, serving and volleying well

accepting the second-place trophy. to the rain that had plagued many and doing everything. Then he when Lendl left the court, final- of the early rounds.

Lendi held serve to begin the third set, the first time in the match

But when Lendl, a right-hander, broke McEnroe at 40 in the 10th MeEnroe, a left-hander, immedi- game, he had won the set and be-

- the last two points coming on point in the match. "He broke me back but once I had broken him once I knew I could break him

> With McEnroe leading the fourth set, 3-2, after breaking Lendl, the Czech broke the No. 1 seed in the eighth game. Lendl fought off a break point in the ninth game to hold serve, and evened the match by breaking McEnroe in the 12th game, the fi-McEnroe at the net.

It was unly the third time in more than 20 years that a French Open men's final went to five sets.

la the decisive fifth set, McEntoe was not up to the challenge pre-sented by the hard-stroking Lendl. In the seventh game, McEnroc had a double break point at 15-40. But Lend! refused to fold, winning

the next four points to hold his own And when he broke McEnroe in the 12th game — the final point coming when McEnroe's forehand volley sailed wide — Lendl finally had his first Grand Slam title.

French Win Men's Doubles

Yannick Noah and Henri Leconte achieved the first French triumph in the men's doubles final at the French Open since 1946 by beating Pavel Slozil and Tomas Smid of Czechoslyakia, 6-4, 2-6, 3-6, 6-3, 6-2, on Saturday, Reuters

reported. In the mixed doubles final on Sunday, Dick Stockton and Anne Smith of the United States beat Laurie Warder and Anne Minter of

# Navratilova Routs Evert for Grand Slam

By Tim Warren

Washington Post Service PARIS - In the middle of a news conference last week. Martina Navratdova turned to the interpreter and asked for the French translation of "grand slam." Told, "grand chelem" (an approximation of the English phrasel, she repeated it softly, as though it were a lyric.

On Saturday, Navratilova made the lyric her own as she defeated Chris Evert Lloyd, 6-3, 6-1, in the French Open final to become the first woman to win the slam since stayed back and forced Evert into first woman to win the slam since Margaret Smith Court in 1970 and numerous errors off ground only the third woman in history. The only other woman to win the slam -- successive victories in the world's four major tennis tournaments - was Maureen Connolly in 1953. Among the men, only Don Budge in 1938 and Rod Laver in 1962 and 1969 have wen the slam.

[On Sunday, Navratilova and fellow American Pam Shriver won U.S. and Australian opens) consecthe women's doubles title, defeat- utively. Before, only those who won ing Claudia Kohde-Kilsch of West all the tournaments in the same Germany and Hana Mandlikova of calendar year were recognized.

Czechoslovakia, 5-7, 6-3, 6-2. With pair to achieved a doubles grand International reported.)

Evert, the top women's player hefore Navratilova's ascendancy the past two years, played well Satarday, but her opponent was brilhant; the match Jasted only 63 min-

With the Grand Slam, Navratilova also wins a \$1-million bonus from the International Tennis Fedcration, which two years ago changed the official interpretation of the Grand Slam to include anyone who won the feur majors (the French Open, Wimbledon and the

the victory Navratilova and Shriver year," said Evert, who had won ratilova. became the only women's doubles three in a row after taking the championship here. "I think any olayer nowadays who does it demore depth."

Navratilova admitted she was nervous when the match began, hut her play did not show it. She won the first game at love, opening with an ace to Evert's forehand and closing with an emphatic smash that landed in the crowd.

vice in the next game, passing Navvice in the next game, passing Navratilova with a good backhand
crosscourt and winning as her opponent's backhand slice was long
off two match points, but that only Evert's ground strokes were sol-

id, but she had little else to combat Navratilova, Given three break points in the third game, Evert squandered them all.

Evert was broken five times.

Navratilova once. slam, and Navratilova is the first person to win a Grand Slam of singles and doubles, United Press

olayer nowadays who does it despress the grand slam. The caliber more solid game throughout," of play is much higher and there is Navratilova said. "I didn't make any unforced errors. I stayed back

with her at the baseline. "My drop shots were good. This was a telling point. Because she didn't get the chance to play any drop shots, I put the pressure on her, which was the big difference in the match.'

After winning the first set 6-3, Pushed to 30-30, Evert held serdelayed the inevitable. Serving at 40-0, Navratilova met Evert's strong forehand passing shot with a deft forehand volley, then raised

both arms in triumph. squandered them all.

Evert was hroken in the next game, and it was 3-1. "I felt that I who has lost to Navratilova II could have broken her serve almost straight times. "This is probably every time and that she would have the best she can play."



#### Swale, with Laffit Pincay Jr., aboard, wins Belmont.

# Kennedy and Nettles Homer as Padres Win, Move Into First

Committee Our Stay From Disputation hit 2 three-run homet in the first inning Saturday night and Graig Cincinnati Reds. 12-2.

The victory pushed the Padres into first place in the National League West, one-half game ahead of Adama. Ed Whitson was the beneficiary

of the San Diego assault. He

pitched 5% innings and improved

his record to 6-3, while Craig Lef-ferts finished for his third save. Jeff Russell (2-7) took the loss. Kennedy gave the Padres a 3-0 lead in the first with his fifth home run of the season. San Diego added runs in the fourth and fifth before Nettles's homer made it 7-0. Steve

Garvey followed with double to ex-

qua and Bobby Brown delivered run-scoring singles for San Diego

Neides added a two-run homer in the sixth when Dave Concepcion and Darryl Strawberry had a two-

#### Dodgers 4, Braves 3

In Los Angeles, R.J. Reynolds doubled under Chris Chambliss's glove at first base to drive in two runs in the ninth inning as the Dodgers beat Atlanta, 4-3. Revnolds's double followed a single by Mike Scioscia, a pinch double by Terry Whitfield and an intentional walk to Rick Monday. Steve Bedrosian (4-2) was the loser in relief, while Fernando Valenzuela (6-6) pitched a complete game for the Dodgers, striking out nine.

Giants 6, Astros S

In San Francisco, Joel Youngbtend his hitting streak to 16 games. lood hit a three-run homer with Run-scoring singles by Tony two out in the ninth to give the Gwynn and Garvey and a sacrifice Giants a 6-5 victory over Houston. fly by Nettles accounted for three It was Younghlood's fifth homer of runs in the sixth, and Kurt Bevac- the season.

#### Mets 5, Expos 3 Mets 6, Expos S

In Montreal, George Foster Cincinnati's only runs came in drove in three runs in the first game the fifth as the San Diego Padres, grounded a two-run single up the run single in the second game as with a 15-hit attack, routed the middle.

#### SATURDAY BASEBALL

from the Expos, 5-3 and 6-5. The Mets extended their winning streak to six games. New York's Jesse Orosco recorded saves in both games and has 12 for the season. Foster and Monkie Wilson homered for the Mets in the opener, and Montreal's Gary Carter had a home run in each game.

Phillies 6, Pirates 5

In Philadelphia, John Wockenfuss hit two home runs and Garry Maddox and Sixto Lezcano each homered to lift the Phillies to a 6-5 victory over Pittsburgh. Steve Carlton (3-3) struck out seven to raise his major-league leading total to 3.779, ahead of Nolan Ryan's

3,758. Al Holland earned his 13th Cal Ripken and Rich Dauer hit an 8-4 victory over Minnesota. The

victory. Bordi (2-0) also singled in the seventh for his first major-

ble to right-center in the ninth inning scored Dave Winfield from first base as the Yankees edged Toronto, 2-1. Winfield singled to center off Dave Stieb (7-2) before one run and singled home another hit for the second straight night. Ron Guidry raised his record to 5-4 with his third straight complete-game victory. He allowed seven hits, struck out seven and walked

Orioles 4, Tigers 0

Cubs 5. Cardinals 0

belp Chicago snap the Cardinals' game. He struck out two, walked to hit a grand slam in consecutive five-game winning streak with a 5-0 none and allowed only one runner games. Willie Aikens, then with

Table S 2, Blue Jays 1 hits and knocked in five runs to pace a 19-hit attack and Jim Rice onk, Steve Kemp's two-out dougle to triple senter in the attack and Jim Rice collected his 1,000th career run bat-York, Steve Kemp's two-out dou-

gles, extended his hitting streak to

In Baltimore, John Lowenstein, of his career — led the White Sox to

run-scoring singles to lead the Ori-triumph was Chicago's fourth oles to a 4-0 victory over Detroit. straight and the sixth in its last

to get as far as third base. Red Sox 15, Brewers 6

Indians 8, Mariners 7

Kemp collected the game-winning in a six-run first inning and the Indians held on for an 8-7 victory over Seattle. Cleveland, which registered five double plays, has won three straight, while the Mariners have lost five in a row.

**SPORTS BRIEFS** 

better his own world high jumping record by one centimeter. His set the previous mark in Shanghai on Sept. 22, 1983.

Soccer Suspensions to Be Reviewed

BRUSSELS (UP!) — The Belgian Fontball Association has agreed to reconsider, by the end of the month, the suspensions of Standard Liège and Waterschei players for their part in a hribery scandal in 1982.

FIFA, world soccer's governing body, ruled last month that the Belgian

suspensions would also apply in other member federations, making it impossible for the players to sign with foreign teams. The players' lawyers argued that the penalties were thus far more severe than intended.

HARRISON, New York (AP) — Chip Beck, seeking his first professional victory, shot a third-round 70 Saturday for a one-stroke lead in the

Beck, who took a two-stroke lead into the round, had an 11-under-par

Lester Piggott rode Circus Plume to victory over England's 11/2-mile

Epsom course Saturday in the 206th Oaks Stakes for 3-year-old fillies.

Enza Scifa, the Italian-horn midfielder for Anderlecht, formally be-

who had a 68 Saturday, and Scott Simpson, who had a 70.

Westchester Classic golf tournament.

For the Record

to give the Rangers a 4-3 victory over Oakland. Texas loaded the bases off Keith Atherton (3-3), then O'Brien hit a fly that left fielder Gary Hancock caught, then dropped when he learned he was in foul territory. Umpires ruled the play a catch, however, and Tolleson

lighted a four-run eighth imning in attempts Friday in his best game of California's 4-1 victory over the the series. Eleven of his points (AP, UPI) came in the crucial third period.

Canadiens Pick Czech

### **Slow Pace Gives Swale** Easy Victory at Belmont

By Andrew Beyer

NEW YORK -- He may be erratic, and he may only he the best of a bad lot of 3-year-olds, but Swale has one invaluable quality:

controllable speed. Saturday he used that speed to dominate the 116th Belmont Stakes. He set a slow pace, keeping comfortably ahead of his pursuers. accelerated when jockey Laffit Pincay Jr. asked him and drew away to a four-length victory in 2 minutes 27 I-5 seconds over longshot Pine Circle, with Morning Bob third.

With Swale's victory. Woody Stephens became only the second trainer to win three straight Belmont Stakes and the first to do it in

this century. "This is great medicine," said Stephens, who has been ill with everything right, and to find out he

Gate Daneer, who spoiled to take second place by three Swale's chances for a Triple Crown by winning the Preakness, faded to finish sixth Saturday. Angel Cordero, Gate Dancer's rider, said his think I cracked the whip once and I

galloping. I sat behind them, but he just got bored."

Play On broke out of the gate on top, but jockey Jean-Luc Samyn showed no inclination to use his speed. That enabled Pincay to angle Swale, the 3-to-2 favorite, to the rail and open a one-length lead on the field after the first quarter-mile.

Minstrel Star, a longshot, was sitting second, with Gate Dancer and Play On just behind him. But although they were close, they were not applying any pressure.

Swale reached the three-quarters in 1:13 3-5. Good horses are supposed to have plenty of energy in reserve after a leisurely pace like that, and Swale did. "He was going very easy," Pincay said. "He was very relaxed."

So when Gate Dancer and Play On moved outside him on the turn pneumonia, broken ribs and em- to challenge, and Morning Bob physema. "Swale's just a very hon-started to accelerate from farther est, hard-running horse. He does behind, they made no headway.

Swale opened a commanding can go a mile and a half is kind of lead in midstretch, and all his challengers started to fade. As they did, lines around him now."

horse "had no problems, except hand rode him. He was really that the pace was so slow." He strong down the stretch. No probadded; "The other horses were just lem at all."

# fillie Aikens, then with Bird Gets 34 for Celtics last accomplished the Bird Gets 34 for Celtics

BOSTON — Larry Bird had 34 points and 17 rebounds to lead the Boston Celtics to a 121-103 triumph Friday night over the Los Angeles Lakers and a 3-2 lead in the National Baskethall Association championship series.

The sixth game of the best-ofseven series was being played Sunday in Inglewood, California. A

boda, who defected from Czecho-slovakia last April and had been in

West Germany the past few weeks.

Savard said there was no truth to a report that Svoboda had signed a

contract to play in West Germany.

"He would not be allowed to play

for 18 months in Europe by the

hockey federations," said Savard.

"We did our homework and we got

As expected, the Pittsburgh Pen-

guins made center Mario Lemieux

of Laval of the Quebec Major Ju-

nior Hockey League the first pick in the entry draft, which is beld at

da's top junior player.

Hockey League.

Boston expanded a two-point

halftime lead as Bird and Cedric

#### **NBA FINALS**

Maxwell scored all of the Celtics'

period. But the Celtics rebuilt the margin to 88-77 when Bird hit a jumper from the corner as the peri-

as close as Los Angeles got. Boston reeled off a 12-1 streak to build a 114-93 lead with four minutes left.

Scott Wedman, a reserve guard who sustained a hairline fracture of

One referee, Hugh Evans, could not work the second half because of dehydration. It was 33 degrees centigrade (92 Fahrenheit) on the

zyk and the Toronto Maple Leafs took another U.S. Olympian, defenseman Al Iafrate. The first high school player taken in the draft was defenseman

David Quinn of Kent, Connecticut, by the Minnesota North Stars. Quinn; 17, has a scholarship offer to Boston University, but the BU coach, Jack Parker, told him that "if the [pro] offer is right, I'd

be stupid not to take it." Quinn But the North Stars' general manager, Lou Nanne, said, "If Quinn wants to go to college. I'm not going to rush him."

"Larry is a gold mine," the Bos-ton coach, K.C. Jones, said of Bird. "When he dido't get the outside shot at the beginning, he just went to the offensive boards and put the ball in the hoop."

points during a 13-3 spurt that gave them a 68-56 lead. Maxwell scored eight points in the drive and fin-ished the game with 13.

Dennis Johnson added 22 points for the Celtics and Kevin McHale had 19 before fouling out. James Worthy led Los Angeles with 22

LOS ANGELES for feat fittle rapt 10 17 2 S 3 L 5 1 2 0 0 9 0 2 The Black Hawks then took Oic-

19 103

### Maddox and Garcia Lead Phillies To Sweep of Pirates, First-Place Tie

Compiled by Our Staff From Disputches as the Cardinals defeated Chicago, 5-4. Maddox hit a two-run homer in the opener and Kiko Garcia went 4for-4 in the second game Friday night as the Philadelphia Phillies swept a doubleheader from the Pittsburgh Pirates, 5-4 and 2-1.

first place in the National League In the first game. Maddox hit a 5), helped New York score two two-strike curve from John Candelaria into the seats in the third inning to put the Phillies ahead, 3-2. Glenn Wilson followed with another homer. Jerry Koosman i5-6)

worked 620 innings to record the Garcia, who had been hitless in seven at-bats this season, started at third base in both games in place of link 19. Mike Schmidt, who has a sore wrist. Garcia was 0-for-3 in the first game and said afterward, "I was going to get a hit this season."

four hits and an RBI in support of the eight-hit pitching of Kevin Landreaux and Mike Marshall ho-Gross (2-1), who worked 71% in-mered for the Dodgers, while Dale nings. Al Holland finished both Murphy and Gerald Perry connectgames to gain his 11th and 12th ed for Atlanta. saves of the season. There was some bad news for the Phillies, however. Len Matuszek,

the first baseman, sustained a dis-

location and double fracture of the

middle finger on his right hand

while fielding a hard grounder hit hy Jason Thompson. Matuszek will be out at least six weeks. Cardinals 5, Cubs 4

drew a bases-loaded walk off Tim ter games, and banning food from fourth victory in his last six stars.

Stoddard to cap a four-ran seventh—the clubbouse after the game.

(AP. UPI)

for Belgium in the European Champontship severe finals, Scifo, 18, had applied for Belgium citizenship last mounti (Remer-) Stoddard to cap a four-run seventh the clubboare after the name

In Montreal, Ed Lynch (6-1)

Expos 4, Mets 1

tage of four Montreal errors to beat The victories ended the Phillies FRIDAY BASEBALL four-game losing streak and moved them into a tie with Chicago for the Expos, 4-1. A throwing error by

the losing pitcher, Steve Rogers (2runs in the second inning.

Padres 6, Reds 0 In San Diego, Tim Lollar pitched a four-hitter, struck out 12 and drove in two runs to pace the Padres to a 6-0 victory over Cincinnati. The strikeouts were a season high for Lollar (5-4), who pitched

July 19.

Dodgers 5, Braves 3 in Los Angeles, R.J. Reynolds starting to wonder if I was ever singled in two runs in a three-run seventh inning as the Dodgers beat But in the second game, he had Atlanta, 5-3, to end the Braves'

Giants 5, Astros 4 In San Francisco, homers by Joel Youngblood, Chili Davis and Jeff Leonard helped the Giants snap a seven-game losing streak with a 5-4 disciplined his players by raising \$100 to \$1,000, banning music

In the American League, in Cleveland, George Vukovich hit a bases-loaded triple in a four-run second inning and Steve Comer recorded his victory of the season as

combined with Doug Sisk on a six-hitter and New York took advanthe Indians beat Seattle, 4-3. Red Sox 11, Brewers 3 In Boston, Jim Rice hit two home runs and batted in five runs and Tony Armas also homered as the Red Sox defeated Milwaukee,

> White Sox 6, Twins 1 In Chicago, Greg Luzinski hit a

bases-loaded home run and Floyd Bannister pitched a four-hitter as the White Sox beat Minnesota, 6-1. Luzinski's grand slam came in the first inning off Frank Viola (4-7). Yankees 4, Blue Jays 3 In New York, Steve Kemp's 11th-inning single, which bounced over the head of the second base-

man, Damaso Garcia, scored Dave

Winfield from second base to give

the Yankees a 4-3 triumph over

Toronto. With two out, Winfield singled off Jim Acker (1-3), stole second and scored on Kemp's first game-winning hit of the season. Tigers 3, Orioles 2 In Baltimore, Howard Johnson

doubled home the tying run and

scored the winner on a sacrifice fly by Alan Trammell in the seventh as Detroit beat the Orioles, 3-2.

Pigott equaled a record by winning his 27th classic, (AP)
Francesco Moser of Italy won the month-long Tour of Italy cycle race
Sunday by capturing the 42-kilometer (26-mile) individual time trial from
Soave to Verona in 49 minutes, 26 seconds to overtake Laurent Fignon of Rangers 8, A's 4 victory over Houston. Earlier, the Giants' manager, Frank Robinson, en drove in six runs with two dou-In Arlington, Texas, Pete O'Bri-France. Fignon, the leader before the start of the 22nd and final stage, bles and a single and Mickey Rivhis fines for mental mistakes from ers seured three runs in the finished second overall (UPI) Rangers' 8-4 victory over Oakland. In St. Louis, George Hendrick from the clubhouse before and af- Frank Tanana (6-6) registered his came a Belgion citizen Friday, ending doubts about his eligibility to play

In St. Louis, Rich Bordi and Les: Mike Flanagan (5-4) pitched a sev-seven games. Luzinski became the Smith combined on a four-hitter to en-hitter for his third complete 10th player in major-league history

league hit.

none. Winfield, who had three sin-

collected his 1,000th career run batted in to pace the Red Sox to a 15-6

12th inning scored Wayne Tolleson rout of Milwaukee. In Cleveland, Brett Butler scored

bases-loaded home run - his second in two nights and the seventh

# water Sox 8, Twins 4 In Chicago, Greg Luzinski's Downing's two-run single high-ascs-loaded home run — his social in two nights and the court

In NHL Draft Surprise Hingsen, Zhu Improve Their Records MANNHEIM, West Germany (AP) — Jürgen Hingsen collected 8,798 points to set a world record in the decathlon Saturday during the West German Olympie trials. Hingsen, 26, bettered his old mark of 8,779 points, which he set a year ago.

Meanwhile, at an international meet Sunday in Ederstadt, West Germany, Zhu Jianhua of China jumped 2.39 meters (7 feet, 10 inches) to MONTREAL — The Montreal

The Canadiens, picking fifth in the first round, took defenseman Petr Svoboda, 18, of Czechoslovakia. That made Svoboda the highest selected European player ever. Then Montreal sent backup alie Rick Wamsley to the St. Louis Blues along with the Cana-diens' second and third-round

choices and Hartford's second-

round pick (which they acquired in

1981 for Pierre Larouche) for the

and the Los Angeles Kings.
The Black Hawks sent goalie

Bob Janecyk and the sixth pick in

Canadiens created the most sur-prises at the National Hockey

League's entry draft Saturday.

Standard players were accused of giving bribes totaling 420,000 Bel-Blues' top pick, No. 8 overall. With gian francs (about \$8,000) to Waterschei players in 1982 to ensure a that selection, Montreal took cenvictory that gave Standard the national title. Fourteen players from the ter Shayne Corson of Brantford of two teams got suspensions in April ranging from six months to two years. the Ontario Hockey League. The only other significant deal involved the Chicago Black Hawks **Beck Keeps Lead in Westchester Golf** 

the first round to Los Angeles to gel the third pick overall. The teams also switched places in the total of 202 on the hilly Westchester Country Club course. Juy Haas moved into second with a 68 for a 203 total. Tied at 204 were Tom Kite, third round. The Hawks used the Kings' first-round pick to take (orward Ed Olc-zyk of the 1984 U.S. Olympic team. South Africa routed a touring English rugby squad Saturday in Johanneshurg, 35-9, to sweep a two-game exhibition series that South Africa billed as its triumphant return to world competition. (AP)

ou a trade to get him for several "It's been in discussion for a long time," said the Kings' general manager, Rogie Vachon, "About eight or nine teams made very good offers" for the No. 3 pick, he said. The Kings used the pick from Chicago to take defenseman Craig In the first round, four Ameri-

Olczyk is from the Chicago area,

and the Hawks had been working

Redmond of Team Canada.

The Canadiens general manager. Serge Savard, had hinted earlier rest of the selections were Canadiens general managers.

Nine straight points by the Lakers trimmed Boston's advantage to 68-65 with 6:42 left in the third Two straight baskets by Bob Mc-Adoo, who had 18 points for the Lakers, cut the deficit to 93-86 with 9:09 left in the game. But that was

points while Kareem Abdul-Jabbar finished with 19. the left fibula in Game 4, was unable to play for the Celtics.

the same time as the league's summer meetings. Lemieux was Canacourt at Boston Garden. With the No. 2 pick, New Jersey selected center Kirk Muller, who ■ GAME 6 played for the Canadian Olympic team and for Guelph of the Ontario

	non-1da	-	,	25	2	- 6	7	- 1	
;	Cooper		3	5	ō	ō	Ö	i	
	E_Johnson		5	9	ă	ō	5	13	- 1
	Wilkes		ī	á	ō		_		- 3
	McAdoo		,	12		0	,	0	3
	McGee				4		2	1	- 8
	Noter		3	0	2	4	4	0	-
	Francis	- 1		3	4	- 4	3	8	
	Scort	:			0	0	o	ē	ī
	Serious	1	l	- 1	0	0	2	ō	-
	Kupchok	- (	١	0	2	2	ī	ō	- :
	Term Risnds			-	-	•	12	•	•
	Totals	35		ᅋ		35			
			•	71	2.5	72	49	20	7
		1	3	DST(	Ж				
		ls	,	fga	II	Ito	r	a	D
	Maxwell		2	4	7	9	4	2	7
	Bird .	ť:	5	20	2	4	17	ž	- 1
	Parish			12	3	ì	12	2	- :
	D.Johnson	×		20	2	3			-
	Hunderson	7		9	ć		3	å	į
	McHale	- 6				0	1	9	- 7
1	Alarge			8	9	10	10	1	
	dent -	3		4	0	2	2	6	
	Buckner	7		7	Q	0	7	0	
	Corr	. 1		. 1	3	4	0	ō	-
	Kire	٠ 1		2	ō	٥	ē	ō	- :
	Clgr+	6	•	0					
			,	v	0	0	- 1	To .	

T. Was I fill that the title in the state of the state of

# They've Got Hideaways

By Joseph Giovannini New York Times Service

T EW YORK -As a magician in a family of magicians, Dakota Jackson learned from an early age to make the type of stage furniture in which a woman might be sawed in two. When, in the late 1960s, he decided to apply his skills to making more comfortable and cooventional pieces on a commercial basis, the former magician succeeded in transferring an element of magic while eliminating the discomfort. Jackson built furniture with secret compartments that could be opened by movements known only to the person

for whom it was designed. lo one custom-made étagère. for example, a secret drawer

would glide open when a book ercised in making secret rooms with a sensor was placed on a and compartments. lo this centuspecific shelf. "There was another ry, everything from bank accounts desk in which the glass slid away when you passed your hand over a certaio part." Jackson said. "Unfortunately, I didn't know my client was going to put an electric typewriter on it: the typewriter activated the glass." One desk in the New York furniture maker's current Deadly Weapons series is called the B-1, after the bomber: Like the airplane, whose wings shift in flight, the desk has parts that slide open and unfold, io-

cluding a secret compartment. From Egyptian pyramids to Lucrezia Borgia's poison ring, great cunning has always been ex-

Bookcase

designed

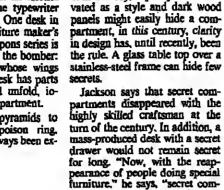
by Dakota

Jackson

with a

secret

drawer.



and safe-deposit vaults to the

modernist aesthetic of minimal-

ism has militated against secret

places in the home. While in the

19th century, mystery was culti-

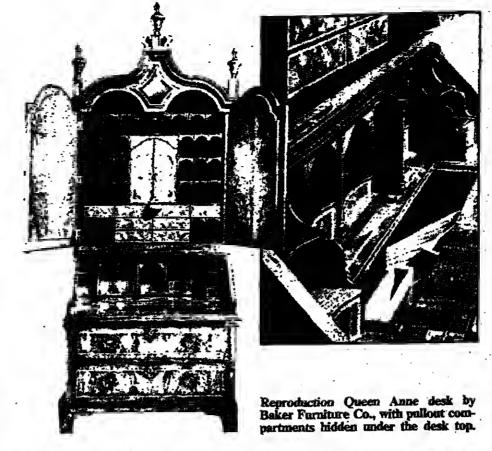
Along with the re-emergence of craft, there have been two other factors behind the reappearance of secret places. Historic preservation of houses and antique furniture reproductions have reintroduced an awareness of hidden passages and compartments. Changes of style in architecture sign during the last 10 years have also produced side effects that have meant a re-emergence of secrecy for some designers.

partments are starting to show up

While Jackson might have been a magician, the Los Angeles architect Charles Moore designs houses with an intentional sense of surprise and discovery, and talks of uildings in terms of their magic. He and his associates have built secret rooms in a number of

In the extensive remodeling of his own home, Mark Simon, a partner in Moore Grover Harper, an Essex, Connecticut, architectural firm, created secret compartments in a square room that he converted into an octagon. By chamfering the corners of the room with swiveling bookcases, he created leftover spaces.

"In my particular case, these compartments are not so secret, since they're the first part of the house I show off; it's where I hide the Christmas presents," Simon have found themselves walking says, adding: "When I've made into a closer." He also uses the suggestions for a secret compart- classic short drawer, in which a be inserted through two holes to



ment for the homes of my clients, most have accepted."

Simon believes secret places have a wide appeal. "People are intrigued by movement," he says, things that slide and swivel." The mechanical aspect of moving parts is also interesting to Simon, who says, 'There are all types of new bardware which lend themselves to secret compartments, like Murphy-bed hardware systems and TV extension chassis."

Especially with the renewed in-terest in molding and paneling among some architects, there is greater opportunity for building secret compartments. "Any good cabinetmaker can make secret compartments," Simon says.

The Los Angeles architect Rob-ert Yudell of Moore Ruble Yudell admits to designing at least one house with a hidden room, and in his own Santa Monica home has built a movable bookcase in front of the bathroom, "People sometimes wonder where the bathroom is," Yudell says. "Some people have found themselves walking

hidden space is concealed behind undo three latching mechanisms. a drawer that appears to be full

At the Baker Furniture Co., there were secrets among the spe-cial-order English Stately Home reproductions, particularly in a Queen Anne walnut desk-from Howick Hall, made about 1705. The reproduction desk, like the original, has slender document drawers behind what appear to be decorative columns and a sliding panel in the desk's top.

By far the most elaborate secrets at High Point were the antique Indian dowry chests from Gujarat, made from the mid-18th through the early 20th century and shown by the China Lion Collection. In one chest with six compartments, it is occessary to find and open the first compartment and each succeeding compart-

ment to get to the others. The initial compartment prosents perhaps the greatest riddle. It requires opening a complex lock with a key that also unscrews a bolt six inches long. Unscrewing the bolt itself takes six minutes. Beyond the bolt, wire keys must

which, when done, only leads to a fourth lock. Once this first compartment is open, certain panels can be slid to reveal other locks and switches, for access to compartments No. 2 and 3. The Indian chest is a Chinese puzzle.

Less complicated, but still crafty, is the glistening plastic facsimile of a head of Boston lettuce that conceals a small glass jar for valuables in its base and is designed to be kept in the crisper of a refrigerator.

There is in the most elaborately concessed places almost a ritual of secrecy, known only to the initi-ate. Jackson recalls having designed a sequence of secrets leading to a vault in a house; "I did a hidden wall that slides, leading to a hidden moon, to a spiral stair-case, down to a vault," he says. "Stories attach themselves to

these places," he says. "In one case, both the husband and wife approached me separately to ask me for a secret compartment in a piece of furniture that was to be unknown to the other, I built one compartment for each, side by

#### LANGUAGE

### Color Colors Suggestive

By William Safire WASHINGTON — Every morning, I start out the day

Not the cereal, the color: I set out for work in a cap that is de-scribed on the label as "714. Out-meal." I used to think of oatmeal as humpily gray, this cap is ivery, with touches of brown, like the scratchy little things that fleck my scruffy oatmeal soap. In my pocket is a torn-out ad from Lord & Taylor, seducing me with "a shirt of red, royal or white silk and pleated linen trousers in white, ostmest or black."

Everybody knows that carmed linen trousers are somewhere between ivery and brown, but what color is royal silk? It must be blue, a shortening of royal blue, which is lighter and more brilliant than navy blue, taken from the British nava uniform, which is a darkly purplish blue, not quite as black as midnight

Used to be, colors were named after things in nature, like foods and flowers. Rose was a color ninkish red — until roses began plooming in a variety of colors.

Those were the sample days of color naming, with lemon yellow, forest or emerald green, and perivinkle or robin's egg blue How unimaginative. Today,

when flowers are used as a referent the color can be amaranth, a germs of plants that includes pigweed, tumbleweed, and the sadists' favorite, love-lies-bleeding; the color de scribed is supposed to be a purplish red. Similarly, Saks Fifth Avenue is advertising an oversized safari jacket, "for summer moves and allout pizzazz," in colored-up sage-brush. Sagebrush is a forage plant common in dry, alkaline areas of the Western United States and has a cowboy comotation; the color probably comes from sage, of the mint family, usually dark green. (According to a study for Avon commetics, flowers sell better than

When earth tones became the fashion rage, the plants and crea-tures of the forest and sea became the base of color naming. Dietconscious decorators and copywriters, coming back to the office after a scafood salad, came up with opster, similar to the old pearl gray, salmon, which is, slightly pinker than los, and swing, not yet listed

in the dictionaries as a color but which strikes me as pinkish beige, tilting toward pink, very close to sand-done pink and warm coral.

"Earth tones are now dead," declares Ken Charbonneau, chief col-or man for Benjamin Moore Paints, and pastels have become very important. Right now, we are dealing in Gurden Passels & Romantic Whites, which are presty, pale, soft colors. Our soft yellow is jasmin, a pale feminine bine is first frost, an

ome Ille

Shitercept

1, 1478

11 g 21 🖦

A PARTY

\*

7d 45

. . A-

€-

C. 10

. .

S 10.44

....

ATO CONTRACTOR

" 2**9**07"

11 . mg

-

 $\mathcal{M}(\mathcal{M})$ 

Ber 2

ter i

ď

\*\* FET #

THE S

Ma 4

· \* \* \* \* \* \* \*

in state A

Wellsh.

130 MAY 180 T.

1

Ser. Ser.

A Shirt

Per .

1.00

٠...

4.5

. .

Industed in

MAnack

off-white green is sweetwater, and our pale lifac is white supplier."

White suppliers knot that gen known for its blueness? "Naming is a form of seasoning," explaining the paint man. "Ivory, about the oldest color, was in 20th place in our sales several years ago. We changed the name to Oriental silk in 1973, and in two years it rose to sixth. That name sounds fragile, of course, so it would never do for an exterior paint; outside, you want Tudor brown or Richmond bisque. Dura-

Beige, French for the natural color of wool, is rooted in bambax, Lann for "cotton." From the cotton base has risen the word bonbast, meaning "padded oratory." Columnist Mary McGrory asked a health-food-store manager in San Antonio about the possibility of Texas Senator Lloyd Bentsen as a runningmate for Walter Mondale:
"Bentsen's beige," was the reply.
"So is Mondale, and you don't need two of them."

Not everyone thinks that "earth tones" are dead. The Coach Store, a leather emporium in several cities, advertises mocho, a chocolate brown named after an Arabian coffee: tabec, with an 1894 origin as "tobacco-colored," and putty, named after the mixture of chalk and linseed oil used to fill cracks, which is a more appealing name than, say, concrete gray.

The earth tone showing most signs of life is khaki, the Hindi word for "dust-colored," which means "dull, yellowish brown." Soldiers are often infuriated when fashion designers confuse khaki with olive drab, which is greenish brown and especially suitable for

The language of color has de-parted from the constraints of description and entered the realm of poetry. Suggestiveness is all.

New York Times Service

MIDDLE EAST

Bohnsin: 673572, Jordon: 2521A. Kawajio 614485.

Cleature 416535. Squidi Arebijo: Jeddich: 667-1500. Dantamonic 834-3466.

U.A.E. Dobai 224161.

Beneficie: 390-96-57.

Hong Kong: 5-4209 Menile: 817 07-49. Secul: 725 87 73.

FAR EAST

re: 222-2725.

AUSTRALIA

HOTELS

FRANCE

Hotel Lutetia, Paris \*\*\*

Heart of Paris, renovated in the original 1925 style: 300 exclusive rooms with both, color TV, mani-bor. Codital both, color TV, mani-bor. Codital loonge & brosserie. Place Montponente & Lotin Charter, 45 Ed Rospotl. 75006. Tel: (1) 544.38.10. Tx. 270 424.

INTERNATIONAL

OTEL ACCOMMODATION - of

FOR SALE & WANTED

WMMREDON, SINATRA, MER. Dio-moral. Cats, Storfight Express, etc. scients ovoilable. Call Ticker Finders, Landon 01-586 7022. Teles: 881 4033.

PAGE 12

FOR MORE

# INTERNATIONAL CLASSIFIED

SUBSCRIBE INTERNATIONAL HERALD

**ANNOUNCEMENTS** 

TRIBUNE AND SAVE.

As a new subscriber to the international Herald Tribune, you can seek up to 42% of the newstand price, depending your country of residence. For details on this special introductory offer,

Subscriptions Department, , Avenoe Charles-de-Gautle, 00 Neutly-sur-Saine, France. tel: Paris 747-07-29

IN ASIA AND PACIFIC contact our local distributor on International Heroid Tribune 1905 Toi Song Commercial Buildi 24-34 Hensesty Road HONG KONG Tek: HK 5-286726

AMERICANS ABROAD U.S. citzens residing in Genera, Lau-sanne, Lucerne or environs register to vote in the 1984 presidential election. Bring your passport, social security number and naturalization number of

number and naturalization number of appropriate.
Geneva: Hotel Naga Hilton.
Tuesday June 12, 6 - 9 pm.
Lusanne/Outhy: Hotel de Nangadion
Tuesday June 19, 6 - 8 pm.
Lusante: Rusatte Bor/Cosino
Wednesday June 27, 2 - 8 pm.
Notify fellow Americans about these
apportunities, regardless of party offisions, Legal assistance and U.S. Corsulor Officer (notary) will be present.

ANNOUNCEMENTS

DIVORCE IN 24 HOURS Autual or contested actions, low costants or Dominican Republic, For Information, send \$3.75 for 24 page bookst handling to Dr. F. Gonzoles, ODA 1835 K S N.W., Washington D.C. 20006, U.S.A. Tel; 202.452.8331 ALCOHOLICS ANONYMOUS in English, Peris; 634 59 65. Genevo: 289286. Rome 39 48 93.

PERSONALS CA DOUBLES: Reagen, Andropov, Gromyko, Pope & Woleya. Berlin to be nuted - Tues. May 29 ad - Thumb-prints. Zev. - Hamel & Gretel Hotel 3A

MOVING

ALLIED VAN LINES

OVER 1,000 AGENTS in U.S.A. - CANADA 350 WORLD-WIDE PREE ESTIMATES (01) 243 22 64
FRANKFURT Services, LMS
(0611) 250066
DUESSELDORF/ RATINGEN

(02102) 45023 MUNICH (089) 142244 LONDON F. GIL STAUFFER (01) 2757348 USA

(0101) 312-681-8100

INTERDEAN FOR A PRIE ESTIMATE CALL

AMSTERDAM: ATHENS: BARCHONA:

(071) 89.93.24 (01)961.12.12 (02)4522111 (02)43 [64062 (0421)170591 (02)720.93.63144 (06)90/2001 (02)44.85.30 (01)961.41.41 (01)471.24.50 (08)172016 (08)1730162 (01)7428511 (06)5269342 (02)2730520 (01)363.20.00

MOVING

PARIS. Tel. 266 90 75. Sea and a moving - Boggings to on countries. CONTINEX BAGGAGE & MOVING to 157 cities North America - oir/sec Call Charlie 281 18 81 Paris. Cars too

REAL ESTATE FOR SALE GREAT BRITAIN

PORTUGAL

BIOCERA. 20 MILES FROM LISBON. For sols 40 ha, real estate directly on sea. Private beach allows many build-ing possibilities - Hotels, Homes, Cos-no etc. Call Holland (1)2526-86078

FOR SALE PARIS & SUBURBS NEIGHT CONTRACTOR

REAL ESTATE

Ave de Modrid teau Beis De Saulogne large brick townbouse ground floor hall, chokroom, study, 3 maid's rounts, bathroom & WC, direct occurs to gorage. 1st floor, 2 longs livings, change, kechen, pontry, WC. 2nd floor, 3 longs bestrooms, 2 berfrooms, lines room, chrossing & WC, study gorden m front & on your right is the occusion gorage, For information. Notire Yves Machot de la Observationis, 14 rue des Pyramides, 75001 Pairs

SWITZERLAND
NEAR ZUERICH
Kurfuersten-fork in the beaufiful
Kurfuersten-fork in the quiet village of
Wessen at the romantic Lake of Welenstodt. Leautious apartments with Erst
grafty against the Freshoss, large
terrocae, built in kethern, with 2 and 3
beatsoons. Indoor swimming pool, sorper and the busement, 30 minutes to the Bartenbussen of Zurich.
Prices from SP97,000
Martigages up to 70%
of low Swits interest rates.
Sales permit to foreigness available.
Please contact.
EMERIALD HOME LTD
Vis G. Carton 3
CH-6970 Lagano
Tek 971-56/2713
Talesc 73612 HOME CH.

MONTEEUX OBNEVA: FOREIGNESS
Ann you looking for file very best for something very exclusive? Or for a reasonable prized Swits home! We have for you APARTMENTS from \$790,000, VILAS from \$725,000. Centoot H. \$190,000 A. Tour Grise 6, CH-1007 Louwarms. Tel 071/25 26 11. Telesc. 24296 Seloo CH.

REAL ESTATE TO RENT/SHARE GREAT BRITAIN CNECH For quality furnished oper ments & houses to rent from 6 month to several years. Anscembe & Ring lands Landon 722 7101 Tex 259660 LONDON. For the best furnished flots and frouses. Consult the Specialists: Phillips, Kay and Levis. Tell Landon 839 2245. Telgs 27846 RESIDE G.

N-CLASS PURNISHED HONES to nert. Call Woltoma Agency. London 583 0301, 72-78 Read St., London ECA. ITALY SEE SIBNIA AND FLORENCE DAILY. Live in a 40 heater vineyand Chlorid reddicated property. Fool, trope fiving. 4 beforems, 4 baths, highlin, high level terraces. Monthly rard USS20,000. Write La Mandrio: 53010 Leochi - Boly. Tek 0577/749579

PARIS AREA FURNISHED INTERNATIONAL HABITAT 551 66 99 S) Ave la Bourdoensis 75007 Per 1st CLASS APARTMENTS A HOUSE FUNDED & UNFURNISHED SHORT & LONG TERM OF COURSE, we sell too.

STAYING IN PARIS? PURMISHED & UNFURNISHED PRIST-CLASS APARTMENTS Minimum rested 2 months. Also flots & houses for side. INTER URBIS, 1, rue Moline, Paris (5), Tel: 563 17 77

74 CHAMPS-ELYSEES 8th Studio, 2 or 3-room apartment ) month or more. LE CLARDGE, TEL: 359 67 97.

NEW 15th PARC DES EUPOSITIONS Sudios, 2 & 3 monst Fully equipped kitchen. One stoy, one week, one south or some Content PARTICES 22 me of Oradour, 75015 Paris, Tel-554 97 56. Promotored prices. MONTPARMASSE Large luxtry du-plex with large private garden avail-able July/August, Tek 320 3706. SHORT TERM in Later Quarter. No agents. Tel: 329 38 63. 15th HIGH CLASS living + bedroom Shorr/love term, Tel 575 45 22

OLYMPIC RENTALS & 2 BEDROOM served, fully equipped gorden oportments od our UCIA & Berverly HBs. Securi

EMPLOYMENT GENERAL POSITIONS ADRIASSIONS REPRESENTATIVE
Advisions person peeded to represent U.S. correspondence university in most foreign countries. Excellent is carriery plan. Carriery Dr. Karlines Costanza, Mon. Fr. of 1800 4672-475 in Colff. (213 245-7254, Kerungton University, 330 N. Glendole Ave. Giondole, Colf. 91206.

SERIOUS SOURNAUST SEES inter priser with own vehicle for Modin orac, work beginning 9 July. Rept Box 49723, 11-17., 63 Long Acre, Lon don WCZE 9JH. SECRETARIAL

POSITIONS AVAILABLE DATA MINE ANDITAMENTAL SECRETARIAL POSITIONS **TUESDAYS** 

in the Bill Classified Section.

NGUSH NANNES & Mothers' Help free now. North Agency, 53 Church Road, Hove, UK. Teb (0273) 25044/5 **AUTO SHIPPING** BURGPS-WIDE SERVICE: Easy roles. Contact: Transcer S.A., 1219 Gens-va/ls Lignon. Phone 022/96 55 11.

DOMESTIC POSITIONS WANTED

HOUSENBETS: / NAME: / Com-posion Lody, 35, actic sucres jobs onywhers, preferably France but to Beathis, 16f; London 5/4 5897.

SERVICES COMING TO LONDON? I have white Mercades and are available to label you anywhere evenings on weekends. UK (0276) 71266 - Alon.

LIMITED COMPANIES

INVESTMENTS

BANK NOTES—Book promissory notes evaliable: Large term instruction. Top 100 banks 5% to WZ up to 100 Billion. 24 hour caractifusions. We have fedu-ciary bank. To does call 813-955-6580 or 813-924-8697 USA.

MELINEN, QUARANTEED 9%.

10%. 17/6% set return. Sofie. Interest
poid quarterly. Moil check or money
order to: R 5 Investments, P.O. Box.
22133, Soft Diego, CA 92122 USA. \*\*
Specify interest role.

OFFICE SERVICES

IN PARIS

FOR TOP

**EXECUTIVES** 

For a Day, a week, a month.

A prestigious base for your company address, tel, lefou, ellous offices with rest area, shower, leavision took.

 Meeting took forunch, quick lunch, address.

 Top level multilingual secretories, interprotess.

LE SATRLITE, 8 rue Copernic 75116 Foris, Tel: (33 1) 727 15 59. Teleps: in satel 620 183F.

ZURICH-ZURICH-ZURICH

ZURYCH-ZURKCH-ZURKO

BANNHOFSTRASSE 52

THE RNANCAL CENTER
Let our entergrated business service
company provide your office needs:
Tampony-executive offices
Dedicated telephone into.
Tales, service & message center
Antibioguol receptoraris,
Adminigroul Secretions
Your office greaty from home
Business Services Conset Compt.
Tel: 01 / 211 92 07 The \$13052

International Business Message Center ATTENTION BUSINESSMEN: Publish your business message in the International Herald Tribune, where more than a third of a million readers worldwide, most of whom are in business and industry, will read it. Just telex us (Paris 613595) before 10 a.m., ensuring that we can telex you back, and your message will appear within 48 hours. The rate is U.S. \$9.10 or local equivalent per line. You must include complete and verifiable billing address.

**OPPORTUNITIES** 

UK & OFFSHORE

COMPANIES FROM £78

U.K. + Isla of Mon + Anguillo Guerrany + Jarsey + Gibrother Liberia + Foncesa + Debarron Ready-sade or to suit full namese, administrative and ecousting back-principling bank introductions

SELECT COMPANY FORMATIONS At Pleasont, Douglas, life of Man Tel: Douglas, 0624, 23718 Teles: 628554 SELECT G

COMPLIER PORTRAITS

NOW IN RAIL COLOR, printed on I start, on of-cash business that can son you \$8000 - \$10,000 per mornth. New card used systems, price from \$10,000. \$25,000. Kenno Gnibith. Abz. J11, P. Schlessfoot 174082, 6000 Frontfull West Germany, Tel. 6511 - 747808. The: 412713 KEMA

UK OFFSHORE COMPANIES! WA

provide nothing Director & Secre-tory! Complete domiciliation! London bonk accords operad simplications, with company being purchased Rear-er Shares dropable! J.P. Company Registrations Ltd., New Composite House, 17 Wislegate St., London El 75P. Tel: 01 377 LTA, Teleo: 893711.

TAX SERVICES

MERICAN TAX RETURNS/ADVICE

Lowyer of wide experience. Admitted US tax court, Tel: Rome 475-9060 or

7394. The 622297. Contact teleph Million 877-804, Athers 779-6232

**BUSINESS SERVICES** 

BEAUTIFUL PEOPLE

UNLIMITED INC.

complete social & fusioness servi providing a unique collection of talensed, verschie & multilingual individuals for:

212-745-7793 212-745-7794 330 W. 56h St., N.Y.C. 10019

BUSINESS **OPPORTUNITIES** IT'S TRUE

MONEY MAKES MONEY Durin & Hargitt Experts in International Portfolio Management

SOCIEDA CONTROL STOREGE TO STOREG

Duran & Hergitt Research S.A. Dept. ACM, Ave Goyd George 6, Box 5 1050 Brussis, Belgium, Tele (2 640 32 80 Teles 6478 DUNN-8 Restricted in Belgium,

THIS WEEK June 18th in BUSINESS WEEK

INTERNATIONAL The New Shape of Barkings Cricery Changed on Industry
 Generally: The Metalworkers Strike File Hard.
 France: Seedline Ignoring Trankled Companies?

NOW ON SALE AT ALL INTERNATIONAL NEWSSTANDS, INDUSTRIALIST CHINING

Fashion-Commerced-frint-Fromotions Convention-Trade Shows-Fress Profile Spood Events-Hange Malers-P2's-Spood Linest-Hastesser-Extramers Spood Companions-Tour grades, etc. Fully Equipped, Medium Sized Factory in Chile Seeks any products to manufacture eventually on a joint venture bass.

Printed by Y.A. Web Offset, Harlow, Essex. Registered as a newspaper at the post office.

EMPLOYMENT **AUTO SHIPPING** SECRETARIES AVAILABLE CALL GR for the best temporary office personnel in Paris, Tel: 758 8230 CAR INTO THE U.S.A.

POSITIONS AVAILABLE UNIVERSITY LECTURERS needed in American History, Business, Computer Science, Information Systems Manuscon PA BPA converges addresses, case on decrease & shaping procedures or well as legal points. You can sove up to US\$14,000 when haying a Memorates, or Between Europe & supporting it to the Section. To receive this manual, sensi US\$18.50 [celd US\$1.30 for contage], to P. Schmidt, Postfoch 3931 7000 Shringart I, West Germany agement, Mutherotics, Physics, Phy-chology, Grudente Degree required. University leading experience pre-tured possibilities of port-one or full time employment in several far-opean countries. Send wite to Director's Of-fice, University of Maryland, 30 In Bosseldom, 6700 Heidelberg, Tel: \$1 6221-37658.

PEANERLIET/MAIN-W. Gerenny, H. Sermorm Goldft, Tels 0611-448071, Fick-up off over Europe \*ro/ro-ships. he sole and encountries for broad and the Middle foot have great moved. The 1984 Series IV Excellent is now excellent for delivery to most destructions within 15 to 48 days.

EXCALIBITE MOTION CAR DISTRIBUTIONS

Misseure TRANSCAR 20 rue Le Sueur, 75/16 Poris. Tel: 500/03 D4, Nome 83 95/33, Antwerp: 238 99 85, Connex 39 43 44

CHAUFFEUR

TRANSCO TAX FREE CARS le lamp a constant stack of more than one hundred brand new cars, competitively priced, and for free cackagage 8 stock fet. Transco SA, 95 Noordelaan, 2000 Artivery, Belgion Tel: 03/52 62 40 (10 lines). The 35207 TRANS B.

COOPER ST JAMES OF EARW (GE) LTD

AUTOS TAX FREE

Mércacles 500 SL/SEL/SEC, now Marcacles 500 SEC, rene, lespetifies férgondes 500 SEC, rene, subjectives fergondes 500 SEC, rene, subjectives fergondes 500 SEC, rene, subjectives for the subjective fermions 76 Marcacles 200 S., AVC, 22,000 km

**ICZXOVITS** 

Cloridenstrosse 36, CH-8027 Zurich Tek 01/202 76 10: Telen: 815915.

**EXCALIBUR** 

DISTRIBUTORS
Meedle Carle, Manage
Tal: (93) 30-85-19
Telega: 469870 MCS

We can offer too-free IMW's at tourist prices. Left or right hand drive, American specification, full factory warranty and official dealer booking. Also factory-built bullet-prior IMW's & specialist cooch-building, carbulances, oil tox free for export.

Cell Lendon [61] 629 6699. BUSINESS SERVICES In the CONTACTOR of the UK; ISLE OF MANE GUERNSEY JESEY, LIBERTA & many other countries from UZ.
Boot registration specialists.
Autor Company Ferrontices Ind. HI & Victorio Street. Douglas, lide of Max.
Tel. DOUGLAS (8624) 26971 Telet; 677671 SPIVA G.

TAX FRE CARS RITERNATIONA P.C.T. Largest Showreen & Inventory Free pictop of the apport/hotel froe stock Mercades, Ferrari, BMW et All molest, All types ficerican 1, 2000 Astweep, Belgium Tel: 037 231 97 07 (10 lines) Telson, 35546 FHCART 8

NEW MERCEDIS CARS immediate delivery from stock 280 SSLSEL, 500 SSLSEC-SI BUTE BNC., Tourcostr., 52, Frankfurt, W. Germ, Tal: 611-222351, The 411559

SERVICES

YOUNG LADY PA/interpreter & Topriste Golde PARIS 562 0587

> PARIS PA BRINGUAL YOUNG LADY PARIS: 520 97 95

YOUNG THUNGHAL LADY PARIS: 525 81 01

HTTL LADY GUIDES day & night in Paris & Airpeds 527 90 95 PARIS PA YOUNG LADY 527 01 92 Trilingual interpreter and traveling

PARIS V.I.P. LADY — 553 62 62. Young, educated, multilingural, your PA in Paris & will travel componen. SOCIETE BLANE PAINS 260 A7 43 Men 5 women guiden, socurity & rena-ing cor services, 8 cm - 12 pm. SINGAPORE INIT. GUIDES. Call Sin gapore 734 96 28. RENCH KIVIERA. Interpreter, Componion. Tel: (73) 61 78 63.

Piges Your Classified Ad Quickly and Easily INTERNATIONAL HERALD TRIBUNE

By Please: Coll your local BIT representative, with your test. You will be informed of the cust immediately, and once prepayment is had been.

Cost: The basic cute is \$8,20 pb; ligs per day +, local trees. These are 25 lefters, signs and speaming the seriance and 36 of the following frees. Missions spaces is 2 limes. No other-violates accepted.

Credit Grandes, equivarion. Express, Direc's Club, Eurocard, Master Card, Access and Visc.

HEAD OFFICE Perio: For classified only): 747-46-00.

BUROPE 26.36-15. Aftern: 361-8397/360-2421. Turnete: 343-1899. Copushogen: [01) 329440. Frankfast: [0617] 72-67-55. Lichon: 67-27-93/66-25-44 Landon: (01) 896-4802. Madrid: 455-2891/455-3306

Milws: (02) 7531445. Narvywy: (03) 845545. Romis: 679-3437. Tel Aviv: 03-455 559. Vienne: Contact Fronks

UNITED STATES New York: (212) 752-3890.

· SERVICES TORYO 645 2741. Touring & sho ping guides, interpreters, stc.

YOUNG LADY, linguist, chouffour, will troval, London 747 3304. TOKYO LADY COMPANION, P.A. Personal opistant, 03-456-5539. LOS ANGELES: Toung girl tourist guid (213) 276-3347. MS 747-59 58 TOURIST QUIDE Includional Invest, 24 hours. ADY INTERPRETER troval composion. Tel: Paris 633 68 09.

COUNG LADY COMPANION. Lon-don/Heathrow. Tel: 244-7671. HONG 100NG 3-721 3916 Young lady companion. LOS ANGELES 714 828 3236 lad-companion and guide. THEMS. Lady companion and per of constant. Tel: 8086194. LOW COST FLIGHTS Y ONE WAY \$150. Everydov N.Y. Wast Coast \$141, Paris 225 92 90.

CHARTER A YACHT IN GREECE the filmous American Bertrom, 42 feet. For information call: Swas 042/21 27 28 (Miss Wass), The 862199.

CLASSIFIEDS VAN CLEEF & ARPELS WORLD FAMOUS JEWELLERS NOW HAVE A SHOWROOM IN LONDON

153 NEW BOND STREET TEL: 01-491 1405 TELEX

The Daily Source for International Investors.

